



PREMIER PUBLISHING 5 YEAR FINANCIALS PROFORMA

March 1, 2004

Premier Publishing, LLC  
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## I. PREMIER PUBLISHING FINANCIALS OVERVIEW

Management has produced an in-depth financial analysis of Premier Publishing's projected operations for five years. An effort has been made to break all assumptions into component factors and project each factor conservatively. An effort has been made to project growth and income below expectations and to project expenses aggressively.

Management acknowledges, however, that actual business operations will vary from the assumptions presented and market conditions may produce dramatically different results from the projections shown.

## II. DESIGN OF FINANCIAL PROJECTIONS

The model used to produce Premier Publishing's financial projections is a proprietary Excel program developed by Synogy ([info@synogy.com](mailto:info@synogy.com)). It is structured to present information required by investors in a logical fashion. Along with the financial projections, Premier Publishing presents a collection of related statistics showing growth of various parameters and assumptions.

Four categories of Financial Reports are included in Premier Publishing's complete financial package:

### **PREMIER PUBLISHING FINANCIAL ASSUMPTIONS**

A detailed report of the assumptions used for creating Premier Publishing's Financial Projections.

### **5-YEAR SUMMARY REPORT**

This report shows only the annual totals for each of the five years. The categories and layout is the same as the Annual Summary Report. The Summary Report is 4 pages.

### **ANNUAL SUMMARY REPORT**

This report collects the financial details of Premier Publishing's projections into an annual report, by month, for each year.

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## DETAIL REPORT

This report presents all of the details from which the Annual Summary Report is derived. All financial projections are broken down into component assumptions and calculations. All assumptions are shown at the beginning of each section of calculations. Most projections are based upon financial calculations driven by the assumptions rather than being directly entered. When printed in color all of the spreadsheet cells containing calculations are light purple. All cells with manually entered data are light yellow.

*The entire spreadsheet is divided into two major sections as follows:*

## ANNUAL SUMMARY REPORT

The top section of the spreadsheet collects all appropriate information and financials into a summary report, by month, for each year. The 5-year Summary Report presents the same information with only the annual totals. The summary reports include the following sections:

- ◆ Growth Projections - describes the appropriate growth statistics which drive the Revenue projections
- ◆ Revenues - describes the various Revenue sources of the company
- ◆ Cost of Goods
- ◆ Gross Margin
- ◆ Expenses
  - Total Employees
  - Equity Placement Fees
  - Expenses
    - Staff Expenses
    - Support Expenses
    - Miscellaneous Expenses
    - Technical Expenses
    - Marketing & Sales Expenses
    - Facilities Expenses
- ◆ Net Income (Loss)
- ◆ Sources & Uses of Cash
- ◆ Capital Expenditures by Functional Area, including:
  - Employee Setup

- Furnishings & Equipment
- ◆ Total Investment Required
- ◆ Net Present Value (calculated at 10% interest)
  - NPV on Net Income
  - NPV on Cash

## DETAIL REPORT

The bottom section of the spreadsheet presents a detail report of all the assumptions and calculations which drive the Summary Reports. Each section of calculations starts with a statement of the key assumptions used to drive the financial calculations. All employee calculations reference a common collection of assumptions which is presented after the sections calculating growth and income, and prior to the sections calculating expenses.

Each division of the company provides for four levels of staff. Each staff level is independently calculated for salary, benefits, overhead, travel, conventions, recruiting expenses, and bonuses. Staff growth for each employee level is calculated independently. Each staff expenses section has the following calculations:

- Staff Assumptions
- Staff Expense Calculations
- New Staff Calculations
- Total Cumulative Staff
- Payroll & Benefits
- Travel, Conference, & Entertainment Expenses
- Recruiting & Bonus
- Billable Adjustment (for billable employees)

Adjustments to each year's assumptions are made in columns separating each year's Detail Report Calculations.

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## PREMIER PUBLISHING FINANCIAL ASSUMPTIONS



## FINANCIAL ASSUMPTIONS

### III. SUMMARY OF ASSUMPTIONS AND PRACTICES

All of the financial information included reflects the anticipated income and expenses for the operations of Premier Publishing, Inc. These financial projections are based upon certain income levels and present, to the best of management's knowledge and belief, the expected results of operations and significant changes in financial position of the projection periods if such income levels are attained. Market data has been derived from third party sources of information and relies on historical data. Current and future data could vary substantially and could affect the accuracy of the market projections shown.

The assumptions disclosed herein are those that management believes are significant to the projections. However, even if the funding and income levels are attained, there will usually be differences between projected and actual results because events and circumstances frequently do not occur as expected, and those differences may be material. The other sections of this Business Plan should be read in conjunction with the financial projections.

### IV. PREMIER PUBLISHING FUNDING

#### SUMMARY OF ASSUMPTIONS AND PRACTICES

All of the financial information included reflects the anticipated income and expenses for the operations of Premier Publishing, LLC. These financial projections are based upon certain income levels and present, to the best of management's knowledge and belief, the expected results of operations and significant changes in financial position of the projection periods if such income levels are attained. Market data has been derived from third party sources of information and relies on historical data. Current and future data could vary substantially and could affect the accuracy of the market projections shown.

The assumptions disclosed herein are those that management believes are significant to the projections. However, even if the funding and income levels are attained, there will be differences between projected and actual results because events and circumstances do not occur as expected, and those differences may be material. The Business Plan should be read in conjunction with the financial projections.

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## FUNDING DATES & USE OF FUNDS

### FUNDING ASSUMPTIONS

All of Premier's financial projections are based on the following financial activity and projections. One round of funding are assumed.

#### ***First Round Funding - \$500,000 required (March 2004)***

Use of Funds - Projections show that one round of funding provides sufficient capital to carry the company to profitability. The funds raised will cover a shortfall of \$470,413 within the first year of operations caused mostly by expenses of the first magazine preceding receipt of revenue for the first magazine. Funds from the first round of financing will be used in the following areas (Refer to annual totals for year one as shown in the 5 Year Summary):

Magazine Production <sup>1</sup>	\$102,820
Marketing & Sales <sup>2</sup>	\$217,053
Website Costs <sup>3</sup>	\$42,450
Bad Debt Allocation <sup>4</sup>	\$12,753
Equity Placement Fees <sup>5</sup>	\$50,000
G&A Expenses <sup>6</sup>	\$529,804
Capital Expenditures <sup>7</sup>	<hr/> \$36,750
Total Expenditures	<hr/> \$991,630
Projected Gross Revenue for Year 1	\$637,636

NOTE: *The apparent difference between the amount which would be calculated in the table above as the shortfall for Year 1 and the amount actually being raised is caused by the timing of revenues and expenses. Many expenses precede any revenues, and some revenues from the first are not actually received until Year 2. The Detail Sheets in the Financial Proforma shows all cash flows by the month that the expenses are paid out and the revenues are received.*

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- <sup>1</sup> \$102,820 *Line 24 Total Magazine Production Costs*: covers Development Costs (design, editing, scanning, color corrections, editorial content, deadline reminder cards) + Paper & Printing Costs + Distribution Costs
- <sup>2</sup> \$217,053 *Line 29 Total Marketing & Sales Costs*: covers media kits, travel, direct mail campaigns, introductory direct mail program, national newsstand consultant, program fees, and promotional items, salespeople draws & commissions, newsstand distribution fees, and fulfillment costs
- <sup>3</sup> \$42,450 *Line 30 Total Website Costs*: covers web development, website maintenance, webmaster, website hosting, membership mail campaign, and search positioning program.
- <sup>4</sup> \$12,753 *Bad Debt Allocation*
- <sup>5</sup> \$50,000 *Line 32 Equity Placement Fees*: covers cost and commissions for raising equity capital.
- <sup>6</sup> \$529,804 *Line 54 Total G&A Expenses*: covers Total G&A Staff Expenses (payroll, benefits, taxes, travel, recruiting, and bonuses) + Synogy BP Interest + Total G&A Misc. Expenses (personnel support, office resources, professional services, miscellaneous overhead, contributions) + Total Technical Expenses (computer software, internet connection fees) + Total Marketing & Sales Expenses (image materials, advertising, publicity, special event sponsorships) + Total Facilities Expense (rent and utilities)
- <sup>7</sup> \$36,750 *Lines 55-59 Total Capital Expenditures*: covers Employee Setup + Total Furnishings & Equipment

## PREMIER PROFORMA ASSUMPTIONS

The Proforma Financial Projections include a compilation of all revenues and expenses from all divisions of Premier to reflect the overall projected operations of Premier Publishing and the interests of the investors.

### PREMIER PUBLISHING – GROWTH & REVENUE

The following assumptions are made regarding the revenue of Premier Publishing. Management projects income from the following areas. Other areas of business not included in these projections may provide additional sources of revenue.

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## GROWTH STATISTICS

Premier projects receiving income from the following areas:

*Line (16) Gross Magazine Revenue*: page revenue, newsstand revenue, subscription revenue

*Line (19) Gross Website Revenue*: broker membership revenue, and website advertising revenue

## EXPENSES

### *Staff Expenses Assumptions*

The following assumptions are used to derive Premier's staff expenses. Four levels of employees are defined in each functional area. With a limited number of employees necessary to operate the company, Premier has combined all employees into one division – G&A.

Each level of employee has a number of variable expenses calculated for employees at that level:

Benefits & Taxes - calculated as 30% of the base salary

Cell Phone - \$100/month average (High [150%], Medium [100%], Low [75%], No usage)

Pager - \$25/month

High Speed Internet Access Line (at home) - \$50/month

% Out of Town – used to determine Per Diem Expenses @ \$150/per day

Number of flights per month – used to determine airfare expenses @ \$500/flight average

Company Car - Determines monthly car allowance for a company car @ \$500.

% Auto Usage - used to determine:

Gas Reimbursement for company cars @ 22 days/month \* 75 mi/day \* 18 mpg \* \$1.80/gal

Mileage Reimbursement for all other employees @ 22 days/month \* 75 mi/day \* \$0.32 /mile

Conferences Attended per year - used to determine additional cost of conference overhead at \$1,500 per conference

Entertainment Expense - calculated from % Out of Town \* \$50/day

% Bonus - used to calculate year-end bonus amounts. It is assumed that all bonuses are earned every year. All bonuses are calculated annually.

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Recruitment Expense – With such a small, and slowly growing, employee base, management doesn't anticipate paying recruiting fees. They are therefore calculated in month hired as 5% of annual salary.

Setup Expenses - a Capital Expense is calculated at the time each employee is hired. The expense amount varies depending upon the level of the employee and varies from \$4,000 for clerical to \$10,000 for management and technical. The higher amount includes allocation for expenses to equip an office at home for leveraging effectiveness of leadership and technical staff.

#### *General & Administrative*

#### ***Employee Compensation Assumptions***

The first year's base salary compensation for staff is projected as:

Salary	% Bonus	
Founders	\$65,000	15%
Managers	56,000	10%
Assistant	48,000	10%
Clerical	30,000	10%

Salaries are assumed to grow at 5% per year

#### ***Projected Number of Employees (AT END OF THE YEAR)***

Total staff size is projected as:

	Yr 1	Yr 2	Yr 3	Yr 4	Yr 5
Founders	2	2	2	2	2
Managers	0	0	1	1	1
Assistant	1	1	1	1	2
Clerical	1	1	1	1	2
Salespeople	1	2	4	6	6
<b>Total Staff</b>	<b>5</b>	<b>6</b>	<b>9</b>	<b>11</b>	<b>13</b>

These assumptions above are based on all design and production being outsourced and internal staff kept lean. As the company grows and a savings can be realized by bringing staff in-house the company will do so.

Current assumptions assume a worst-case scenario with the costs of outsourcing through all 5 years.

Two new salespeople are added 3 months before the release of a new title. All expenses for Salespeople are accounted for under Cost of Goods.

#### *Equity Placement Fees Line (33)*

A budgeted expense of \$50,000 to pay expenses and commissions for raising equity capital needed to launch the company.

#### *Miscellaneous Expenses*

Miscellaneous expenses are projected in the following areas:

##### **Personnel Support**

**LINE (39)**

This area covers expenses for supporting and developing Premier's employee base.

Training & Education	\$50 / month / employee
Employee Orientation (when hired)	\$1,000 / employee
Dues & Subscriptions	\$5 / month / employee

##### **Office Resources**

**LINE (40)**

This area covers expenses for various operating resources required:

Office Supplies	\$35 / month / employee
Equipment Leases	\$250 / month
Beginning in the 4 <sup>th</sup> month	
Copy and Printing	\$50 / month / title

##### **Professional Services**

**LINE (41)**

Legal Fees	\$100 / month
Initial expenses Month 1	\$750
Accounting Fees	\$250 / month
Business Consultants	\$2,000 / month

***Miscellaneous Overhead*****LINE (42)**

The following operating expenses are categorized as Miscellaneous Overhead Expenses for Premier:

Postage & Freight	\$100 / month / employee
Corporate Insurance (Liability, E&O, D&O)	\$1,000
Contributions	\$5,000 1 <sup>st</sup> Year

***Technical Expenses***

Line (46)

Technical expenses will be accrued both as operating expenses and as capital expenses. Capital expenses are covered under a different section. The following technical operating expenses are calculated for Premier:

<i>Line (44)</i> Computer Software & Upgrades Fund	\$60 / month / employee
starting in month 8	
<i>Line (45)</i> Internet Connection Fee	\$75 / month

***Marketing & Sales Expenses******Image, Marketing Materials & Publicity LINES (47 & 48)***

Management recognizes that the company's materials reflect on the quality of the company. Premier is committed to developing high-quality materials and has budgeted money for this key area. Responsibilities will include development of corporate image materials; marketing materials; advertising programs and materials. Strong attention will be paid to direct person-to-person marketing.

Image & Marketing Materials Design	\$250 / month
starting in 2 <sup>nd</sup> year - \$6,000 in first five months	
Marketing Materials Cost – starting 10 <sup>th</sup> Month	\$2,000 / month
\$12,000 in 1 <sup>st</sup> Month, \$5,000 in 6 <sup>th</sup> Month	

Direct Mail Budget beginning in month 6	\$350 / month
Publicity Contract \$3,000 in 3 <sup>rd</sup> Quarter	\$500 / month

**Sales & Advisory Board Special Events** LINE (49)

Premier has budgeted for presentation of one special event per year (beginning in 19<sup>th</sup> month) to develop client and Advisory Board relationships.

Special Event Expenses	\$30,000 per year
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**Office Rental Expenses** LINE (51)

Facilities expenses are calculated based upon the total number of employees at the end of each year. The following assumptions are used to determine the size and cost of the headquarter office facilities.

Employees planning space for	8
Common Area	1,500 sq. ft.
Area per Employee	150 sq. ft.
Annual Rental Rate	\$9.00 / sq. ft.

**Office Utilities & Maintenance** LINE (52)

Overhead / Month (utilities, supplies) included in lease	\$0
Telephone Connection Fees / Employee / Month \$100 / line with 2 employees / line	\$200
Long Distance / Employee / Month	\$50
Cleaning – done internally	\$0
Repairs & Maintenance (included in lease)	\$0

*Capital Expenses*

**G&A Employee Setup** LINE (55)

A capital expense is added each time an employee is added to cover the expenses for setting up an employee –

computer, furniture, phone, software, supplies, and a home office for executive level people

Founders	\$10,000
Managers	\$5,000
Assistants	\$4,000
Clerical	\$4,000

***G&A Furnishings & Equipment***

**LINE (56)**

Budgeted amounts for office furnishings and computer network equipment.

