

# HENRY H. (HANK) TATE JR.

713.397.0834 • hank@t8s.com • [www.righthandman.me](http://www.righthandman.me)

## Creative – Problem Solving – Executive Servant Leader

### Analyze – Create – Plan – Communicate – Implement

Provide leadership, wisdom and counsel to build effective people and teams in widely disparate arenas of operation.

Passionate for the principles of THE GREAT GAME OF BUSINESS

“Vision Engineer” ♦ Research & Critically Analyze Issues ♦ “Right Hand Man”

Strategically Plan & Document Solutions ♦ Lead Implementation Teams ♦ Variety of Industries

**President, CEO** – Synogy, Caldera, Hydro3 Control Systems, South East Texas Home School Association, Educational Support Foundation;

**Board of Directors** – Renew Development International, AZERA Group, Onasco, SONlight Ministries, HOPE for Texas, Forest Glen Camp & Conference Center, Homeschool Christian Youth Association

**Vice President** – Jack Frey Properties, Renew Development International

**Officer – CIO** – AZERA Group, Geotech, Greenshield Technologies, Triumvirate Capital Group; MiniCheck-OCR (CTO); Onasco (COO)

- **Deloitte & Touché** - Saved 25+ clients over \$30,000,000+ ♦ Project manager, lead programmer, & trainer for Lotus Notes program that directed planning and management of SAP implementation.
- **Gulf States Toyota** - Created \$1,000,000+ annual savings for the largest Toyota distributor. Developed program for that improved contract processing from 30 days to 3 days.
- **Anadarko** - Increased profits \$450,000. Developed & documented standardized methods to collect, assess, and logically map the distribution system for oil & gas production fields.
- **D. R. Horton** - Created \$250,000+ annual savings. As IBM contractor, initiated, sold, and programmed project to convert Employee Manual from printed to online database.
- **Texas A&M University** - Co-founder of first technology joint-venture. Vice President and lead technology interface with biotech scientists for implementing bio-luminescence for commercial use.
- **SETHSA** - Co-founder and President of educational non-profit. Served 7,000+ families. Created and co-managed for 13 years an education conference with 100+ workshops and attendance of 2,500+.

#### ADDITIONAL SKILLS PROFILE:

- ◆ Relationship Development
- ◆ Empowering People
- ◆ Performance Enhancement
- ◆ Collaborative Focus
- ◆ IT Manage & Implement
- ◆ Media Training & Experience

#### TRAINING WORKSHOPS PRESENTED

- ◆ Bell Canada
- ◆ BJ Services
- ◆ U.S. Dept of Energy
- ◆ Marathon Oil
- ◆ Thompson Media
- ◆ Motorola
- ◆ Wylie Labs / NASA
- ◆ GE Capital
- ◆ GE Mexico

#### SELECTED ACCOMPLISHMENT HIGHLIGHTS:

- Top-10 Finalist in MegaWatt National Business Plan competition with solely-developed Conceptual Plan for a new building systems company. Selected from over 60 applicants.
- Over 250 educational workshops developed and presented in North America with attendance of more than 25,000, including teaching *Principles & Practice of Project Management* to Fortune 1000 companies. Numerous keynote presentations at conventions around the nation. Over 40 radio and TV interviews.
- Growth from \$2,000,000 to \$16,000,000+ in 5 years through 5 high-end residential country subdivisions. Solely designed layout, infrastructure, deed-restrictions, and marketing materials.

	Executive Leader	Research, Analysis & Planning	Project Management	Team Management	Training Development	Information Technology	Programming Developer	Contract Development	Technology Translation	Systems & Process Creation	Public Speaking
Advanced Oilfield Innovations		✓				✓			✓	✓	
Anadarko		✓				✓	✓		✓	✓	
Azera Group	CIO	✓	✓			✓	✓	✓	✓	✓	
Blockbuster		✓	✓	✓		✓					
Caldera	Pres	✓	✓	✓	✓	✓		✓	✓	✓	
DR Horton Homebuilders		✓	✓		✓	✓	✓		✓	✓	
Educational Support Foundation ❖	CEO	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Geotech	CIO	✓	✓	✓	✓	✓		✓	✓	✓	
Greenshield Technologies	CIO	✓	✓	✓	✓				✓	✓	
Gulf States Toyota		✓	✓		✓	✓	✓	✓	✓	✓	
Homeschool Christian Youth Assoc.		✓	✓	✓	✓	✓	✓	✓	✓	✓	
Houston Independent School District		✓	✓		✓	✓				✓	✓
Hydro3 Control Systems	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	
IBM Global Services		✓	✓		✓	✓	✓	✓	✓	✓	
Jack Frey Properties	VP	✓	✓	✓	✓	✓	✓	✓	✓	✓	
MiniCheck-OCR	CTO	✓	✓		✓	✓	✓	✓	✓	✓	
Onasco	COO	✓	✓			✓		✓		✓	
Renew Development International	VP	✓	✓		✓	✓		✓	✓		
Samaritans Touch ❖	Exec Dir	✓	✓		✓	✓	✓		✓	✓	✓
South East Texas Home School Assoc. ❖	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Synogy ❖	Pres	✓	✓	✓	✓	✓	✓	✓	✓	✓	✓
Texas Commerce Bank		✓	✓		✓	✓	✓		✓	✓	
Triumvirate Capital Group	CIO	✓	✓		✓	✓	✓		✓	✓	
XNET		✓	✓	✓	✓	✓	✓	✓	✓	✓	✓

❖ Founder

“... master at translating complex or technical issues into language that any business person can quickly understand ... I believe that as a "right-hand man" he could improve the effectiveness of any business leader.”

Alan Vera , Owner • The Quest Business Agency, Inc. (Project Partner)

Curriculum Vitæ at: [righthandman.me/resume.html](http://righthandman.me/resume.html)