

HENRY H. (HANK) TATE JR.

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Creative – Problem Solving – Executive Servant Leader

Analyze – Create – Plan – Communicate – Implement

Provide leadership, wisdom and counsel to build effective people and teams in widely disparate arenas of operation.

Passionate for the principles of THE GREAT GAME OF BUSINESS

“Vision Engineer” ♦ Research & Critically Analyze Issues ♦ “Right Hand Man”

Strategically Plan & Document Solutions ♦ Lead Implementation Teams ♦ Variety of Industries

	Executive Leader	Research, Analysis & Planning	Project Management	Team Management	Training Development	Information Technology	Programming Developer	Contract Development	Technology Translation	Systems & Process Creation	Public Speaking
Advanced Oilfield Innovations		✓				✓			✓	✓	
Anadarko		✓				✓	✓		✓	✓	
Azera Group	CIO	✓	✓			✓	✓	✓	✓	✓	
Blockbuster		✓	✓	✓		✓					
Caldera	Pres	✓	✓	✓	✓	✓		✓	✓	✓	
DR Horton Homebuilders		✓	✓		✓	✓	✓		✓	✓	
Educational Support Foundation ❖	CEO	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Geotech	CIO	✓	✓	✓	✓	✓		✓	✓	✓	
Greenshield Technologies	CIO	✓	✓	✓	✓				✓	✓	
Gulf States Toyota		✓	✓		✓	✓	✓	✓	✓	✓	
Homeschool Christian Youth Assoc.		✓	✓	✓	✓	✓	✓	✓	✓	✓	
Houston Independent School District		✓	✓		✓	✓				✓	✓
Hydro3 Control Systems	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	
IBM Global Services		✓	✓		✓	✓	✓	✓	✓	✓	
Jack Frey Properties	VP	✓	✓	✓	✓	✓	✓	✓	✓	✓	
MiniCheck-OCR	CTO	✓	✓		✓	✓	✓	✓	✓	✓	
Onasco	COO	✓	✓			✓		✓		✓	
Renew Development International	VP	✓	✓		✓	✓		✓	✓		
Samaritans Touch ❖	Exec Dir	✓	✓		✓	✓	✓		✓	✓	✓
South East Texas Home School Assoc. ❖	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Synogy ❖	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Texas Commerce Bank		✓	✓		✓	✓	✓		✓	✓	
Triumvirate Capital Group	CIO	✓	✓		✓	✓	✓		✓	✓	
XNET		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

❖ Founder

BOARDS OF DIRECTORS:

- ♦ Renew Development International
- ♦ South East Texas Home School Association
- ♦ Homeschool Christian Youth Association
- ♦ SONlight Ministries
- ♦ Forest Glen Camp & Conference Center
- ♦ HOPE for Texas

SELECTED ACCOMPLISHMENT HIGHLIGHTS:

- Saved 25+ clients of Deloitte & Touché over \$30,000,000+ ♦ Project manager, lead programmer, & trainer for Lotus Notes program that directed planning and management of SAP implementation.
- Created \$1,000,000+ annual savings for Gulf States Toyota, the largest Toyota distributor. Developed program for that improved contract processing from 30 days to 3 days.
- Created \$250,000+ annual savings for D. R. Horton, the largest U.S. home builder. As IBM contractor, initiated, sold, and programmed project to convert Employee Manual from printed to online database.
- Top-10 Finalist in MegaWatt National Business Plan competition with solely-developed Conceptual Plan for a new building systems company. Selected from over 60 applicants.
- Over 250 educational workshops developed and presented in North America with attendance of more than 25,000, including teaching *Principles & Practice of Project Management* to Fortune 1000 companies. Numerous keynote presentations at conventions around the nation. Over 40 radio and TV interviews.
- Growth from \$2,000,000 to \$16,000,000+ in 5 years through 5 high-end residential country subdivisions. Solely designed layout, infrastructure, deed-restrictions, and marketing materials.
- Served 7,000+ families as Co-founder and President of educational non-profit. Created and co-managed for 13 years an education conference with 100+ workshops and attendance of 2,500+.
- Co-founder of Texas A&M University's first technology joint-venture. Vice President and lead technology interface with biotech scientists for implementing bio-luminescence for commercial use.
- \$450,000 of increased profits for Anadarko. Developed & documented standardized methods to collect, assess, and logically map the distribution system for oil & gas production fields.

ADDITIONAL SKILLS PROFILE:

- ◆ Relationship Development
- ◆ Empowering People
- ◆ Performance Enhancement
- ◆ Collaborative Focus
- ◆ IT Manage & Implement
- ◆ Media Training & Experience

TRAINING WORKSHOPS PRESENTED

- ◆ Bell Canada
- ◆ BJ Services
- ◆ U.S. Dept of Energy
- ◆ Marathon Oil
- ◆ Thompson Media
- ◆ Motorola
- ◆ Wylie Labs / NASA
- ◆ GE Capital
- ◆ GE Mexico

"... ability to solve problems for a wide range of clients. ... strength in systems and processes ... analyzing current scenarios and developing and implementing pragmatic solutions ... master at translating complex or technical issues into language that any business person can quickly understand ... out-of-box thinking ... consistently helps clients successfully address business problems and opportunities, even when budgets were severely limited. ... crystal clear financial pro-formas ... clever hybrids of website programming ... optimized solutions ... I have yet to see him "stumped" by an issue or challenge. He taps into every available resource and just digs till he develops the insight he needs to address the problem.

Hank is the only person I know who is truly a specialist at being a creative generalist. I believe that as a "right-hand man" he could improve the effectiveness of any business leader."

Alan Vera , Owner • The Quest Business Agency, Inc. (Project Partner)

Curriculum Vitæ at: righthandman.me/resume.html