Computer Equipment Replacement Allocation	\$25 / month / employee
Furnishings	\$5,000 in 3 <sup>rd</sup> month

***Marketing & Sales Capital Expense***

**LINE (57)**

Salesperson Setup Expense \$2,500 / Salesperson

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# **5 YEAR SUMMARY FINANCIAL PROJECTIONS**



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# PREMIER PUBLISHING

## Financial Projections

### 5 Year Projections

### GROWTH PROJECTIONS

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prepared by  
**SYN***O***GY**

#### Magazines

	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
(1) New Titles Released	1	0	1	0	1
(2) Cum Total Titles	1	1	2	2	3

#### Magazine Growth Statistics

(3) Total Page Count	144	520	684	1,060	1,564
(4) Total Print Run	35,000	190,000	245,000	400,000	575,000
(5) Printing Price / Unit (Max)	\$1.29	\$1.38	\$1.44	\$1.51	\$1.58
(6) Total New Subscriptions from Magazines	1	296	232	563	719
(7) Cumulative New Subscriptions From Campaign	33	83	133	183	233
(8) Magazine Subscription Renewals	0	26	501	762	1,453
(9) Cumulative Magazine Subscriptions	34	372	487	846	1,130

#### Website Growth Statistics

(10) Total New Memberships	287	569	490	614	1,079
(11) Total Cumulative Memberships	287	785	1,078	1,423	2,146

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### REVENUES

#### Magazine Revenues

	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
(12) Gross Page Revenue - Time Adjusted	480,000	1,416,000	1,992,000	3,108,000	3,552,000
(13) Gross Cover Revenue - Time Adjusted	12,063	28,468	41,013	61,278	70,445
(14) Gross Newsstand Revenue - Time Adjusted	0	243,569	601,759	845,328	1,303,812
(15) Gross Subscription Revenue	593	11,334	17,227	32,845	49,841
(16) Gross Magazine Revenue	492,656	1,699,371	2,651,999	4,047,451	4,976,098

#### Website Revenues

(17) Gross Website Broker Membership Revenue	114,980	313,941	431,283	569,229	858,521
(18) Gross Website Ad Revenue	30,000	144,000	244,800	414,720	746,496
(19) Gross Website Revenue	144,980	457,941	676,083	983,949	1,605,017

(20) **Gross Revenue** \$637,636 \$2,157,311 \$3,328,082 \$5,031,400 \$6,581,114

<b>COST OF GOODS</b>					
	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
<b>Magazine Production</b>					
(21) Total Magazine Development Cost	46,040	82,650	128,690	186,490	167,100
(22) Total Paper & Printing Cost	45,000	258,593	350,453	598,500	905,109
(23) Total Magazine Shipping Cost	11,780	53,480	69,500	111,200	161,460
(24) Total Magazine Production Costs	102,820	394,723	548,643	896,190	1,233,669
<b>Marketing &amp; Sales</b>					
(25) Total Marketing & Sales Cost	119,500	83,250	138,000	241,500	202,500
(26) Total Commissions - Paid Out	95,609	284,869	405,041	622,321	798,076
(27) Distribution Fees - Time Adjusted	0	90,264	126,369	216,633	315,924
(28) Fulfilment Costs	444	4,560	4,800	9,681	13,261
(29) Total Marketing & Sales Costs	217,053	465,943	677,210	1,096,135	1,338,761
<b>Website Costs</b>					
(30) Total Website Costs	42,450	97,480	152,730	214,380	308,596
<b>Cost of Sales</b>					
	\$362,323	\$958,145	\$1,378,583	\$2,206,705	\$2,881,027
<b>Bad Debt Allocation</b>					
	\$12,753	\$43,146	\$66,562	\$100,628	\$131,622
<b>GROSS MARGIN</b>					
	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
<b>Gross Margin</b>	\$262,560	\$1,156,020	\$1,882,937	\$2,724,067	\$3,568,465

1	1	1	1	1	1	1	2	3	4	5				
<b>EXPENSES</b>														
(31) Total Salespeople					Year 1 Total	1	Year 2 Total	2	Year 3 Total	4	Year 4 Total	6	Year 5 Total	6
(32) Total Employees						5		6		9		11		13
(33) Equity Placement Fees						0		0		0		0		0
<b>General &amp; Administrative</b>														
(34) Total G&A Staff						4		4		5		5		7
(35) G&A Payroll & Benefits						271,096		347,676		399,137		469,248		617,880
(36) G&A Travel, Conf, & Enter						116,978		117,228		130,758		149,700		170,340
(37) G&A Recruit & Bonus						28,800		35,190		46,211		45,280		61,765
Total G&A Staff Expenses						416,874		500,094		576,106		664,228		849,985
(38) Synogy BP Interest in Gross Margin						13,320		25,392		42,295		65,679		96,228
(39) Personnel Support						21,580		2,640		3,915		3,300		6,620
(40) Office Resources						3,900		5,280		6,475		8,148		11,234
(41) Professional Services						28,850		27,000		27,000		27,000		27,000
(42) Misc. Overhead						6,770		12,126		16,849		22,574		33,606
(43) Contributions						5,000		10,000		15,000		15,000		15,000
Total G&A Misc. Expenses						66,100		57,046		69,239		76,022		93,460
(44) Computer Software & Upgrades						960		3,024		3,506		4,167		6,126
(45) Internet Connection Fee						900		945		992		1,042		1,094
(46) Total Technical Expenses						1,860		3,969		4,498		5,209		7,220
(47) Total Image & Materials						6,000		3,000		3,300		3,630		3,993
(48) Total Advertising & Publicity						27,450		72,000		109,800		147,600		185,400
(49) Total Special Event & Sponsorship Expenses						0		30,000		30,000		30,000		30,000
(50) Total Marketing & Sales Expenses						33,450		105,000		143,100		181,230		219,393
(51) Office Rental / Payments						20,250		21,600		25,650		28,350		31,050
(52) Utilities & Maint						11,400		15,120		20,506		26,394		37,924
(53) Total Facilities Expense						31,650		36,720		46,156		54,744		68,974
(54) Total G&A Expenses						529,804		653,221		768,294		895,882		1,145,867
<b>TOTAL EXPENSES</b>														
<b>Earnings Before Interest &amp; Taxes</b>						(267,244)		502,797		1,114,633		1,828,176		2,422,598
Interest						0		0		0		0		0
<b>Earnings (Loss) Before Taxes</b>						(300,693)		502,797		1,114,633		1,828,176		2,422,598
Accumulated Losses						(300,693)		0		0		0		0
Taxes						35.0%		178,214		538,008		1,001,980		1,435,906
<b>Total Expenses + Taxes</b>						529,804		831,435		1,306,302		1,897,862		2,581,773
<b>NET INCOME (LOSS)</b>						(300,693)		324,582		576,625		826,196		986,693

## CAPITAL EXPENDITURES

	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
<b>G&amp;A Capital Expenses</b>					
(55) G&A Employee Setup	28,000	0	5,000	0	8,000
(56) Total Furnishings & Equipment	6,250	4,300	2,325	2,850	3,900
<b>(57) Total G&amp;A Capital Expenses</b>	<b>34,250</b>	<b>4,300</b>	<b>7,325</b>	<b>2,850</b>	<b>11,900</b>
<b>M&amp;S Capital Expenses</b>					
(58) M&S Employee Setup	2,500	2,500	5,000	5,000	0
<b>(59) Total M&amp;S Capital Expenses</b>	<b>2,500</b>	<b>2,500</b>	<b>5,000</b>	<b>5,000</b>	<b>0</b>
<b>Total Capital Expenditures</b>	<b>36,750</b>	<b>6,800</b>	<b>12,325</b>	<b>7,850</b>	<b>11,900</b>
<b>Cumulative Capital Expenditures</b>	<b>36,750</b>	<b>43,550</b>	<b>55,875</b>	<b>63,725</b>	<b>75,625</b>
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## SOURCES & USES OF CASH

	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
<b>SOURCES OF CASH</b>					
Net Income (Loss)	(300,693)	324,582	576,625	826,196	986,693
Investment	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(300,693)</b>	<b>324,582</b>	<b>576,625</b>	<b>826,196</b>	<b>986,693</b>
<b>USES OF CASH</b>					
Total Capital Expenditures	36,750	6,800	12,325	7,850	11,900
Investment in Inventory	0	0	0	0	0
<b>CASH USED In Operations</b>	<b>36,750</b>	<b>6,800</b>	<b>12,325</b>	<b>7,850</b>	<b>11,900</b>
<b>Cash (Required) Available</b>	<b>(337,443)</b>	<b>317,782</b>	<b>564,300</b>	<b>818,346</b>	<b>974,793</b>
<b>Cummulative Cash (Required) Available</b>	<b>(337,443)</b>	<b>(19,661)</b>	<b>544,639</b>	<b>1,362,986</b>	<b>2,337,778</b>
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>(300,693)</b>	<b>23,889</b>	<b>600,514</b>	<b>1,426,711</b>	<b>2,413,403</b>
<b>Total Investmt Required</b>	<b>(470,413)</b>				

## NET PRESENT VALUE

	Year 1 Total	Year 2 Total	Year 3 Total	Year 4 Total	Year 5 Total
Calculated at 10% Int					
<b>NPV on Net Income</b>	<b>1,605,081</b>	<b>(300,693)</b>	<b>324,582</b>	<b>576,625</b>	<b>826,196</b>
<b>NPV on Cash</b>	<b>1,544,042</b>	<b>(337,443)</b>	<b>317,782</b>	<b>564,300</b>	<b>818,346</b>

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# **YEAR 1 FINANCIAL PROJECTIONS**

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# PREMIER PUBLISHING

## Financial Projections

### 5 Year Projections

### GROWTH PROJECTIONS

## Year 1

prepared by  
**SYN**GY

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	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Year 1 Total
<b>Magazines</b>													
(1) New Titles Released	0	0	0	0	0	0	0	1	0	0	0	0	1
(2) Cum Total Titles	0	0	0	0	0	0	0	1	1	1	1	1	1
<b>Magazine Growth Statistics</b>													
(3) Total Page Count	0	0	0	0	0	0	0	144	0	0	0	0	144
(4) Total Print Run	0	0	0	0	0	0	0	35,000	0	0	0	0	35,000
(5) Printing Price / Unit (Max)	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.29	\$0.00	\$0.00	\$0.00	\$0.00	\$1.29
(6) Total New Subscriptions from Magazines	0	0	0	0	0	0	0	0	0	0	0	1	1
(7) Cumulative New Subscriptions From Campaign	0	0	0	0	0	0	0	0	0	0	17	33	33
(8) Magazine Subscription Renewals	0	0	0	0	0	0	0	0	0	0	0	0	0
(9) Cumulative Magazine Subscriptions	0	0	0	0	0	0	0	0	0	0	17	34	34
<b>Website Growth Statistics</b>													
(10) Total New Memberships	0	0	0	0	0	0	0	50	74	75	77	11	287
(11) Total Cumulative Memberships	0	0	0	0	0	0	0	50	124	199	276	287	287
1 1 1 1 1 1 1 1 1 1 1 1 1 1													
<b>REVENUES</b>													
<b>Magazine Revenues</b>													
(12) Gross Page Revenue - Time Adjusted	0	0	0	0	0	144,000	0	0	144,000	0	192,000	0	480,000
(13) Gross Cover Revenue - Time Adjusted	0	0	0	0	0	3,860	0	0	3,860	0	4,343	0	12,063
(14) Gross Newsstand Revenue - Time Adjusted	0	0	0	0	0	0	0	0	0	0	0	0	0
(15) Gross Subscription Revenue	0	0	0	0	0	0	0	0	0	0	283	311	593
(16) Gross Magazine Revenue	0	0	0	0	0	147,860	0	0	147,860	0	196,625	311	492,656
<b>Website Revenues</b>													
(17) Gross Website Broker Membership Revenue	0	0	0	0	0	0	0	20,000	29,667	30,117	30,634	4,563	114,980
(18) Gross Website Ad Revenue	0	0	0	0	0	0	0	6,000	6,000	6,000	6,000	6,000	30,000
(19) Gross Website Revenue	0	0	0	0	0	0	0	26,000	35,667	36,117	36,634	10,563	144,980
<b>(20) Gross Revenue</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$147,860</b>	<b>\$0</b>	<b>\$26,000</b>	<b>\$183,527</b>	<b>\$36,117</b>	<b>\$233,259</b>	<b>\$10,873</b>	<b>\$637,636</b>
<b>COST OF GOODS</b>													
<b>Magazine Production</b>													
(21) Total Magazine Development Cost	0	0	0	1,750	0	6,120	13,320	1,750	1,500	0	6,800	14,800	46,040
(22) Total Paper & Printing Cost	0	0	0	0	0	0	0	45,000	0	0	0	0	45,000
(23) Total Magazine Shipping Cost	0	0	0	0	0	0	0	11,780	0	0	0	0	11,780
(24) Total Magazine Production Costs	0	0	0	1,750	0	6,120	13,320	58,530	1,500	0	6,800	14,800	102,820
<b>Marketing &amp; Sales</b>													
(25) Total Marketing & Sales Cost	0	50,000	6,500	5,000	5,000	5,000	5,000	10,500	0	3,000	28,000	3,000	119,500
(26) Total Commissions - Paid Out	0	3,250	3,250	3,250	3,250	10,066	3,250	3,250	24,583	3,250	3,250	34,960	95,609
(27) Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	0	0	0
(28) Fulfillment Costs	0	0	0	0	0	0	0	0	0	0	217	228	444
<b>(29) Total Marketing &amp; Sales Costs</b>	<b>0</b>	<b>53,250</b>	<b>9,750</b>	<b>8,250</b>	<b>8,250</b>	<b>15,066</b>	<b>8,250</b>	<b>13,750</b>	<b>24,583</b>	<b>6,250</b>	<b>31,467</b>	<b>38,188</b>	<b>217,053</b>
<b>Website Costs</b>													
(30) Total Website Costs	0	0	0	0	5,000	5,000	5,000	8,290	4,790	4,790	4,790	4,790	42,450
<b>Cost of Sales</b>	<b>\$0</b>	<b>\$53,250</b>	<b>\$9,750</b>	<b>\$10,000</b>	<b>\$13,250</b>	<b>\$26,186</b>	<b>\$26,570</b>	<b>\$80,570</b>	<b>\$30,873</b>	<b>\$11,040</b>	<b>\$43,057</b>	<b>\$57,778</b>	<b>\$362,323</b>
<b>Bad Debt Allocation</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$2,957</b>	<b>\$0</b>	<b>\$520</b>	<b>\$3,671</b>	<b>\$722</b>	<b>\$4,665</b>	<b>\$217</b>	<b>\$12,753</b>

GROSS MARGIN																	
	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005			Year 1 Total		
<b>Gross Margin</b>	\$0	(\$53,250)	(\$9,750)	(\$10,000)	(\$13,250)	\$118,717	(\$26,570)	(\$55,090)	\$148,983	\$24,354	\$185,537	(\$47,122)			\$262,560		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																	
<b>EXPENSES</b>																	
(31) Total Salespeople	0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
(32) Total Employees	3	4	5	5	5	5	5	5	5	5	5	5	5	5	5	5	
(33) Equity Placement Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>General &amp; Administrative</b>																	
(34) Total G&A Staff	3	3	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
(35) G&A Payroll & Benefits	19,883	19,883	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	23,133	271,096	
(36) G&A Travel, Conf. & Enter	9,644	9,644	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	116,978	
(37) G&A Recruit & Bonus	0	0	1,500	0	0	0	0	0	0	0	0	0	0	0	0	28,800	
Total G&A Staff Expenses	29,527	29,527	34,402	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902	60,202	416,874	
(38) Syngy BP Interest in Gross Margin	9,250	0	0	0	0	0	0	2,387	0	0	1,683	0	0	0	0	13,320	
(39) Personnel Support	20,000	0	0	20	20	220	220	220	220	220	220	220	220	220	220	21,580	
(40) Office Resources	0	0	140	390	390	390	390	390	390	390	440	440	440	440	440	3,900	
(41) Professional Services	3,000	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	28,850	
(42) Misc. Overhead	300	400	500	1,500	500	500	500	500	500	529	511	511	514	504	6,770		
(43) Contributions	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,000	
Total G&A Misc. Expenses	23,300	2,750	2,990	4,260	3,260	3,460	3,460	3,539	3,521	3,521	3,524	3,524	3,524	3,524	3,524	66,100	
(44) Computer Software & Upgrades	0	0	0	0	0	0	0	0	240	240	240	240	240	240	240	960	
(45) Internet Connection Fee	75	75	75	75	75	75	75	75	75	75	75	75	75	75	75	900	
(46) Total Technical Expenses	75	75	75	75	75	75	75	75	315	315	315	315	315	315	315	1,860	
(47) Total Image & Materials	0	2,000	2,000	2,000	0	0	0	0	0	0	0	0	0	0	0	6,000	
(48) Total Advertising & Publicity	12,000	0	0	0	0	5,350	350	1,350	1,350	1,350	1,350	2,850	2,850	2,850	27,450		
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(50) Total Marketing & Sales Expenses	12,000	2,000	2,000	2,000	0	5,350	350	1,350	1,350	1,350	1,350	2,850	2,850	2,850	33,450		
(51) Office Rental / Payments	0	0	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	20,250	
(52) Utilities & Maint	600	800	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,400	
(53) Total Facilities Expense	600	800	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	31,650	
(54) Total G&A Expenses	74,752	35,152	42,492	42,262	39,262	44,812	42,199	40,891	41,113	42,796	42,616	74,906	74,906	74,906	529,804		
<b>TOTAL EXPENSES</b>	74,752	35,152	42,492	42,262	39,262	44,812	42,199	40,891	41,113	42,796	42,616	74,906	74,906	74,906	529,804		
Earnings Before Interest & Taxes		(74,752)	(88,402)	(52,242)	(52,262)	(52,512)	73,905	(68,769)	(95,981)	107,870	(18,442)	142,921	(122,028)	(122,028)	(267,244)		
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Earnings (Loss) Before Taxes	(74,752)	(88,402)	(52,242)	(52,262)	(52,512)	73,905	(68,769)	(95,981)	107,870	(18,442)	142,921	(122,028)	(122,028)	(122,028)	(300,693)		
Accumulated Losses	(74,752)	(163,154)	(215,396)	(267,658)	(320,170)	(246,265)	(315,034)	(411,015)	(303,145)	(321,587)	(178,665)	(300,693)	(300,693)	(300,693)	(300,693)		
Taxes	35.0%	0	0	0	0	0	0	0	0	0	0	0	0	0	0		
Total Expenses + Taxes	74,752	35,152	42,492	42,262	39,262	44,812	42,199	40,891	41,113	42,796	42,616	74,906	74,906	74,906	529,804		
<b>NET INCOME (LOSS)</b>		(74,752)	(88,402)	(52,242)	(52,262)	(52,512)	73,905	(68,769)	(95,981)	107,870	(18,442)	142,921	(122,028)	(122,028)	(300,693)		

## CAPITAL EXPENDITURES

	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Year 1 Total
<b>G&amp;A Capital Expenses</b>													
(55) G&A Employee Setup	24,000	0	4,000	0	0	0	0	0	0	0	0	0	8,000
(56) Total Furnishings & Equipment	0	0	5,125	125	125	125	125	125	125	125	125	125	6,250
<b>(57) Total G&amp;A Capital Expenses</b>	<b>24,000</b>	<b>0</b>	<b>9,125</b>	<b>125</b>	<b>14,250</b>								
<b>M&amp;S Capital Expenses</b>													
(58) M&S Employee Setup	0	2,500	0	0	0	0	0	0	0	0	0	0	2,500
<b>(59) Total M&amp;S Capital Expenses</b>	<b>0</b>	<b>2,500</b>	<b>0</b>	<b>2,500</b>									
<b>Total Capital Expenditures</b>	<b>24,000</b>	<b>2,500</b>	<b>9,125</b>	<b>125</b>	<b>16,750</b>								
<b>Cumulative Capital Expenditures</b>	<b>24,000</b>	<b>26,500</b>	<b>35,625</b>	<b>35,750</b>	<b>35,875</b>	<b>36,000</b>	<b>36,125</b>	<b>36,250</b>	<b>36,375</b>	<b>36,500</b>	<b>36,625</b>	<b>36,750</b>	<b>36,750</b>
1 1 1 1 1 1 1 1 1 1 1 1 1 1													
<b>SOURCES &amp; USES OF CASH</b>													
<b>SOURCES OF CASH</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Year 1 Total
Net Income (Loss)	(74,752)	(88,402)	(52,242)	(52,262)	(52,512)	73,905	(68,769)	(95,981)	107,870	(18,442)	142,921	(122,028)	(300,693)
Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(74,752)</b>	<b>(88,402)</b>	<b>(52,242)</b>	<b>(52,262)</b>	<b>(52,512)</b>	<b>73,905</b>	<b>(68,769)</b>	<b>(95,981)</b>	<b>107,870</b>	<b>(18,442)</b>	<b>142,921</b>	<b>(122,028)</b>	<b>(300,693)</b>
<b>USES OF CASH</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Year 1 Total
Total Capital Expenditures	24,000	2,500	9,125	125	125	125	125	125	125	125	125	125	16,750
Investment in Inventory	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>CASH USED In Operations</b>	<b>24,000</b>	<b>2,500</b>	<b>9,125</b>	<b>125</b>	<b>16,750</b>								
<b>Cash (Required) Available</b>	<b>(98,752)</b>	<b>(90,902)</b>	<b>(61,367)</b>	<b>(52,387)</b>	<b>(52,637)</b>	<b>73,780</b>	<b>(68,894)</b>	<b>(96,106)</b>	<b>107,745</b>	<b>(18,567)</b>	<b>142,796</b>	<b>(122,153)</b>	<b>(317,443)</b>
<b>Cummulative Cash (Required) Available</b>	<b>(98,752)</b>	<b>(189,654)</b>	<b>(251,021)</b>	<b>(303,408)</b>	<b>(356,045)</b>	<b>(282,265)</b>	<b>(351,159)</b>	<b>(447,265)</b>	<b>(339,520)</b>	<b>(358,087)</b>	<b>(215,290)</b>	<b>(337,443)</b>	<b>(337,443)</b>
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>(74,752)</b>	<b>(163,154)</b>	<b>(215,396)</b>	<b>(267,658)</b>	<b>(320,170)</b>	<b>(246,265)</b>	<b>(315,034)</b>	<b>(411,015)</b>	<b>(303,145)</b>	<b>(321,587)</b>	<b>(178,665)</b>	<b>(300,693)</b>	<b>(300,693)</b>
<b>Total Investmt Required</b>	<b>(470,413)</b>												

PREMIER PUBLISHING

## *Financial Projections*

## **5 Year Projections**

## DETAILS REPORT

Year 1  
DETAILS REPORT

prepared by  
**SYN**GY

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## **GROWTH PROJECTIONS DETAILS**

## Advertising - Covers

	Standard Cover Price	Ave cost of a Cover Page	\$9,650							Yr 2	Yr 3	Yr 4	Yr 5
	1st Issue Discount	1st Issue Discount	20.0%							\$9,650	\$9,650	\$9,650	\$9,650
	2nd Issue Discount	2nd Issue Discount	10.0%							20.0%	20.0%	20.0%	20.0%
Release Dates													
<b>Cover Revenues</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
First Issue Cover	0	0	0	0	0	0	0	7,720	0	0	0	0	7,720
Second Issue Cover	0	0	0	0	0	0	0	0	0	0	0	0	0
Standard Cover	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Gross Cover Revenue</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$7,720	\$0	\$0	\$0	\$0	\$7,720
	<b>Deposit Percentage</b>				<b>Percent Deposit</b>								
<b>Cover Revenues - Time Adjusted</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
First Issue Covers	0	0	0	0	0	3,860	0	0	3,860	0	0	0	7,720
Second Issue Covers	0	0	0	0	0	0	0	0	0	0	4,343	0	4,343
Standard Covers	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>(13) Gross Cover Revenue - Time Adjusted</b>	\$0	\$0	\$0	\$0	\$0	\$3,860	\$0	\$0	\$3,860	\$0	\$4,343	\$0	\$12,063
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## Newsstand

	<b>1st Issue Print Run</b>		<b>1st Issue Print Run</b>		35,000	<b>35,000</b>				<b>35,000</b>	<b>35,000</b>	<b>35,000</b>	<b>35,000</b>
	<b>2nd Issue Print Run</b>		<b>2nd Issue Print Run</b>		50,000	<b>50,000</b>				<b>50,000</b>	<b>50,000</b>	<b>50,000</b>	<b>50,000</b>
	<b>Standard Issue Print Run</b>		<b>Standard Issue Print Run</b>		70,000	<b>70,000</b>				<b>70,000</b>	<b>70,000</b>	<b>70,000</b>	<b>70,000</b>
<b>Print Run</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
1st Issue	0	0	0	0	0	0	0	35,000	0	0	0	0	35,000
2nd Issue	0	0	0	0	0	0	0	0	0	0	0	0	0
Standard Issue	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>(4) Total Print Run</b>	0	0	0	0	0	0	0	0	35,000	0	0	0	35,000
	<b>Newsstand Price</b>		<b>Newsstand Retail Price</b>		\$5.95	<i>show Cost of Goods that brings this down to 37% of cover price = \$2.20</i>				\$5.95	\$5.95	\$5.95	\$5.95
	<b>Percent to Newsstand</b>		<b>% Print Run to Newsstand</b>		86.0%					86.0%	86.0%	86.0%	86.0%
	<b>Percent Sell Through</b>		<b>Percent Sell Through</b>		56.0%					56.0%	56.0%	56.0%	56.0%
<b>Units to Newsstands</b>	0	0	0	0	0	0	0	0	30,100	0	0	0	30,100
<b>Newsstand Revenues</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
<b>Gross Newsstand Revenue</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$100,293	\$0	\$0	\$0	\$100,293
Release Dates													
Newstand Balance Due (6 mo. After subsequent Mag)													0
<b>(14) Gross Newsstand Revenue - Time Adjusted</b>													0
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## Magazine Subscriptions

	<b>Starting Subscriptions</b>		<b>Subscriptions starting with 2nd issue</b>		150					<b>Yr 2</b>	<b>Yr 3</b>	<b>Yr 4</b>	<b>Yr 5</b>
	<b>Growth per period</b>		<b>% growth per month</b>		5.0%					150.00	151.00	151.00	151.00
<b>Growth of Magazine Subscriptions</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
Release Dates													
New Subscriptions Start Period (2nd issue)	0	0	0	0	0	0	0	0	0	0	0	0	0
New Subscriptions - Start	0	0	0	0	0	0	0	0	0	0	0	0	0
New Subscriptions - Growth	0	0	0	0	0	0	0	0	0	0	0	1	1
<b>(6) Total New Subscriptions from Magazines</b>	0	0	0	0	0	0	0	0	0	0	0	0	1
<b>Subscriptions from Mail Campaign</b>													
	<b>Sent Months for Return</b>		<b>Direct Mail Pieces Sent</b>		5,000					5,000.00	5,000.00	5,000.00	5,000.00
	<b>Total Percentage Return</b>		<b>Months over which returns are split</b>		3					3.00	3.00	3.00	3.00
	<b>Total Subscriptions from Campaign</b>		<b>Total % of Subscriptions from Campaign</b>		1.0%					1.0%	1.0%	1.0%	1.0%
	<b>Per Month Return</b>		<b>Total New Subscriptions</b>		50					50.00	50.00	50.00	50.00
			<b>New Subscriptions per Month of Return</b>		17					16.67	16.67	16.67	16.67
<b>Growth of Subscriptions from Mail Campaign</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
Release Dates													
New Title Release	0	0	0	0	0	0	0	0	0	0	0	0	1
2nd Issue	0	0	0	0	0	0	0	0	0	0	0	0	0
Annual Campaign / Title	0	0	0	0	0	0	0	0	0	0	0	0	0
Mail Campaign Sent for Subscriptions													1
New Subscriptions from Campaign	0	0	0	0	0	0	0	0	0	0	0	17	17
<b>Total New Subscriptions from Campaign</b>	0	0	0	0	0	0	0	0	0	0	0	17	17
<b>(7) Cumulative New Subscriptions From Campaign</b>	0	0	0	0	0	0	0	0	0	0	0	17	33
<b>Total New Subscriptions</b>	0	0	0	0	0	0	0	0	0	0	0	17	18
Non-Renewals (minus)													0
<b>Cumulative Magazine Subscriptions</b>	0	0	0	0	0	0	0	0	0	0	0	17	34
	<b>Renewal Rate</b>		<b>% of subscriptions that renew</b>		75.0%					75.0%	75.0%	75.0%	75.0%
<b>(8) Magazine Subscription Renewals</b>													0
<b>Total New &amp; Renew</b>	0	0	0	0	0	0	0	0	0	0	0	17	18
													35

	Subscription Price			Subscription Price			\$16.95						\$16.95			\$16.95			\$16.95		
Subscription Revenues	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	\$283	\$311	\$593						
(15) Gross Subscription Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$283	\$311	\$593						
<b>GROSS MAGAZINE REVENUES</b>																					
Gross Page Revenue - Time Adjusted	0	0	0	0	0	144,000	0	0	144,000	0	192,000	0	480,000								
Gross Cover Revenue - Time Adjusted	0	0	0	0	0	3,860	0	0	3,860	0	4,343	0	12,063								
Gross Newsstand Revenue - Time Adjusted	0	0	0	0	0	0	0	0	0	0	0	0	0								
Gross Subscription Revenue	0	0	0	0	0	0	0	0	0	0	283	311	593								
(16) Gross Magazine Revenue	\$0	\$0	\$0	\$0	\$0	\$147,860	\$0	\$0	\$147,860	\$0	\$196,625	\$0	\$492,656								
1 1																					
<b>Website</b>																					
Release Dates	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005									
Website Opened (1st Issue)	0	0	0	0	0	0	0	1	0	0	0	0	1								
Cum Total Websites Open	0	0	0	0	0	0	0	1	1	1	1	1	1								
<b>BROKER Memberships</b>																					
Starting Memberships																					
2nd Issue Memberships																					
Growth per period																					
Memberships starting with 1st issue	50																				
Memberships starting with 2nd issue	30																				
% growth per month	15.0%																				
Yr 2	50.00																				
Yr 3	51.00																				
Yr 4	51.00																				
Yr 5	51.00																				
<b>Growth of Broker Memberships from Publications</b>																					
Release Dates	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005									
1st Issues	0	0	0	0	0	0	0	0	0	0	0	0	1								
2nd Issues	0	0	0	0	0	0	0	0	0	0	0	0	0								
New Memberships - 1st Issue	0	0	0	0	0	0	0	0	50	0	0	0	0							50	
New Memberships - 2nd Issue	0	0	0	0	0	0	0	0	0	0	0	0	0							0	
New Memberships - from Growth %	0	0	0	0	0	0	0	0	0	8	9	10	11							37	
Total New Memberships from Publications	0	0	0	0	0	0	0	0	50	8	9	10	11							87	
Cumulative New Memberships from Publications	0	0	0	0	0	0	0	0	50	58	66	76	87							87	
<b>Broker Memberships from Mail Campaign</b>																					
Sent Months for Return																					
Total Percentage Return																					
Total Memberships from Campaign Per Month Return																					
Direct Mail Pieces Sent	10,000																				
Months over which returns are split	3																				
Total % of Memberships from Campaign	2.0%																				
Total New Broker Memberships	200																				
New Broker Memberships per Month of Return	67																				
10,000.00	10,000.00																				
3.00	3.00																				
2.0%	2.0%																				
200.00	200.00																				
66.67	66.67																				
<b>Growth of Broker Subs from Mail Campaign</b>																					
Release Dates	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005									
New Title Release	0	0	0	0	0	0	0	0	0	0	0	0	0							1	
2nd Issue	0	0	0	0	0	0	0	0	0	0	0	0	0							0	
Annual Campaign / Title	0	0	0	0	0	0	0	0	0	0	0	0	0							0	
Mail Campaign Sent for Website Memberships																				1	
New Memberships from Campaign																				200	
Total New Memberships from Campaign	0	0	0	0	0	0	0	0	0	0	67	67	67	67	67	67	67	67	67	200	
Cumulative New Memberships From Campaign	0	0	0	0	0	0	0	0	0	0	0	0	67	133	200	200	200	200	200		
(10) Total New Memberships	0	0	0	0	0	0	0	0	50	74	75	77	77	11	11	11	11	11	11	287	
Non-Renewals (minus)																				0	
(11) Total Cumulative Memberships	0	0	0	0	0	0	0	0	0	124	199	276	276	287	287						
Renew Rate																					
% of Memberships that renew	75.0%																				
Membership Renewals (Previous Year)																				0	
Total New & Renew	0	0	0	0	0	0	0	0	50	74	75	77	77	11	11	11	11	11	11	287	
<b>Broker Memberships Annual Fee</b>																					
Annual Broker Website Membership	\$400.00																				
(17) Gross Website Broker Membership Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$20,000	\$400.00	\$400.00	\$400.00	\$400.00	\$4,563	\$114,980						
<b>WEB ADVERTISEMENTS</b>																					
Page Revenue																					
Home Page Advertising Slots																					
Price per Ad Slot - Home Page																					
No. Regional Pages																					
Regional Page Advertising Slots																					
Price per Ad Slot - Regional Page																					
No. of Advertisements on Home Page	4																				
Monthly Price per Ad Slot on Home Page	\$500.00 monthly																				
No. of Regional Pages	4																				
No. of Advertisements on Regional Page	4																				
Monthly Price per Ad Slot on Regional Page	\$250																				

### TOTAL WEBSITE REVENUES

Gross Website Broker Membership Revenue	0	0	0	0	0	0	0	20,000	29,667	30,117	30,634	4,563	114,980
Gross Website Ad Revenue	0	0	0	0	0	0	0	6,000	6,000	6,000	6,000	6,000	30,000
(19) Gross Website Revenue	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$26,000	\$35,667	\$36,117	\$36,634	\$10,563	\$144,980

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### Gross Revenues

Gross Magazine Revenue	0	0	0	0	0	147,860	0	147,860	0	196,625	311	492,656	
Gross Website Revenue	0	0	0	0	0	0	26,000	35,667	36,117	36,634	10,563	144,980	
(20) Gross Revenue	\$0	\$0	\$0	\$0	\$0	\$147,860	\$0	\$26,000	\$183,527	\$36,117	\$233,259	\$10,873	\$637,636

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### COST OF GOODS

#### Magazine Production

Design	Design Cost / Per Page	\$65.00	allocated across prior 2 months										
Editing	Editing / Per Page	\$20.00	allocated across prior 2 months										
Scanning	Scanning / Per Page	\$80.00	month before										
Color Correction	Color Correction / Per Page	\$20.00	month before										
Total Per Page Cost	Total Per Page Cost	\$185.00											
Editorial Content	Editorial Content / Per Issue	\$1,500.00	paid month after										
Deadline Reminder Cards	Deadline Reminder Cards	\$0.35	4 months before release										
Number of Cards Sent	Number of Deadline Reminder Cards	5,000	4 months before release										

#### Magazine Development

	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
Release Dates													
First Issues of New Titles	0				0							1	
Cumulative Titles	0				0							1	
Total Pages	0				0							144	
Advertising Deadline (2 mo. Prior)												0	
Release Dates													
Design	0				0							19,760	
Editing	0				0							6,080	
Scanning	0				0							12,160	
Color Corrections	0				0							3,040	
Editorial Content	0				0							1,500	
Deadline Reminder Cards	0				1,750							3,500	
(21) Total Magazine Development Cost	0	0	0	1,750	0	6,120	13,320	1,750	1,500	0	6,800	14,800	46,040

Paper & Printing	Paper & Printing	Price / Base Run	\$45,000.00										
Base Pages	Base Pages	Pages in Base	144										
Base Units	Base Units	Units in Base Run	35,000										
Page Overage	Page Overage	Per Additional Page	\$312.50	Based on \$45,000 / 35,000 / 144									
Units Overage	Units Overage	Additional / 1,000 Magazines	\$91.00										

	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005
Release Dates												
Total Titles	0	0	0	0	0	0	0	1	1	1	1	5
Total Page Count	0	0	0	0	0	0	0	0	144	0	0	0
Total Print Run	0	0	0	0	0	0	0	0	35,000	0	0	35,000
Pages Over Base	0	0	0	0	0	0	0	0	0	0	0	0
Units Over Base	0	0	0	0	0	0	0	0	0	0	0	0
Base Printing Cost	0	0	0	0	0	0	0	45,000	0	0	0	45,000
Page Overage Cost	0	0	0	0	0	0	0	0	0	0	0	0
Unit Overage Cost	0	0	0	0	0	0	0	0	0	0	0	0
(22) Total Paper & Printing Cost	0	0	0	0	0	0	0	45,000	0	0	0	45,000

(5) Price Per Unit	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.29	\$0.00	\$0.00	\$0.00	\$0.00	\$1.29
Max Page Rate for Printing	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$312.50	\$0.00	\$0.00	\$0.00	\$0.00	\$312.50

Magazine Distribution	% of Run to Newsstand	80.0%											
Postage & Shipping to Newsstand	Postage & Shipping / 1000 Units	\$200.00											
Advertiser Copies	Per page	\$40.00	each advertiser gets 25 copies for each ad page										
Release Dates													
Units Shipped to Newsstand	0	0	0	0	0	0	0	30,100	0	0	0	0	30,100
Total Page Count	0	0	0	0	0	0	0	144	0	0	0	0	144
Shipping Cost	0	0	0	0	0	0	0	6,020	0	0	0	0	6,020
Advertiser Copies	0	0	0	0	0	0	0	5,760	0	0	0	0	5,760
(23) Total Magazine Shipping Cost	0	0	0	0	0	0	0	11,780	0	0	0	0	11,780

## Magazine Production Costs

																	Yr 2	Yr 3	Yr 4	Yr 5
Total Magazine Development Cost		0	0	0	1,750	0	6,120	13,320	1,750	1,500	0	6,800	14,800	46,040						
Total Paper & Printing Cost		0	0	0	0	0	0	0	45,000	0	0	0	0	45,000						
Total Magazine Shipping Cost		0	0	0	0	0	0	0	11,780	0	0	0	0	11,780						
(24) Total Magazine Production Costs	\$0	\$0	\$0	\$1,750	\$0	\$6,120	\$13,320	\$58,530	\$1,500	\$1,500	\$0	\$6,800	\$14,800	\$102,620						

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## Marketing & Sales

Media Kits																		
Travel Costs																		
Traveling Sales Staff																		
Introductory Direct Mail Program																		
Placement Consultant																		
Placement Program Fees																		
Promotional Items																		
Commissions on Magazines																		
Commissions on Website																		
<b>Marketing &amp; Sales</b>	<b>Mar-2004</b>	<b>Apr-2004</b>	<b>May-2004</b>	<b>Jun-2004</b>	<b>Jul-2004</b>	<b>Aug-2004</b>	<b>Sep-2004</b>	<b>Oct-2004</b>	<b>Nov-2004</b>	<b>Dec-2004</b>	<b>Jan-2005</b>	<b>Feb-2005</b>						
Release Dates																		
First Issues of New Titles	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cum Total Titles	0	0	0	0	0	0	0	0	1	1	1	1	1	1	1	1	1	1
Media Kits		0																5,500
Travel			5,000	5,000	5,000	5,000	5,000	5,000	5,000	5,000	3,000	3,000	3,000	44,000				
Direct Mail Subscription Campaigns	0	0	0	0	0	0	0	0	0	0	0	0	0	25,000	0			
Placement Consultant														0				
Newstand Marketing Programs		45,000												45,000				
Promotional Items			1,500											1,500				
(25) Total Marketing & Sales Cost	0	50,000	6,500	5,000	5,000	5,000	5,000	5,000	10,500	0	3,000	28,000	3,000	119,500				

<b>Salespeople Draw &amp; Commissions</b>	<b>Mar-2004</b>	<b>Apr-2004</b>	<b>May-2004</b>	<b>Jun-2004</b>	<b>Jul-2004</b>	<b>Aug-2004</b>	<b>Sep-2004</b>	<b>Oct-2004</b>	<b>Nov-2004</b>	<b>Dec-2004</b>	<b>Jan-2005</b>	<b>Feb-2005</b>					
Traveling Sales Staff														2	2	2	2
Monthly Draw														2,500.00	\$2,500.00	\$2,500.00	\$2,500.00
Benefits & Taxes for Commissions														30.0%	30.0%	30.0%	30.0%
Total Monthly Draw														\$3,250.00	\$3,250.00	\$3,250.00	\$3,250.00
Release Dates																	
New Titles Released	0	0	0	0	0	0	0	0	1	0	0	0	0				
New Salespeople		1							0	0	0	0	0				
Total Number of Salespeople	0	1	1	1	1	1	1	1	1	1	1	1	1				
Commissions / Time Adjusted	0	0	0	0	0	17,743	0	2,600	21,310	3,612	27,225	1,056	73,546				
Benefits & Taxes	0	0	0	0	0	5,323	0	780	6,393	1,084	8,167	317	22,064				
Total Commissions Due	0	0	0	0	0	23,066	0	3,380	27,703	4,695	35,392	1,373	95,609				
Cumulative Commissions	0	0	0	0	0	23,066	23,066	26,446	54,149	58,844	94,236	95,609					
<b>Salespeople Draw</b>	<b>Mar-2004</b>	<b>Apr-2004</b>	<b>May-2004</b>	<b>Jun-2004</b>	<b>Jul-2004</b>	<b>Aug-2004</b>	<b>Sep-2004</b>	<b>Oct-2004</b>	<b>Nov-2004</b>	<b>Dec-2004</b>	<b>Jan-2005</b>	<b>Feb-2005</b>					
Draw	0	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250	3,250		35,750	35,750		
Cumulative Draw	0	3,250	6,500	9,750	13,000	16,250	19,500	22,750	26,000	29,250	32,500	35,750					

<b>Salesperson Distribution</b>	<b>Salesperson Distribution Schedule</b>	<b>New Salesperson Distribution per year</b>	<b>4 How often are commissions paid per year</b>														
<b>Salesperson Distribution Adjustments</b>	<b>Mar-2004</b>	<b>Apr-2004</b>	<b>May-2004</b>	<b>Jun-2004</b>	<b>Jul-2004</b>	<b>Aug-2004</b>	<b>Sep-2004</b>	<b>Oct-2004</b>	<b>Nov-2004</b>	<b>Dec-2004</b>	<b>Jan-2005</b>	<b>Feb-2005</b>					
Salesperson Distribution Calcs	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100					
Schedule of Salesperson Distribution	0	0	1	0	0	1	0	0	1	0	0	1		0	0	1	4
Commissions Account	0	(3,250)	(6,500)	(9,750)	(13,000)	6,816	(3,250)	(3,120)	21,333	1,445	33,587	31,710	31,710				
Commission Paid Out	0	0	0	0	0	6,816	0	0	21,333	0	0	31,710	59,859				
(26) Total Commissions Paid Out	0	3,250	3,250	3,250	3,250	3,250	10,066	3,250	3,250	24,583	3,250	3,250	34,960				

Distributor Fees % of Retail Price		% of Retail as Distributor Fees	63.0%														
Distributor Fees		Price Per Issue	\$3.75														
Percent Sell Through at Newsstand		Percent Sell Through	56.0%														
<b>Newsstand Distribution Fees</b>	<b>Mar-2004</b>	<b>Apr-2004</b>	<b>May-2004</b>	<b>Jun-2004</b>	<b>Jul-2004</b>	<b>Aug-2004</b>	<b>Sep-2004</b>	<b>Oct-2004</b>	<b>Nov-2004</b>	<b>Dec-2004</b>	<b>Jan-2005</b>	<b>Feb-2005</b>					
Release Dates																	
Total Print Run	0	0	0	0	0	0	0	0	35,000	0	0	0	0	35,000			
Shipped to Newsstands	0	0	0	0	0	0	0	0	30,100	0	0	0	0	30,100			
Magazines Sold at Newsstands	0	0	0	0	0	0	0	0	16,856	0	0	0	0	16,856			
Distribution Fees on Newsstand Sales	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$0	\$63,185	\$0	\$0	\$0	\$0	\$63,185			
Newstand Balance Due (6 mo. After subsequent Mag)														0			
(27) Distribution Fees - Time Adjusted														0			

<b>Fulfillment</b>	Fee for New Subscription Setup Renewal Fee								New Subscription Renewal	\$13.00 <i>per Subscription / per Year</i> \$2.25 <i>per Month</i>	\$13 when sub starts \$2.25 for renewals	\$13.00 \$2.25	\$13.00 \$2.25	\$13.00 \$2.25
<b>Fulfillment Costs</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005		

### Marketing & Sales Costs

Total Marketing & Sales Cost	0	50,000	6,500	5,000	5,000	5,000	5,000	10,500	0	3,000	28,000	3,000	121,000
Total Commissions - Paid Out	0	3,250	3,250	3,250	3,250	10,066	3,250	3,250	24,583	3,250	3,250	34,960	95,609
Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	0	0	0
Fulfillment Costs	0	0	0	0	0	0	0	0	0	0	0	217	444
<b>(29) Total Marketing &amp; Sales Costs</b>	<b>\$0</b>	<b>\$53,250</b>	<b>\$9,750</b>	<b>\$8,250</b>	<b>\$8,250</b>	<b>\$15,066</b>	<b>\$8,250</b>	<b>\$13,750</b>	<b>\$24,583</b>	<b>\$6,250</b>	<b>\$31,467</b>	<b>\$38,188</b>	<b>\$217,053</b>

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### Website Costs

Release Dates	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
Website Opened (1st Issue)	0	0	0	0	0	0	0	0	1	0	0	0	1
Cum Total Websites Open	0	0	0	0	0	0	0	0	1	1	1	1	1

	Web Development Cost	Website Development	\$15,000.00 <i>paid 3 months prior to website</i>										
	Website Maintenance	Website Maintenance	\$250.00 <i>monthly</i>										
	Web Master & Growth	Web Master	\$4,000.00 <i>monthly</i>										
	Website Hosting	Hosting Fees	\$40.00 <i>monthly</i>										
	Membership Mail Campaign	Per Piece	\$0.35 <i>monthly</i>										
	Search Positioning Program	Purchase Search Placements / Month	\$500.00 <i>monthly</i>										

<b>Website Costs</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	
Web Development	0	0	0	0	5,000	5,000	5,000	0	0	0	0	0	15,000
Website Maintenance	0	0	0	0	0	0	0	250	250	250	250	250	1,250
Webmaster	0	0	0	0	0	0	0	4,000	4,000	4,000	4,000	4,000	20,000
Website Hosting	0	0	0	0	0	0	0	40	40	40	40	40	200
Membership Mail Campaign	0	0	0	0	0	0	0	3,500	0	0	0	0	3,500
Search Positioning Program	0	0	0	0	0	0	0	500	500	500	500	500	2,500
<b>(30) Total Website Costs</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>0</b>	<b>5,000</b>	<b>5,000</b>	<b>5,000</b>	<b>8,290</b>	<b>4,790</b>	<b>4,790</b>	<b>4,790</b>	<b>4,790</b>	<b>42,450</b>

<b>Bad Debt</b>	<b>Percent Bad Debt</b>								<b>Bad Debt</b>	<b>2.0% <i>of Gross Revenue</i></b>	<b>Yr 2</b>	<b>Yr 3</b>	<b>Yr 4</b>	<b>Yr 5</b>
<b>Bad Debt</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005		
<b>Bad Debt Allocation</b>	\$0	\$0	\$0	\$0	\$0	\$0	\$2,957	\$0	\$520	\$3,671	\$722	\$4,665	\$217	\$12,753

<b>ASSET ADJUSTMENTS</b>														
<b>Investments Received</b>														
Show Investment in Summary?														
	"Y" to Show Investment in Summary													
	Equity Placement Commission	0												
	This field reads the setting cell in the Summary section to determine whether to show Investments													
<b>Investment Amount Received</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Year 1 Total	
Investment	500,000													500,000
Cum Investment	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
(33) Equity Placement Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	0

<b>EMPLOYEE ASSUMPTIONS &amp; COUNT</b>														
<b>Employee Overhead Calculations</b>														
<b>Assumptions:</b>														
Work Days / Month	22													
Monthly Time (min) / Employee	7,583													
FICA & Benefits	30%													
Pager/Month	\$25													
Cell Phone/Month	\$100													
E1 Employee Setup	\$6,000													
E2 Employee Setup	\$5,000													
E3 Employee Setup	\$4,000													
E4 Employee Setup	\$4,000													
Health Insurance	\$500													
Recruiting Expense	5.0%													
	( Work Days/Month * 7 hrs * 50 min )													
High Speed Home Internet		\$50.00												
Gas Price		\$1.50												
Ave Miles / Gallon		18												
Car Allowance		500												
Miles/Day		75												
Mileage Reimbursement Rate		\$0.32												
Auto Expense @ 100% Travel		\$520												
Per Diem		\$150												
Ave Entertainment/Day		\$50												
Conference Expense		\$1,500												
Flight Average		\$500												
Club Reimbursement		\$500												
	Additional Per Person to Cover Conference Overhead													
	Average Cost of Plane Fare / Flight													
	Monthly Reimbursement for Club Membership													



Bonus Payments																		
Bonus Payments Schedule																		
New Bonus Payments per year																		
1 How often are bonuses paid per year																		
<b>Growth of Bonus Payments</b>																		
Bonus Payments Calcs		Mar-2004 0.083433	Apr-2004 0.166767	May-2004 0.250100	Jun-2004 0.333433	Jul-2004 0.416767	Aug-2004 0.500100	Sep-2004 0.583433	Oct-2004 0.666677	Nov-2004 0.750100	Dec-2004 0.833433	Jan-2005 0.916767	Feb-2005 1.000100					
Schedule of Bonus Payments		0	0	0	0	0	0	0	0	0	0	0	0	1			1	
<b>G&amp;A Recruiting &amp; Bonus</b>		Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005				Year 1 Total	
GA1 Founders		0	0	0	0	0	0	0	0	0	0	0	0				19,500	
GA2 Managers		0	0	0	0	0	0	0	0	0	0	0	0				0	
GA3 Assistant		0	0	0	0	0	0	0	0	0	0	0	0				4,800	
GA4 Clerical		0	1,500	0	0	0	0	0	0	0	0	0	0				4,500	
(37) G&A Recruit & Bonus		0	0	1,500	0	0	0	0	0	0	0	0	0				27,300	
<b>G&amp;A Billable Adjustment</b>		Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005				Year 1 Total	
GA1 Founders		0	0	0	0	0	0	0	0	0	0	0	0				0	
GA2 Managers		0	0	0	0	0	0	0	0	0	0	0	0				0	
GA3 Assistant		0	0	0	0	0	0	0	0	0	0	0	0				0	
GA4 Clerical		0	0	0	0	0	0	0	0	0	0	0	0				0	
G&A Billable Adjustment		0	0	0	0	0	0	0	0	0	0	0	0				0	
<b>Total G&amp;A Staff Expenses</b>		29,527	29,527	34,402	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902	32,902			60,202	416,874	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																		
<b>Synogy Profit Percent</b>		Percent of Gross Margin				Percent of Gross Margin for Business Plan				2.5%					2.5%	2.5%	2.5%	6,564
<b>Synogy BP Interest in Gross Margin</b>		Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005					
Gross Margin		0	(53,250)	(9,750)	(10,000)	(13,250)	118,717	(26,570)	(55,090)	148,983	24,354	185,537	(47,122)				262,560	
Quarterly Total - Prior 3 Months		9,250			(63,000)			95,467		67,323							99,790	
Business Plan Development		9,250		0	0	0	2,387		1,683								13,320	
(38) Synogy BP Interest in Gross Margin		9,250	0	0	0	0	2,387	0	0	1,683	0	0	0				13,320	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																		
<b>G&amp;A Misc. Expenses</b>		Percent of Gross Margin																
<b>Personnel Support</b>		per emply	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005				
Total G&A Staff		per emply	3	3	4	4	4	4	4	4	4	4	4	4			4	
Accrued Reimbursement			20,000														20,000	
Training & Education	employee	\$50						200	200	200	200	200	200				1,400	
Employee Orientation	new employee	\$1,000						0	0	0	0	0	0				0	
Dues Subscriptions	employee	\$5				20	20	20	20	20	20	20	20				180	
(39) Personnel Support		20,000	0	0	20	20	220	220	220	220	220	220	220				21,580	
<b>Office Resources</b>		monthly																
Office Supplies	employee	\$35			140	140	140	140	140	140	140	140	140				1,400	
Equipment Leases		\$250			250	250	250	250	250	250	250	250	250				2,250	
Copy & Printing	per title	\$50	0	0	0	0	0	0	50	50	50	50	50				250	
(40) Office Resources		0	0	140	390	390	390	390	440	440	440	440	440				3,900	
<b>Professional Services</b>		monthly																
Legal Fees		\$100	750	100	100	100	100	100	100	100	100	100	100				1,850	
Accounting Fees		\$150	250	250	250	250	250	250	250	250	250	250	250				3,000	
Business Consultants		\$2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000				24,000	
(41) Professional Services		3,000	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350	2,350				28,850	
<b>Misc. Overhead</b>																		
Postage & Freight		\$100	300	400	500	500	500	500	500	500	500	500	500				5,700	
Corp Insurance (Liab, E&O, D&O)		\$1,000			1,000												1,000	
Bank Fees		\$0.15	0	0	0	0	0	0	29	11	11	14	4				70	
(42) Misc. Overhead		300	400	500	1,500	500	500	500	529	511	511	514	504				6,770	
<b>Charitable Contributions</b>		monthly																
(43) Contributions		0.0%	0	0	0	0	0	0	0	0	0	0	0				5,000	
<b>Total G&amp;A Misc. Expenses</b>		23,300	2,750	2,990	4,260	3,260	3,460	3,460	3,539	3,521	3,521	3,524	8,514				66,100	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																		
<b>Technical Expenses</b>																		
<b>Technical Expenses</b>		Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005					
(44) Computer Software & Upgrades		\$60								240	240	240	240				960	
(45) Internet Connection Fee		\$75	75	75	75	75	75	75	75	75	75	75	75				900	
(46) <b>Total Technical Expenses</b>		75	75	75	75	75	75	75	75	315	315	315	315				1,860	
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1																		

## Marketing & Sales Expenses

	Marketing & Sales Expenses																		
	Marketing & Sales Expenses																		
	Marketing & Sales Expenses																		
	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Yr 2	Yr 3	Yr 4	Yr 5			
<b>Image, Marketing Materials &amp; Manuals</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	\$0.00	\$250.00	\$275.00	\$302.50	\$332.75		
Image & Materials Design													Monthly Budget for Design	\$2,000.00	\$4,000.00	\$6,000.00	\$8,000.00	\$10,000.00	
Advertising / Print Budget													Monthly Budget for Print	\$350.00	\$500.00	\$650.00	\$800.00	\$950.00	
Direct Mail Budget													Monthly Budget for Direct Mail	\$500.00	\$1,500.00	\$2,500.00	\$3,500.00	\$4,500.00	
Publicity Contract													Monthly Budget for Publicity Contract						
<b>(47) Total Image &amp; Materials</b>	0	2,000	2,000	2,000	2,000	0	0	0	0	0	0	0					6,000		
<b>Advertising &amp; Publicity</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	5,000	2,000	2,000	2,000	21,000		
Marketing Materials													Marketing Materials	12,000	350	350	350	350	
Direct Mail													Direct Mail		1,000	1,000	1,000	1,000	
Publicity Contract													Publicity Contract			500	500	4,000	
<b>(48) Total Advertising &amp; Publicity</b>	12,000	0	0	0	0	0	5,350	350	1,350	1,350	1,350	1,350					27,450		
<b>Sales &amp; Advisory Board Special Events</b>	1	1	1	1	1	1	1	1	1	1	1	1	Event Expenses	\$30,000.00	\$30,000.00	\$40,000.00	\$50,000.00	\$60,000.00	
<b>Special Events &amp; Sponsorships</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Month of Event						
<b>(49) Total Special Event &amp; Sponsorship Expenses</b>	0	0	0	0	0	0	0	0	0	0	0	0					0		
<b>(50) Total Marketing &amp; Sales Expenses</b>	12,000	2,000	2,000	2,000	0	5,350	350	1,350	1,350	1,350	1,350	1,350					33,450		
<b>G&amp;A Office Rental Expenses</b>	1	1	1	1	1	1	1	1	1	1	1	1	Employees at end of year	5.0	All employees in all functional areas	6.0	9.0	11.0	13.0
<b>Office Space Assumptions</b>													Employees planning space for	8.0		6.0	9.0	11.0	13.0
													Common Area	1,500		1,500	1,500	1,500	1,500
													Sq Ft per Employee	150		150	150	150	150
													Office Size Sq Ft	2,700		2,400	2,850	3,150	3,450
													Rent / Sq Ft / Year	\$9.00	Annual rent rate	\$9.00	\$9.00	\$9.00	\$9.00
													Monthly Rent	\$2,025.00		\$1,800.00	\$2,137.50	\$2,362.50	\$2,587.50
													Employees per phone line	2		2	2	2	2
													Sq Ft per Cleaning Rate	3,000		3,000	3,000	3,000	3,000
													Sq Ft per Repair Rate	1,000		1,000	1,000	1,000	1,000
<b>Office Space Expenses</b>	monthly	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005	Yr 2	Yr 3	Yr 4	Yr 5		
<b>(51) Office Rental / Payments</b>	\$2,025	0	0	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025	2,025					20,250		
<b>Utilities &amp; Maint</b>	monthly												Elect. Water	\$0	0	0	0	0	0
													Telephone Service Fees	\$200	300	400	500	500	500
													Telephone & Long Distance	\$100	300	400	500	500	500
													Cleaning	\$0	0	0	0	0	0
													Repairs & Maintenance	\$0	0	0	0	0	0
<b>(52) Utilities &amp; Maint</b>	600	800	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000					11,400		
<b>(53) Total Facilities Expense</b>	600	800	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025	3,025					31,650		
<b>(54) Total G&amp;A Expenses</b>	74,752	35,152	42,492	42,262	39,262	44,812	42,199	40,891	41,113	42,796	42,616	74,906					529,804		
<b>G&amp;A Capital Expenses</b>	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1			
<b>G&amp;A Employee Setup</b>	1	1	1	1	1	1	1	1	1	1	1	1	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004		
GA1 Founders													20,000	0	0	0	0	0	
GA2 Managers													0	0	0	0	0		
GA3 Assistant													4,000	0	0	0	0	4,000	
GA4 Clerical													0	4,000	0	0	0	4,000	
<b>(55) Total G&amp;A Employee Setup</b>	24,000	0	4,000	0	0	0	0	0	0	0	0	0					8,000		

G&A Equipment Expenses																
Computer Replacement Allocation for Replacement of Computers / Employee																
\$25.00																
<b>Furnishings &amp; Equipment</b>	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005				
Computer Equipment-Rplc Alloc			125	125	125	125	125	125	125	125	125	125				1,250
Furnishings Rental	0	0	5,000	0	0	0	0	0	0	0	0	0				5,000
<b>(56) Total Furnishings &amp; Equipment</b>	0	0	5,125	125	125	125	125	125	125	125	125	125				6,250
1	1	1	1	1	1	1	1	1	1	1	1	1				
<b>(57) Total G&amp;A Capital Expenses</b>	24,000	0	9,125	125	125	125	125	125	125	125	125	125				14,250
1	1	1	1	1	1	1	1	1	1	1	1	1				# #
MARKETING & SALES																
<b>Marketing &amp; Sales</b>	1	1	1	1	1	1	1	1	1	1	1	1				
<b>M&amp;S Capital Expenses</b>	1	1	1	1	1	1	1	1	1	1	1	1				
<b>Salesperson Setup Expenses</b>	1	1	1	1	1	1	1	1	1	1	1	1				
	Mar-2004	Apr-2004	May-2004	Jun-2004	Jul-2004	Aug-2004	Sep-2004	Oct-2004	Nov-2004	Dec-2004	Jan-2005	Feb-2005				
<b>M&amp;S Employee Setup</b>	New Salespeople	0	1	0	0	0	0	0	0	0	0	0				1
Salesperson Setup	0	2,500	0	0	0	0	0	0	0	0	0	0				2,500
<b>(58) Total M&amp;S Employee Setup</b>	0	2,500	0	0	0	0	0	0	0	0	0	0				2,500
1	1	1	1	1	1	1	1	1	1	1	1	1				
<b>(59) Total M&amp;S Capital Expenses</b>	0	2,500	0	0	0	0	0	0	0	0	0	0				2,500
1	1	1	1	1	1	1	1	1	1	1	1	1				# #

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## **YEAR 2 FINANCIAL PROJECTIONS**

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# PREMIER PUBLISHING

## Financial Projections

### 5 Year Projections

### GROWTH PROJECTIONS

## Year 2

prepared by  
**SYNOGY**

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	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
<b>Magazines</b>													
(1) New Titles Released	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Cum Total Titles	1	1	1	1	1	1	1	1	1	1	1	1	1
<b>Magazine Growth Statistics</b>													
(3) Total Page Count	160	0	0	180	0	0	0	180	0	0	0	0	520
(4) Total Print Run	50,000	0	0	70,000	0	0	0	70,000	0	0	0	0	190,000
(5) Printing Price / Unit (Max)	\$1.38	\$0.00	\$0.00	\$1.35	\$0.00	\$0.00	\$0.00	\$1.35	\$0.00	\$0.00	\$0.00	\$0.00	\$1.38
(6) Total New Subscriptions from Magazines	152	10	11	11	12	12	13	14	14	15	16	17	296
(7) Cumulative New Subscriptions From Campaign	50	50	50	50	50	50	50	50	50	50	67	83	83
(8) Magazine Subscription Renewals	0	0	0	0	0	0	0	0	0	0	13	14	26
(9) Cumulative Magazine Subscriptions	203	213	223	234	246	259	271	285	299	314	342	372	372
<b>Website Growth Statistics</b>													
(10) Total New Memberships	38	11	79	147	81	83	17	19	21	22	24	27	569
(11) Total Cumulative Memberships	325	337	416	562	644	726	744	750	752	756	761	785	785
2 2 2 2 2 2 2 2 2 2 2 2 2 2													
<b>REVENUES</b>													
<b>Magazine Revenues</b>													
(12) Gross Page Revenue - Time Adjusted	0	435,000	0	0	243,000	243,000	0	0	243,000	0	252,000	0	1,416,000
(13) Gross Cover Revenue - Time Adjusted	0	9,168	0	0	4,825	4,825	0	0	4,825	0	4,825	0	28,468
(14) Gross Newsstand Revenue - Time Adjusted	0	0	0	0	100,293	0	0	0	0	0	143,376	0	243,569
(15) Gross Subscription Revenue	5,425	343	360	378	397	417	438	460	483	507	1,027	1,096	11,334
(16) Gross Magazine Revenue	5,425	444,511	360	378	248,222	348,535	438	460	248,308	507	401,128	1,096	1,699,371
<b>Website Revenues</b>													
(17) Gross Website Broker Membership Revenue	15,148	4,512	31,584	58,694	32,509	33,035	6,942	22,566	30,497	31,577	32,774	14,102	313,941
(18) Gross Website Ad Revenue	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	144,000
(19) Gross Website Revenue	27,148	16,512	43,584	70,694	44,509	45,035	18,942	34,566	42,497	43,577	44,774	26,102	457,941
(20) Gross Revenue	\$32,574	\$461,022	\$43,945	\$71,072	\$292,732	\$393,571	\$19,380	\$35,026	\$290,805	\$44,084	\$445,902	\$27,198	\$2,157,311
2 2 2 2 2 2 2 2 2 2 2 2 2 2													
<b>COST OF GOODS</b>													
<b>Magazine Production</b>													
(21) Total Magazine Development Cost	1,750	9,150	16,650	1,750	1,500	7,650	16,650	1,750	1,500	0	7,650	16,650	82,650
(22) Total Paper & Printing Cost	69,083	0	0	94,755	0	0	0	94,755	0	0	0	0	258,593
(23) Total Magazine Shipping Cost	15,000	0	0	19,240	0	0	0	19,240	0	0	0	0	53,480
(24) Total Magazine Production Costs	85,833	9,150	16,650	115,745	1,500	7,650	16,650	115,745	1,500	0	7,650	16,650	394,723
<b>Marketing &amp; Sales</b>													
(25) Total Marketing & Sales Cost	2,250	48,500	6,500	3,500	2,250	3,500	3,500	3,500	2,250	3,500	3,500	3,500	83,250
(26) Total Commissions - Paid Out	6,500	6,500	67,632	6,500	6,500	85,152	6,500	6,500	38,141	6,500	6,500	41,944	284,869
(27) Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	90,264	0	90,264
(28) Fulfillment Costs	2,189	132	138	145	152	160	168	176	185	195	449	470	4,560
(29) Total Marketing & Sales Costs	10,939	55,132	74,270	10,145	8,902	88,812	10,168	10,176	40,577	10,195	100,713	45,914	465,943
<b>Website Costs</b>													
(30) Total Website Costs	11,040	7,540	11,040	7,540	7,540	7,540	7,540	7,540	7,540	7,540	7,540	7,540	97,480
<b>Cost of Sales</b>	\$107,811	\$71,822	\$101,960	\$133,430	\$17,942	\$104,002	\$34,358	\$133,461	\$49,617	\$17,735	\$115,903	\$70,104	\$958,145
<b>Bad Debt Allocation</b>	\$651	\$9,220	\$879	\$1,421	\$5,855	\$7,871	\$388	\$701	\$5,816	\$882	\$8,918	\$544	\$43,146
2 2 2 2 2 2 2 2 2 2 2 2 2 2													
<b>GROSS MARGIN</b>													
<b>Gross Margin</b>	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
Gross Margin	(\$75,889)	\$379,980	(\$58,894)	(\$63,780)	\$268,935	\$281,697	(\$15,366)	(\$99,136)	\$235,373	\$25,468	\$321,081	(\$43,449)	\$1,156,020
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**EXPENSES**

	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total	
(31) Total Salespeople	2	2	2	2	2	2	2	2	2	2	2	2	2	
(32) Total Employees	6	6	6	6	6	6	6	6	6	6	6	6	6	
(33) Equity Placement Fees	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>General &amp; Administrative</b>														
(34) Total G&A Staff	4	4	4	4	4	4	4	4	4	4	4	4	4	
(35) G&A Payroll & Benefits	28,973	28,973	28,973	28,973	28,973	28,973	28,973	28,973	28,973	28,973	28,973	28,973	347,676	
(36) G&A Travel, Conf. & Enter.	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	117,228	
(37) G&A Recruit & Bonus	0	0	0	0	0	0	0	0	0	0	0	0	35,190	
<b>Total G&amp;A Staff Expenses</b>	38,742	38,742	38,742	38,742	38,742	38,742	38,742	38,742	38,742	38,742	38,742	38,742	500,094	
(38) Synergy BP Interest in Gross Margin	4,069	0	0	6,130	0	0	12,171	0	0	3,022	0	0	25,392	
(39) Personnel Support	220	220	220	220	220	220	220	220	220	220	220	220	2,640	
(40) Office Resources	440	440	440	440	440	440	440	440	440	440	440	440	5,280	
(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000	
(42) Misc. Overhead	1,985	905	917	958	917	918	907	943	917	918	924	916	12,126	
(43) Contributions	833	833	833	833	833	833	833	833	833	833	833	833	10,000	
<b>Total G&amp;A Misc. Expenses</b>	5,729	4,649	4,660	4,701	4,661	4,661	4,650	4,687	4,661	4,661	4,667	4,660	57,046	
(44) Computer Software & Upgrades	252	252	252	252	252	252	252	252	252	252	252	252	3,024	
(45) Internet Connection Fee	79	79	79	79	79	79	79	79	79	79	79	79	945	
<b>Total Technical Expenses</b>	331	331	331	331	331	331	331	331	331	331	331	331	3,969	
(47) Total Image & Materials	250	250	250	250	250	250	250	250	250	250	250	250	3,000	
(48) Total Advertising & Publicity	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	30,000	0	0	0	0	0	30,000	
<b>Total Marketing &amp; Sales Expenses</b>	6,250	6,250	6,250	6,250	6,250	6,250	36,250	6,250	6,250	6,250	6,250	6,250	105,000	
(51) Office Rental / Payments	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600	
(52) Utilities & Maint	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	15,120	
<b>Total Facilities Expense</b>	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	36,720	
<b>Total G&amp;A Expenses</b>	51,931	46,781	46,793	52,964	46,793	46,794	88,955	46,820	46,793	49,816	46,800	81,983	653,221	
<b>TOTAL EXPENSES</b>														
Earnings Before Interest & Taxes	(127,820)	333,199	(105,687)	(116,744)	222,142	234,903	(104,321)	(145,956)	188,580	(24,348)	274,281	(125,432)	502,797	
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>Earnings (Loss) Before Taxes</b>	(127,820)	333,199	(105,687)	(116,744)	222,142	234,903	(104,321)	(145,956)	188,580	(24,348)	274,281	(125,432)	502,797	
Accumulated Losses	(428,513)	(95,314)	(201,001)	(317,745)	(95,603)	0	(104,321)	(250,276)	(61,697)	(86,045)	0	(125,432)	0	
Taxes	35.0%	0	0	0	0	82,216	0	0	0	95,998	0	178,214		
Total Expenses + Taxes	51,931	46,781	46,793	52,964	46,793	129,010	88,955	46,820	46,793	49,816	142,798	81,983	831,435	
<b>NET INCOME (LOSS)</b>	(127,820)	(127,820)	333,199	(105,687)	(116,744)	222,142	152,687	(104,321)	(145,956)	188,580	(24,348)	178,283	(125,432)	324,582

## CAPITAL EXPENDITURES

	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
<b>G&amp;A Capital Expenses</b>													
(55) G&A Employee Setup	0	0	0	0	0	0	0	0	0	0	0	0	0
(56) Total Furnishings & Equipment	2,650	150	150	150	150	150	150	150	150	150	150	150	4,300
<b>(57) Total G&amp;A Capital Expenses</b>	<b>2,650</b>	<b>150</b>	<b>4,300</b>										
<b>M&amp;S Capital Expenses</b>													
(58) M&S Employee Setup	2,500	0	0	0	0	0	0	0	0	0	0	0	2,500
<b>(59) Total M&amp;S Capital Expenses</b>	<b>2,500</b>	<b>0</b>	<b>2,500</b>										
<b>Total Capital Expenditures</b>	<b>5,150</b>	<b>150</b>	<b>6,800</b>										
<b>Cumulative Capital Expenditures</b>	<b>41,900</b>	<b>42,050</b>	<b>42,200</b>	<b>42,350</b>	<b>42,500</b>	<b>42,650</b>	<b>42,800</b>	<b>42,950</b>	<b>43,100</b>	<b>43,250</b>	<b>43,400</b>	<b>43,550</b>	<b>43,550</b>
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## SOURCES & USES OF CASH

	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
<b>SOURCES OF CASH</b>													
Net Income (Loss)	(127,820)	333,199	(105,687)	(116,744)	222,142	152,687	(104,321)	(145,956)	188,580	(24,348)	178,283	(125,432)	324,582
Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(127,820)</b>	<b>333,199</b>	<b>(105,687)</b>	<b>(116,744)</b>	<b>222,142</b>	<b>152,687</b>	<b>(104,321)</b>	<b>(145,956)</b>	<b>188,580</b>	<b>(24,348)</b>	<b>178,283</b>	<b>(125,432)</b>	<b>324,582</b>
<b>USES OF CASH</b>													
Total Capital Expenditures	5,150	150	150	150	150	150	150	150	150	150	150	150	6,800
Investment in Inventory	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>CASH USED In Operations</b>	<b>5,150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>6,800</b>
<b>Cash (Required) Available</b>	<b>(132,970)</b>	<b>333,049</b>	<b>(105,837)</b>	<b>(116,894)</b>	<b>221,992</b>	<b>152,537</b>	<b>(104,471)</b>	<b>(146,106)</b>	<b>188,430</b>	<b>(24,498)</b>	<b>178,133</b>	<b>(125,582)</b>	<b>317,702</b>
<b>Cummulative Cash (Required) Available</b>	<b>(470,413)</b>	<b>(137,364)</b>	<b>(243,201)</b>	<b>(360,095)</b>	<b>(138,103)</b>	<b>14,434</b>	<b>(90,037)</b>	<b>(236,143)</b>	<b>(47,713)</b>	<b>(72,211)</b>	<b>105,922</b>	<b>(19,661)</b>	<b>(19,661)</b>
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>(400,250)</b>	<b>(428,513)</b>	<b>(95,314)</b>	<b>(201,001)</b>	<b>(317,745)</b>	<b>(95,603)</b>	<b>57,084</b>	<b>(47,237)</b>	<b>(193,193)</b>	<b>(4,613)</b>	<b>(28,961)</b>	<b>149,322</b>	<b>23,889</b>
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## Financial Projections

### Year 2

#### 5 Year Projections

# Year 2 DETAILS REPORT

prepared by  
**SYNQGY**

3/1/2004  
10:11 AM

### GROWTH PROJECTIONS DETAILS

#### Magazines

##### Titles

###### Growth of Titles

(1) New Titles Released

(2) Cum Total Titles

Release Dates

###### Related Dates

Advertising Deadline (2 mo. Prior)

Advertising Balance Due (1 mo. After)

Newsstand Balance Due (6 mo. After subsequent Mag)

#### Revenues

##### Advertising - Pages

###### Growth of Issues

Release Dates

First Issues

Second Issues

No. Standard Issues

##### Pages

First Issue Pages

Second Issue Pages

Standard Pages

(3) Total Page Count

##### Page Revenues

Release Dates

##### Page Revenue

First Issue Pages

Second Issue Pages

Standard Pages

Gross Page Revenue

##### Page Revenue - Time Adjusted

First Issue Pages

Second Issue Pages

Standard Pages

(12) Gross Page Revenue - Time Adjusted

##### Advertising - Covers

Release Dates

##### Cover Revenues

First Issue Cover

Second Issue Cover

Standard Cover

Gross Cover Revenue



Year 2 Total																	
Website	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006					
Release Dates	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
Website Opened (1st Issue)	0	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
Cum Total Websites Open	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	1	
-40.0%																	
BROKER Memberships	Starting Memberships				Memberships starting with 1st issue	50.0											
	2nd Issue Memberships				Memberships starting with 2nd issue	30.0											
	Growth per period				% growth per month	9.0%											
Growth of Broker Memberships from Publications	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006					
Release Dates	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
1st Issues	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2nd Issues	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
New Memberships - 1st Issue	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
New Memberships - 2nd Issue	0	30	0	0	0	0	0	0	0	0	0	0	0	0	0	30	
New Memberships - from Growth %	8	11	12	13	15	16	17	19	21	22	24	27	27	27	206		
Total New Memberships from Publications	38	11	12	13	15	16	17	19	21	22	24	27	27	27	236		
Cumulative New Memberships from Publications	125	137	149	162	177	193	210	229	250	272	297	323	323	323			
Broker Memberships from Mail Campaign	Sent				Direct Mail Pieces Sent	10,000.0											
	Months for Return				Months over which returns are split	3.0											
	Total Percentage Return				Total % of Memberships from Campaign	2.0%											
	Total Memberships from Campaign				Total New Broker Memberships	200.0											
	Per Month Return				New Broker Memberships per Month of Return	66.7											
Growth of Broker Subs from Mail Campaign	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006					
Release Dates	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
New Title Release	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
2nd Issue	0	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
Annual Campaign / Title	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1	
Mail Campaign Sent for Website Memberships	1	0	1	0	0	0	0	0	0	0	0	0	0	0	0	2	
New Memberships from Campaign	0	0	67	133	67	67	0	0	0	0	0	0	0	0	0	333	
Total New Memberships from Campaign	0	0	67	133	67	67	0	0	0	0	0	0	0	0	0	333	
Cumulative New Memberships From Campaign	200	200	267	400	467	533	533	533	533	533	533	533	533	533	533	533	
(10) Total New Memberships	38	11	79	147	81	83	17	19	21	22	24	27	569				
Non-Renewals (minus)	0	0	0	0	0	0	0	13	19	19	19	19	3	72			
(11) Total Cumulative Memberships	325	337	416	562	644	726	744	750	752	756	761	785	785	785			
Renew Rate	% of Memberships that renew																
Membership Renewals (Previous Year)	0	0	0	0	0	0	0	38	56	56	57	9	216				
Total New & Renew	38	11	79	147	81	83	17	56	76	79	82	35	785				
Broker Memberships Annual Fee	\$400.00																
Website Broker Membership Revenues	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006					
(17) Gross Website Broker Membership Revenue	\$15,148	\$4,512	\$31,584	\$58,694	\$32,509	\$33,035	\$6,942	\$22,566	\$30,497	\$31,577	\$32,774	\$14,102	\$313,941				
WEB ADVERTISEMENTS																	
Page Revenue	Home Page Advertising Slots				No. of Advertisements on Home Page	4.0											
	Price per Ad Slot - Home Page				Monthly Price per Ad Slot on Home Page	\$1,000.00	monthly										
	No. Regional Pages				No. of Regional Pages	4.0											
	Regional Page Advertising Slots				No. of Advertisements on Regional Page	4.0											
	Price per Ad Slot - Regional Page				Monthly Price per Ad Slot on Regional Page	\$500.00	monthly										
Page Revenue	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006					
Release Dates	2,000,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	48,000				
Home Page Ad Revenue	2,000,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	4,000	96,000				
(18) Gross Website Ad Revenue	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$12,000	\$144,000				
add \$	add %																
TOTAL WEBSITE REVENUES																	
Gross Website Broker Membership Revenue	4,562,61	15,148	4,512	31,584	58,694	32,509	33,035	6,942	22,566	30,497	31,577	32,774	14,102	313,941			
Gross Website Ad Revenue	10,000,00	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	12,000	144,000			
(19) Gross Website Revenue	\$27,148	\$16,512	\$43,584	\$70,694	\$44,509	\$45,035	\$18,942	\$34,566	\$42,497	\$43,577	\$44,774	\$26,102	\$457,941				
2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2	
Gross Revenues	Gross Magazine Revenue	5,425	444,511	360	378	248,222	348,535	438	460	248,308	507	401,128	1,096	1,699,371			
	Gross Website Revenue	27,148	16,512	43,584	70,694	44,509	45,035	19,942	34,566	42,497	43,577	44,774	26,102	457,941			
(20) Gross Revenue	\$32,574	\$461,022	\$43,945	\$71,072	\$292,732	\$393,571	\$19,380	\$35,026	\$290,805	\$44,064	\$445,902	\$27,198	\$2,157,311				



## Marketing & Sales

Media Kits	Initial Cost with 1st Issue Media Kits allocation / Issue	\$5,500.00 \$1,750.00
Travel Costs	Per Sales Person / Per 1st Issue Per Sales Person / Per Standard Issues	\$10,000.00 <i>allocated across 3 months prior</i> \$3,000.00 <i>allocated across 3 months prior</i>
Traveling Sales Staff	Traveling Sales Persons / Issue	4.0 <i>Includes one Officer travelling for sales</i>
Introductory Direct Mail Program	Per Piece Cost of Direct Mail Program	\$25,000.00
Placement Consultant	Placement Consultant	\$500.00 <i>per Month per Title</i>
Placement Program Fees	Fees for Placement Programs	\$45,000.00 <i>paid Jan on # Titles end of year</i>
Promotional Items	Promotional Items	\$3,000.00 <i>per year / per Title</i>
Commissions on Magazines	Magazine Commissions	12.0%
Commissions on Website	Website Commissions	10.0%

Marketing & Sales	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
Release Dates													
First Issues of New Titles	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Cum Total Titles</b>	<b>0</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>	<b>1</b>
Media Kits	0.00	1,750											5,250
Travel	1,000.00	3,000	3,000	3,000	1,750	3,000	3,000	3,000	3,000	3,000	3,000	3,000	27,000
Direct Mail Subscription Campaigns	0.00												0
Placement Consultant	0.00	500	500	500	500	500	500	500	500	500	500	500	6,000
Newstand Marketing Programs		45,000											45,000
Promotional Items				3,000									3,000
<b>(25) Total Marketing &amp; Sales Cost</b>	<b>2,250</b>	<b>48,500</b>	<b>6,500</b>	<b>3,500</b>	<b>2,250</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>2,250</b>	<b>3,500</b>	<b>3,500</b>	<b>3,500</b>	<b>83,250</b>

Salespeople Draw & Commissions	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
Release Dates													
New Titles Released	0	0	0	0	0	0	0	0	0	0	0	0	0
New Salespeople	1	0	0	0	0	0	0	0	0	0	0	0	1
<b>Total Number of Salespeople</b>	<b>1</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>	<b>2</b>
Commissions / Time Adjusted				2,715	54,951	4,358	7,069	34,190	34,243	1,894	3,457	33,989	4,358
Benefits & Taxes				814	16,485	1,308	2,121	10,257	10,273	568	1,037	10,197	1,307
<b>Total Commissions Due</b>	<b>1,373</b>	<b>3,529</b>	<b>71,437</b>	<b>5,666</b>	<b>9,190</b>	<b>44,447</b>	<b>44,515</b>	<b>2,462</b>	<b>4,494</b>	<b>44,185</b>	<b>5,665</b>	<b>45,885</b>	<b>3,393</b>
<b>Cumulative Commissions</b>	<b>95,609</b>	<b>99,138</b>	<b>170,575</b>	<b>176,241</b>	<b>185,431</b>	<b>229,878</b>	<b>274,393</b>	<b>276,856</b>	<b>281,349</b>	<b>325,535</b>	<b>331,200</b>	<b>377,085</b>	<b>380,478</b>

Salespeople Draw	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
Draw	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	6,500	78,000
<b>Cumulative Draw</b>	<b>35,750</b>	<b>42,250</b>	<b>48,750</b>	<b>55,250</b>	<b>61,750</b>	<b>68,250</b>	<b>74,750</b>	<b>81,250</b>	<b>87,750</b>	<b>94,250</b>	<b>100,750</b>	<b>107,250</b>	<b>113,750</b>
<b>Salesperson Distribution</b>													
<b>Salesperson Distribution Adjustments</b>													
Release Dates													
Salesperson Distribution Calcs	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	4
Schedule of Salesperson Distribution	0	0	1	0	0	1	0	0	1	0	0	0	
<b>Commissions Account</b>	<b>(2,911)</b>	<b>61,966</b>	<b>61,132</b>	<b>2,690</b>	<b>40,637</b>	<b>78,652</b>	<b>(4,038)</b>	<b>(6,044)</b>	<b>31,641</b>	<b>(835)</b>	<b>38,550</b>	<b>35,444</b>	<b>35,444</b>
<b>Commission Paid Out</b>	<b>31,710</b>	<b>0</b>	<b>0</b>	<b>61,132</b>	<b>0</b>	<b>0</b>	<b>78,652</b>	<b>0</b>	<b>0</b>	<b>31,641</b>	<b>0</b>	<b>0</b>	<b>206,869</b>
<b>(26) Total Commissions - Paid Out</b>	<b>6,500</b>	<b>6,500</b>	<b>67,632</b>	<b>6,500</b>	<b>6,500</b>	<b>85,152</b>	<b>6,500</b>	<b>6,500</b>	<b>38,141</b>	<b>6,500</b>	<b>6,500</b>	<b>41,944</b>	<b>284,869</b>

Distributor Fees % of Retail Price	% of Retail as Distributor Fees	\$0.63											
Distributor Fees	Price Per Issue	\$3.75											
Percent Sell Through at Newsstand	Percent Sell Through	0											
Newsstand Distribution Fees	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
Release Dates													
Total Print Run	50,000	0	0	70,000	0	0	0	70,000	0	0	0	0	190,000
Shipped to Newsstands	43,000	0	0	60,200	0	0	0	60,200	0	0	0	0	163,400
Magazines Sold at Newsstands	24,080	0	0	33,712	0	0	0	33,712	0	0	0	0	91,504
<b>Distribution Fees on Newsstand Sales</b>	<b>\$90,264</b>	<b>\$0</b>	<b>\$0</b>	<b>\$126,369</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$126,369</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$0</b>	<b>\$343,003</b>
Newsstand Balance Due (6 mo. After subsequent Mag)													0
<b>(27) Distribution Fees - Time Adjusted</b>												<b>90,264</b>	<b>90,264</b>

Fulfillment	Fee for New Subscription Setup Renewal Fee	New Subscription Renewal	\$13.00 <i>per Subscription / per Year</i> \$2.25 <i>per Month</i>										
Fulfillment Costs	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total
<b>(28) Fulfillment Costs</b>	<b>\$2,189</b>	<b>\$132</b>	<b>\$138</b>	<b>\$145</b>	<b>\$152</b>	<b>\$160</b>	<b>\$168</b>	<b>\$176</b>	<b>\$185</b>	<b>\$195</b>	<b>\$449</b>	<b>\$470</b>	<b>\$4,560</b>

## 2 Marketing & Sales Costs

2 Website Costs

2,500 2  
2

50.0% 2

<b>Web Development Cost</b>	Website Development	\$15,000.00	<i>paid 3 months prior to website launch</i>
<b>Website Maintenance</b>	Website Maintenance	\$250.00	<i>monthly</i>
<b>Web Master &amp; Growth</b>	Web Master	\$6,500.00	<i>monthly</i>
<b>Website Hosting</b>	Hosting Fees	\$40.00	<i>monthly</i>
<b>Membership Mail Campaign</b>	Per Piece	\$0.35	<i>monthly</i>
<b>Search Positioning Program</b>	Purchase Search Placements / Month	\$750.00	<i>monthly</i>

## 2 Website Costs

2

2 Bad Del

	Percent Bad Debt		Bad Debt		2.0% of Gross Revenue													
Bad Debt	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total					
Bad Debt Allocation	\$651	\$9,220	\$879	\$1,421	\$5,855	\$7,871	\$388	\$701	\$5,816	\$882	\$8,918	\$544	\$43,146					

add %

## 2 Investments Received

## **Show Investment in Summary?**

add %

IPLOVYEE ASSUMPTIONS & COUNT

## 2 Employee Overhead Calculations

## Assumptions

<b>Assumptions:</b>	Work Days / Month	22	High Speed Home Internet	50	Price / Month - High Speed Internet Access & Phone Lines
	Monthly Time (min) / Employee	7,583	Gas Price	2	Price / Gallon of Gas
	FICA & Benefits	30%	Ave Miles / Gallon	18	Average Gas Mileage for Company Car
	Pager/Month	\$25	Car Allowance	500	Car Allowance
	Cell Phone/Month	\$100	Miles/Day	75	
	E1 Employee Setup	\$6,000	Mileage Reimbursement Rate	\$0.32	Rate at which mileage is reimbursed
	Setup for Major Computer, Office, & Mobile Office		Auto Expense @ 100% Travel	\$520	With Annual escalation
	E2 Employee Setup	\$5,000	Per Diem	\$150.00	With Annual escalation
	E3 Employee Setup	\$4,000	Ave Entertainment/Day	\$50.00	With Annual escalation
	E4 Employee Setup	4,000	Conference Expense	\$1,500.00	Additional Per Person to Cover Conference Overhead
	Health Insurance	500	Flight Average	500	Average Cost of Plane Fare / Flight
	Recruiting Expense	0			
	% of Annual Salary				

2

## Employee Count Totals

## FUNCTIONAL DIVISIONS - DETAILS

GENERAL & ADMINISTRATIVE																		
General & Administrative																		
G&A Staff Exp Calc		Other Expense			Capital		Monthly Expenses				Travel Expenses							
25,000.0		Functional Title	Annual Salary	Bonus%	Recruit Adjust	Setup Adjust	Cell Usage	Pager	HighSp	Club	Car?	% Car Travel	% Out of Town	Flights Month	Confern per Year	% Billable		
5.0%		GA1	\$ 90,000	15.0%		\$ 4,000	H	0	Y	0	Y	30.0%	40.0%	2	6	0.0%		
5.0%		GA2	\$ 58,800	10.0%	\$ -	\$ -	H	0	Y	0	0	30.0%	30.0%	1	6	0.0%		
5.0%		GA3	\$ 50,400	10.0%	\$ -	\$ -	H	0	Y	0	0	20.0%	20.0%	1	1	0.0%		
5.0%		GA4	\$ 31,500	10.0%	\$ -	\$ -	0	0	0	0	0	0.0%	0.0%	0	1	0.0%		
		GA1 Founders	\$7,500	\$2,250	\$9,750	\$150		\$50	\$9,950		\$4,500	\$13,500		\$ 10,000				
		GA2 Managers	\$4,900	\$1,470	\$6,370	\$150		\$50	\$6,570		\$2,940	\$5,880		\$ 5,000				
		GA3 Assistant	\$4,200	\$1,260	\$5,460	\$150		\$50	\$5,660		\$2,520	\$5,040		\$ 4,000				
		GA4 Clerical	\$2,625	\$788	\$3,413				\$3,413		\$1,575	\$3,150		\$ 4,000				
		GA1 Founders	\$500	\$41	\$156	\$1,300	\$433	\$1,000	\$750		\$4,024							
		GA2 Managers			\$104	\$975	\$325	\$500	\$750		\$2,706							
		GA3 Assistant			\$0	\$650	\$217	\$500	\$125		\$1,596							
		GA4 Clerical				\$0	\$0	\$0	\$125		\$125							
		Release Dates																
		Growth of Titles																
		New Titles Released	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006	Year 2 Total			
		Cum Total Titles	1	1	1	1	1	1	1	1	1	1	1	1	1			
G&A Staff Assumptions		Managers			Title Managers			1.0 per magazine - after first										
0.000			Assistant		Title Assistants	1.0		Clerical	1.0									
0.000			Clerical		Clients / Clerical	1.0			per magazine - after first									
New G&A Staff		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		GA1 New Founders	2		GA2 New Managers	0.0		GA3 New Assistant	0.0		GA4 New Clerical	0.0					0	
																0.0		
																0.0		
																0.0		
																0.0		
																0.0		
																0.0		
Total G&A Staff		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		GA1 Founders	2.0		GA2 Managers	0.0		GA3 Assistant	1.0		GA4 Clerical	1.0					2.0	
																2.0		
																0.0		
																1.0		
																1.0		
																1.0		
																1.0		
		(34)														4.0		
G&A Payroll & Benefits		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		GA1 Founders	19,900		GA2 Managers	19,900		GA3 Assistant	5,660		GA4 Clerical	3,413					19,900	
																0		
																0		
																0		
																0		
		(35)														0		
G&A Travel, Conf, Entertainment		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		GA1 Founders	8,048		GA2 Managers	8,048		GA3 Assistant	1,596		GA4 Clerical	125					8,048	
																0		
																0		
																0		
		(36)														0		
Bonus Payments		Bonus Payments Schedule			New Bonus Payments per year			1.0 How often are bonuses paid per year										
Growth of Bonus Payments		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		Bonus Payments Calcs	0.083433		0.166767			0.250100			0.333433			0.416767			0.500100	
		Schedule of Bonus Payments	1,000,100		0			0			0			0			0	
G&A Recruiting & Bonus		Mar-2005			Apr-2005			May-2005			Jun-2005			Jul-2005			Year 2 Total	
		GA1 Founders	0		GA2 Managers	0		GA3 Assistant	0		GA4 Clerical	0					0	
																0		
																0		
		(37)														0		
		G&A Recruit & Bonus	0		0			0			0			0		0		
																35,190		
																35,190		



## Sales & Advisory Board Special Events

	Event Expenses		Event Expenses		\$30,000.00													
Special Events & Sponsorships	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006			Year 2 Total			
Month of Event							1											
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	30,000	0	0	0	0	0	0	0	0	30,000	0	
(50) Total Marketing & Sales Expenses	6,250	6,250	6,250	6,250	6,250	6,250	36,250	6,250	6,250	6,250	6,250	6,250	6,250	6,250	105,000			
add \$%	2	2	2	2	2	2	2	2	2	2	2	2	2	2	2			
G&A Office Rental Expenses																		
Office Space Assumptions																		
Employees at end of year	6.0																	
Employee's planning space for	6.0																	
Common Area	1,500.00																	
Sq Ft per Employee	150.00																	
Office Size Sq Ft	2,400																	
Rent / Sq Ft / Year	\$9.00																	
Monthly Rent	\$1,800.00																	
Employees per phone line	2.00																	
Sq Ft per Cleaning Rate	3,000.00																	
Sq Ft per Repair Rate	1,000.00																	
Office Space Expenses	monthly	Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006			Year 2 Total		
(51) Office Rental / Payments	\$1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	1,800	21,600			
Utilities & Maint	monthly																	
Elec, Water	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
Telephone Service Fees	\$210.00	630	630	630	630	630	630	630	630	630	630	630	630	630	7,560			
Telephone & Long Distance	\$105.00	630	630	630	630	630	630	630	630	630	630	630	630	630	7,560			
Cleaning	\$0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
Repairs & Maintenance	\$0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
(52) Utilities & Maint	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	1,260	15,120			
(53) Total Facilities Expense	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	3,060	36,720			
(54) Total G&A Expenses	51,931	46,781	46,793	52,964	46,793	46,794	88,955	46,820	46,793	49,816	46,800	81,983			653,221			
G&A Capital Expenses																		
G&A Employee Setup		Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006			Year 2 Total		
GA1 Founders	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
GA2 Managers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
GA3 Assistant	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
GA4 Clerical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
(55) Total G&A Employee Setup	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0		0
G&A Equipment Expenses																		
Computer Replacement																		
Furnishings & Equipment		Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006			Year 2 Total		
Computer Equipment-Rpc Alloc	150	150	150	150	150	150	150	150	150	150	150	150	150	150	1,800			
Furnishings Rental	2,500	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500			
(56) Total Furnishings & Equipment	2,650	150	150	150	150	150	150	150	150	150	150	150	150	150	4,300			
(57) Total G&A Capital Expenses	2,650	150	150	150	150	150	150	150	150	150	150	150	150	150	4,300			
Marketing & Sales																		#
M&S Capital Expenses																		
Salesperson Setup Expenses																		
M&S Employee Setup		Mar-2005	Apr-2005	May-2005	Jun-2005	Jul-2005	Aug-2005	Sep-2005	Oct-2005	Nov-2005	Dec-2005	Jan-2006	Feb-2006			Year 2 Total		
New Salespeople	1	0	0	0	0	0	0	0	0	0	0	0	0	0	1			
Salesperson S.	2,500	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500			
(58) Total M&S Employee Setup	2,500	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500			
(59) Total M&S Capital Expenses	2,500	0	0	0	0	0	0	0	0	0	0	0	0	0	2,500			

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# **YEAR 3 FINANCIAL PROJECTIONS**

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# PREMIER PUBLISHING

## Financial Projections

### 5 Year Projections

#### GROWTH PROJECTIONS

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
<b>Magazines</b>													
(1) New Titles Released	0	0	0	0	0	0	0	1	0	0	0	0	1
(2) Cum Total Titles	1	1	1	1	1	1	1	2	2	2	2	2	2
<b>Magazine Growth Statistics</b>													
(3) Total Page Count	180	0	0	180	0	0	0	324	0	0	0	0	684
(4) Total Print Run	70,000	0	0	70,000	0	0	0	105,000	0	0	0	0	245,000
(5) Printing Price / Unit (Max)	\$1.42	\$0.00	\$0.00	\$1.42	\$0.00	\$0.00	\$0.00	\$1.44	\$0.00	\$0.00	\$0.00	\$0.00	\$1.44
(6) Total New Subscriptions from Magazines	19	16	17	17	18	19	19	20	21	21	22	23	232
(7) Cumulative New Subscriptions From Campaign	100	100	100	100	100	100	100	100	100	100	117	133	133
(8) Magazine Subscription Renewals	240	15	16	17	18	18	19	20	21	22	45	48	501
(9) Cumulative Magazine Subscriptions	327	338	350	362	374	386	399	412	426	440	463	487	487
<b>Website Growth Statistics</b>													
(10) Total New Memberships	3	3	3	70	70	70	3	54	70	70	70	4	490
(11) Total Cumulative Memberships	778	778	762	795	844	893	892	932	983	1,034	1,083	1,078	1,078
3 3 3 3 3 3 3 3 3 3 3 3 3 3													
<b>REVENUES</b>													
<b>Magazine Revenues</b>													
(12) Gross Page Revenue - Time Adjusted	0	504,000	0	0	252,000	396,000	0	0	396,000	0	444,000	0	1,992,000
(13) Gross Cover Revenue - Time Adjusted	0	9,650	0	0	4,825	8,685	0	0	8,685	0	9,168	0	41,013
(14) Gross Newsstand Revenue - Time Adjusted	0	200,586	0	0	0	200,586	0	0	0	0	200,586	0	601,759
(15) Gross Subscription Revenue	4,981	811	843	877	911	947	984	1,022	1,061	1,102	1,198	1,890	17,227
(16) Gross Magazine Revenue	4,981	715,048	843	877	257,736	606,218	984	1,022	405,746	1,102	655,552	1,890	2,651,999
<b>Website Revenues</b>													
(17) Gross Website Broker Membership Revenue	12,525	4,558	24,873	71,883	52,255	52,660	6,435	38,564	50,974	51,797	52,708	12,050	431,283
(18) Gross Website Ad Revenue	14,400	14,400	14,400	14,400	14,400	14,400	14,400	28,800	28,800	28,800	28,800	28,800	244,800
(19) Gross Website Revenue	26,925	18,958	39,273	86,283	66,655	67,060	20,835	67,364	79,774	80,597	81,508	40,850	676,083
(20) Gross Revenue	\$31,907	\$734,006	\$40,117	\$87,159	\$324,391	\$673,279	\$21,818	\$68,386	\$485,520	\$81,699	\$737,060	\$42,740	\$3,328,082
3 3 3 3 3 3 3 3 3 3 3 3 3 3													
<b>COST OF GOODS</b>													
<b>Magazine Production</b>													
(21) Total Magazine Development Cost	1,750	9,150	16,650	3,500	1,500	13,770	29,970	3,500	3,000	0	14,450	31,450	128,690
(22) Total Paper & Printing Cost	99,493	0	0	99,493	0	0	0	151,468	0	0	0	0	350,453
(23) Total Magazine Shipping Cost	19,240	0	0	19,240	0	0	0	31,020	0	0	0	0	69,500
(24) Total Magazine Production Costs	120,483	9,150	16,650	122,233	1,500	13,770	29,970	185,988	3,000	0	14,450	31,450	548,643
<b>Marketing &amp; Sales</b>													
(25) Total Marketing & Sales Cost	2,250	50,500	9,000	6,000	2,750	11,000	11,000	11,000	4,500	11,000	11,000	11,000	138,000
(26) Total Commissions - Paid Out	6,500	6,500	78,200	6,500	13,000	112,295	13,000	13,000	58,967	13,000	13,000	71,078	405,041
(27) Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	126,369	0	126,369
(28) Fulfillment Costs	998	247	256	265	275	285	295	305	316	327	605	627	4,800
(29) Total Marketing & Sales Costs	9,748	57,247	87,455	12,765	16,025	123,580	24,295	24,305	63,783	24,327	150,974	82,705	677,210
<b>Website Costs</b>													
(30) Total Website Costs	7,690	7,690	11,190	7,690	12,690	12,690	12,690	18,880	15,380	15,380	15,380	15,380	152,730
<b>Cost of Sales</b>	\$137,921	\$74,087	\$115,295	\$142,688	\$30,215	\$150,040	\$66,955	\$229,173	\$82,163	\$39,707	\$180,804	\$129,535	\$1,378,583
<b>Bad Debt Allocation</b>	\$638	\$14,680	\$802	\$1,743	\$6,488	\$13,466	\$436	\$1,368	\$9,710	\$1,634	\$14,741	\$855	\$66,562
<b>GROSS MARGIN</b>													
	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
<b>Gross Margin</b>	(\$106,652)	\$645,239	(\$75,981)	(\$57,272)	\$287,689	\$509,773	(\$45,573)	(\$162,155)	\$393,646	\$40,358	\$541,514	(\$87,650)	\$1,882,937
3 3 3 3 3 3 3 3 3 3 3 3 3 3													

Year 3

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**EXPENSES**

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total		
	2	2	2	2	4	4	4	4	4	4	4	4	4		
(31) Total Salespeople															
(32) Total Employees	6	6	6	6	8	8	8	9	9	9	9	9	9		
(33) Equity Placement Fees	0	0	0	0	0	0	0	0	0	0	0	0	0		
<b>General &amp; Administrative</b>															
(34) Total G&A Staff	4	4	4	4	4	4	4	5	5	5	5	5	5		
(35) G&A Payroll & Benefits	30,391	30,391	30,391	30,391	30,391	30,391	30,391	37,280	37,280	37,280	37,280	37,280	399,137		
(36) G&A Travel, Conf. & Enter	9,769	9,769	9,769	9,769	9,769	9,769	9,769	12,475	12,475	12,475	12,475	12,475	130,758		
(37) G&A Recruit & Bonus	0	0	0	0	0	0	0	3,087	0	0	0	43,124	46,211		
Total G&A Staff Expenses	40,160	40,160	40,160	40,160	40,160	40,160	40,160	52,842	49,755	49,755	49,755	49,755	576,106		
(38) Synogy BP Interest in Gross Margin	7,577	0	0	11,565	0	0	18,505	0	0	4,648	0	0	42,295		
(39) Personnel Support	220	220	220	220	220	220	220	1,275	275	275	275	275	3,915		
(40) Office Resources	500	500	500	500	500	500	500	595	595	595	595	595	6,475		
(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000		
(42) Misc. Overhead	2,082	1,001	1,010	1,065	1,353	1,354	1,333	1,572	1,519	1,520	1,528	1,511	16,849		
(43) Contributions	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000		
Total G&A Misc. Expenses	6,302	5,221	5,230	5,285	5,573	5,574	5,553	6,942	5,889	5,890	5,898	5,881	69,239		
(44) Computer Software & Upgrades	265	265	265	265	265	265	265	331	331	331	331	331	3,506		
(45) Internet Connection Fee	83	83	83	83	83	83	83	83	83	83	83	83	992		
(46) Total Technical Expenses	347	347	347	347	347	347	347	413	413	413	413	413	4,498		
(47) Total Image & Materials	275	275	275	275	275	275	275	275	275	275	275	275	3,300		
(48) Total Advertising & Publicity	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	109,800		
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	30,000	0	0	0	0	0	30,000		
(50) Total Marketing & Sales Expenses	9,425	9,425	9,425	9,425	9,425	9,425	9,425	39,425	9,425	9,425	9,425	9,425	143,100		
(51) Office Rental / Payments	2,138	2,138	2,138	2,138	2,138	2,138	2,138	2,138	2,138	2,138	2,138	2,138	26,650		
(52) Utilities & Maint	1,323	1,323	1,323	1,323	1,764	1,764	1,764	1,985	1,985	1,985	1,985	1,985	20,506		
(53) Total Facilities Expense	3,461	3,461	3,461	3,461	3,902	3,902	3,902	4,123	4,123	4,123	4,123	4,123	46,156		
(54) Total G&A Expenses	57,847	49,189	49,199	60,818	49,983	49,983	98,467	64,321	60,181	64,830	60,190	103,296	768,294		
<b>TOTAL EXPENSES</b>															
Earnings Before Interest & Taxes		(164,499)	596,050	(125,180)	(118,090)	237,706	459,790	(144,040)	(226,476)	333,465	(24,472)	481,324	(190,946)	1,114,633	
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0		
Earnings (Loss) Before Taxes		(164,499)	596,050	(125,180)	(118,090)	237,706	459,790	(144,040)	(226,476)	333,465	(24,472)	481,324	(190,946)	1,114,633	
Accumulated Losses		(289,932)	0	(125,180)	(243,270)	(5,564)	0	(144,040)	(370,516)	(37,050)	(61,523)	0	(190,946)	0	
Taxes	35.0%	0	208,618	0	0	0	160,927	0	0	0	0	168,463	538,008		
Total Expenses + Taxes		57,847	257,807	49,199	60,818	49,983	210,910	98,467	64,321	60,181	64,830	228,653	103,296	1,306,302	
<b>NET INCOME (LOSS)</b>		(125,412)	(164,499)	387,433	(125,180)	(118,090)	237,706	298,864	(144,040)	(226,476)	333,465	(24,472)	312,861	(190,946)	576,625

## CAPITAL EXPENDITURES

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
<b>G&amp;A Capital Expenses</b>													
(55) G&A Employee Setup	0	0	0	0	0	0	0	5,000	0	0	0	0	5,000
(56) Total Furnishings & Equipment	150	150	150	150	200	200	200	225	225	225	225	225	2,325
<b>(57) Total G&amp;A Capital Expenses</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>200</b>	<b>200</b>	<b>200</b>	<b>5,225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>7,325</b>
<b>M&amp;S Capital Expenses</b>													
(58) M&S Employee Setup	0	0	0	0	5,000	0	0	0	0	0	0	0	5,000
(59) Total M&S Capital Expenses	0	0	0	0	5,000	0	0	0	0	0	0	0	5,000
<b>Total Capital Expenditures</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>5,200</b>	<b>200</b>	<b>200</b>	<b>5,225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>12,325</b>
<b>Cumulative Capital Expenditures</b>	<b>43,700</b>	<b>43,850</b>	<b>44,000</b>	<b>44,150</b>	<b>49,350</b>	<b>49,550</b>	<b>49,750</b>	<b>54,975</b>	<b>55,200</b>	<b>55,425</b>	<b>55,650</b>	<b>55,875</b>	<b>55,875</b>
3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3	3 3 3 3 3 3 3 3 3 3 3 3 3 3

## SOURCES & USES OF CASH

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
<b>SOURCES OF CASH</b>													
Net Income (Loss)	(164,499)	387,433	(125,180)	(118,090)	237,706	298,864	(144,040)	(226,476)	333,465	(24,472)	312,861	(190,946)	576,625
Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(164,499)</b>	<b>387,433</b>	<b>(125,180)</b>	<b>(118,090)</b>	<b>237,706</b>	<b>298,864</b>	<b>(144,040)</b>	<b>(226,476)</b>	<b>333,465</b>	<b>(24,472)</b>	<b>312,861</b>	<b>(190,946)</b>	<b>576,625</b>
<b>USES OF CASH</b>													
Total Capital Expenditures	150	150	150	150	5,200	200	200	5,225	225	225	225	225	12,325
Investment in Inventory	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>CASH USED In Operations</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>150</b>	<b>5,200</b>	<b>200</b>	<b>200</b>	<b>5,225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>12,325</b>
<b>Cash (Required) Available</b>	<b>(164,499)</b>	<b>387,283</b>	<b>(125,330)</b>	<b>(118,240)</b>	<b>232,506</b>	<b>298,664</b>	<b>(144,240)</b>	<b>(231,701)</b>	<b>333,240</b>	<b>(24,697)</b>	<b>312,636</b>	<b>(191,171)</b>	<b>564,300</b>
<b>Cummulative Cash (Required) Available</b>	<b>(184,310)</b>	<b>202,972</b>	<b>77,643</b>	<b>(40,597)</b>	<b>191,909</b>	<b>490,572</b>	<b>346,332</b>	<b>114,632</b>	<b>447,872</b>	<b>423,175</b>	<b>735,810</b>	<b>544,639</b>	<b>544,639</b>
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>(140,610)</b>	<b>246,822</b>	<b>121,643</b>	<b>3,553</b>	<b>241,259</b>	<b>540,122</b>	<b>396,082</b>	<b>169,607</b>	<b>503,072</b>	<b>478,600</b>	<b>791,460</b>	<b>600,514</b>	<b>600,514</b>

# Year 3 DETAILS REPORT

prepared by  
**SYN***O***G**Y

3/1/2004  
10:25 AM

## Financial Projections

### Year 3

#### 5 Year Projections

## GROWTH PROJECTIONS DETAILS

### Magazines

#### Titles

##### Growth of Titles

(1) New Titles Released

(2) Cum Total Titles

Release Dates

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
(1) New Titles Released	0	0	0	0	0	0	0	0	1	0	0	0	1
(2) Cum Total Titles	1	1	1	1	1	1	1	1	2	2	2	2	2

##### Related Dates

Advertising Deadline (2 mo. Prior)

Advertising Balance Due (1 mo. After)

Newsstand Balance Due (6 mo. After subsequent Mag)

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Advertising Deadline (2 mo. Prior)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Advertising Balance Due (1 mo. After)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Newsstand Balance Due (6 mo. After subsequent Mag)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0

### Revenues

#### Advertising - Pages

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
1st Issue Page Count													
2nd Issue Page Count													
Average Pages / Magazine													
Projected 1st Issue Page Count													
Projected 2nd Issue Page Count													
Ave pages per Magazine													
Release Dates													
First Issues	0.00	0	0	0	0	0	0	0	0	0	0	0	1
Second Issues	0.00	0	0	0	0	0	0	0	0	0	0	0	0
No. Standard Issues	0.00	1	0	0	0	0	0	0	1	0	0	0	3
Pages													
First Issue Pages	0.00	0	0	0	0	0	0	0	0	0	0	0	144
Second Issue Pages	0.00	0	0	0	0	0	0	0	0	0	0	0	0
Standard Pages	0.00	180	0	0	0	180	0	0	0	0	0	0	540
(3) Total Page Count	180	0	0	0	180	0	0	0	0	324	0	0	684

#### Page Revenues

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
First Issue Page Rate													
Second Issue Page Rate													
Standard Page Rate													
Release Dates													
Page Revenue													
First Issue Pages	0.00	0	0	0	0	0	0	288,000	0	0	0	0	288,000
Second Issue Pages	0.00	0	0	0	0	0	0	0	0	0	0	0	0
Standard Pages	0.00	504,000	0	0	504,000	0	0	504,000	0	0	0	0	1,512,000
Gross Page Revenue	\$504,000	\$0	\$0	\$504,000	\$0	\$0	\$0	\$792,000	\$0	\$0	\$0	\$0	\$1,800,000

#### Deposit Percentage

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Percent Deposit													
50.0%													
Page Revenue - Time Adjusted													
First Issue Pages	0.00	0	0	0	0	0	0	144,000	0	0	0	0	288,000
Second Issue Pages	0.00	0	0	0	0	0	0	0	0	0	0	0	192,000
Standard Pages	0.00	0	504,000	0	0	252,000	0	252,000	0	252,000	0	252,000	1,512,000
(12) Gross Page Revenue - Time Adjusted	\$0	\$504,000	\$0	\$252,000	\$396,000	\$0	\$0	\$396,000	\$0	\$444,000	\$0	\$0	\$1,992,000

100.00



3	Gross Page Revenue - Time Adjusted	0.00	0	504,000	0	0	252,000	396,000	0	0	396,000	0	444,000	0	1,992,000	
3	Gross Cover Revenue - Time Adjusted	0.00	0	9,650	0	0	4,825	8,685	0	0	8,685	0	9,168	0	41,013	
3	Gross Newsstand Revenue - Time Adjusted	0.00	0	200,586	0	0	0	200,586	0	0	0	0	200,586	0	601,759	
3	Gross Subscription Revenue	1,992,000	4,981	811	843	877	911	947	984	1,022	1,061	1,102	1,798	1,890	17,227	
3	(16) Gross Magazine Revenue	\$4,981	\$715,048	\$843	\$877	\$257,736	\$606,218	\$984	\$1,022	\$405,746	\$1,102	\$655,552	\$1,890	\$2,651,999		
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
3	<b>Website</b>															
3		Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007		Year 3 Total	
3	Release Dates															
3	Website Opened (1st Issue)		0	0	0	0	0	0	1	0	0	0	0	0	1	
3	Cum Total Websites Open		1	1	1	1	1	1	1	2	2	2	2	2	2	
1,000																
1,000																
-90.0%																
<b>BROKER Memberships</b>	Starting Memberships															
	2nd Issue Memberships															
	Growth per period															
3	Release Dates															
3	1st Issues	0.00	0	0	0	0	0	0	0	0	0	0	0	0	1	
3	2nd Issues	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	New Memberships - 1st Issue	0.00	0	0	0	0	0	0	0	51	0	0	0	0	51	
3	New Memberships - 2nd Issue	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	New Memberships - from Growth %	66.70	3	3	3	3	3	3	3	3	4	4	4	4	39	
3	Total New Memberships from Publications	3	3	3	3	3	3	3	3	54	4	4	4	4	90	
3	Cumulative New Memberships from Publications	326	329	332	335	338	341	344	348	402	406	409	413	413		
3	<b>Broker Memberships from Mail Campaign</b>	Sent														
3	Months for Return															
3	Total Percentage Return															
3	Total Memberships from Campaign															
3	Per Month Return															
3	Release Dates															
3	New Title Release	0.00	0	0	0	0	0	0	0	1	0	0	0	0	1	
3	2nd Issue	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	Annual Campaign / Title	0.00	0	0	1	0	0	0	0	0	0	0	0	0	1	
3	Mail Campaign Sent for Website Memberships	0.00	0	0	1	0	0	0	0	0	0	0	0	0	2	
3	New Memberships from Campaign														400	
3	Total New Memberships from Campaign		0.00	0	0	0	67	67	67	0	0	67	67	67	0	400
3	Cumulative New Memberships From Campaign	533	533	533	533	600	667	733	733	733	800	867	933	933	933	
3	(10) Total New Memberships	3	3	3	3	70	70	70	3	54	70	70	70	4	490	
3	Non-Renewals (minus)	9	3	20	37	20	21	4	14	19	20	20	9	196		
3	(11) Total Cumulative Memberships	778	778	762	795	844	893	892	932	983	1,034	1,083	1,078	1,078		
3	<b>Renewal Rate</b>	% of Memberships that renew														
3	Membership Renewals (Previous Year)		28	8	59	110	61	62	13	42	57	59	61	26	589	
3	Total New & Renew		31	11	62	180	131	132	16	96	127	129	132	30	1,078	
3	<b>Broker Memberships Annual Fee</b>															
3	<b>Website Broker Membership Revenues</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007		Year 3 Total	
3	(17) Gross Website Broker Membership Revenue	\$12,525	\$4,558	\$24,873	\$71,883	\$52,255	\$52,660	\$6,435	\$38,564	\$50,974	\$51,797	\$52,708	\$12,050		\$431,283	
3	<b>WEB ADVERTISEMENTS</b>															
20.0%																
20.0%																
3	<b>Page Revenue</b>	Home Page Advertising Slots														
3	Price per Ad Slot - Home Page															
3	No. Regional Pages															
3	Regional Page Advertising Slots															
3	Price per Ad Slot - Regional Page															
3	Release Dates															
3	Home Page Ad Revenue		4,800	4,800	4,800	4,800	4,800	4,800	9,600	9,600	9,600	9,600	9,600	9,600	81,600	
3	Regional Page Ad Revenue		9,600	9,600	9,600	9,600	9,600	9,600	19,200	19,200	19,200	19,200	19,200	19,200	163,200	
3	(18) Gross Website Ad Revenue		\$14,400	\$14,400	\$14,400	\$14,400	\$14,400	\$14,400	\$28,800	\$28,800	\$28,800	\$28,800	\$28,800	\$28,800	\$244,800	
3	<b>TOTAL WEBSITE REVENUES</b>															
3	Gross Website Broker Membership Revenue	11,023.51	12,525	4,558	24,873	71,883	52,255	52,660	6,435	38,564	50,974	51,797	52,708	12,050	431,283	
3	Gross Website Ad Revenue	14,400	14,400	14,400	14,400	14,400	14,400	14,400	28,800	28,800	28,800	28,800	28,800	28,800	244,800	
3	(19) Gross Website Revenue	\$26,925	\$18,958	\$39,273	\$86,283	\$66,655	\$67,060	\$20,835	\$67,364	\$79,774	\$80,597	\$81,508	\$40,850	\$676,083		
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3		

### Gross Revenues

Gross Magazine Revenue	1,000	4,981	715,048	843	877	257,736	606,218	984	1,022	405,746	1,102	655,552	1,890	2,651,999
Gross Website Revenue	1,000	26,925	18,958	39,273	86,283	66,655	67,060	20,835	67,364	79,774	80,597	81,508	40,850	676,083
(20) Gross Revenue	\$31,907	\$734,006	\$40,117	\$87,159	\$324,391	\$673,279	\$21,818	\$68,386	\$485,520	\$81,699	\$737,060	\$42,740	\$3,328,082	

### COST OF GOODS

#### Magazine Production

Design	Design Cost / Per Page	\$65.00	allocated across prior 2 months
Editing	Editing / Per Page	\$20.00	allocated across prior 2 months
Scanning	Scanning / Per Page	\$80.00	month before
Color Correction	Color Correction / Per Page	\$20.00	month before
Total Per Page Cost	Total Per Page Cost	\$185.00	0
Editorial Content	Editorial Content / Per Issue	\$1,500.00	paid month after
Deadline Reminder Cards	Deadline Reminder Cards	\$0.35	4 months before release
Number of Cards Sent	Number of Deadline Reminder Cards	\$5,000.00	4 months before release

#### Magazine Development

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Release Dates													
First Issues of New Titles	0.00	0											1
Cumulative Titles	0.00	1											4
Total Pages	0.00	180			180								684
Advertising Deadline (2 mo. Prior)	0.00												0
Release Dates													
Design	5,850	5,850						10,530	10,530			11,050	54,860
Editing	1,800	1,800					3,240	3,240			3,400	3,400	16,880
Scanning	7,200						12,960						33,760
Color Corrections	1,800						3,240						8,440
Editorial Content		1,500	1,500						3,500	3,500			6,000
Deadline Reminder Cards		1,750							3,000				8,750
(21) Total Magazine Development Cost	1,750	9,150	16,650	3,500	1,500	13,770	29,970	3,500	3,000	0	14,450	31,450	128,690

5.0%

5.0%

5.0%

Paper & Printing	Price / Base Run	\$51,975.00
Base Pages	Pages in Base	144.0
Base Units	Units in Base Run	35,000.00
Page Overage	Per Additional Page	\$344.53 Based on \$45,000 / 35,000 / 144
Units Overage	Additional / 1,000 Magazines	\$1,003.28

#### Paper & Printing

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Release Dates													
Total Titles	1.00	1	1	1	1	1	1	2	2	2	2	2	17
Total Page Count	0.00	180	0	0	180	0	0	0	0	0	0	0	684
Total Print Run	0.00	70,000	0	0	70,000	0	0	0	105,000	0	0	0	245,000
Pages Over Base	0.00	36			36			36					108
Units Over Base	0.00	35,000			35,000			35,000					105,000
Base Printing Cost	0.00	51,975			51,975			103,950					207,900
Page Overage Cost	0.00	12,403			12,403			12,403					37,209
Unit Overage Cost	0.00	35,115			35,115			35,115					105,344
(22) Total Paper & Printing Cost	0.00	99,493	0	0	99,493	0	0	0	151,468	0	0	0	350,453

#### Price Per Unit

\$1.42	\$0.00	\$0.00	\$1.42	\$0.00	\$0.00	\$0.00	\$1.44	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.44
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#### Max Page Rate for Printing

\$552.74	\$0.00	\$0.00	\$552.74	\$0.00	\$0.00	\$0.00	\$467.49	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$552.74
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% of Run to Newsstand	% to Newsstand	80.0%
Postage & Shipping to Newsstand	Postage & Shipping / 1000 Units	200.00
Advertiser Copies	Per page	\$40.00 each advertiser gets 25 copies for each ad page

#### Magazine Distribution

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Release Dates													
Units Shipped to Newsstand	0.00	60,200	0	0	60,200	0	0	0	90,300	0	0	0	210,700
Total Page Count	0.00	180	0	0	180	0	0	0	324	0	0	0	684
Shipping Cost	0.00	12,040	0	0	12,040	0	0	0	18,060	0	0	0	42,140
Advertiser Copies	0.00	7,200	0	0	7,200	0	0	0	12,960	0	0	0	27,360
(23) Total Magazine Shipping Cost	0.00	19,240	0	0	19,240	0	0	0	31,020	0	0	0	69,500

#### Magazine Production Costs

Total Magazine Development Cost	16,850.00	1,750	9,150	16,650	3,500	1,500	13,770	29,970	3,500	3,000	0	14,450	31,450	128,690
Total Paper & Printing Cost	0.00	99,493	0	0	99,493	0	0	0	151,468	0	0	0	0	350,453
Total Magazine Shipping Cost	0.00	19,240	0	0	19,240	0	0	0	31,020	0	0	0	0	69,500
(24) Total Magazine Production Costs	16,850.00	\$120,483	\$9,150	\$16,650	\$122,233	\$1,500	\$13,770	\$29,970	\$185,988	\$3,000	\$0	\$14,450	\$31,450	\$548,643

## Marketing & Sales

Media Kits	\$5,500.00
Travel Costs	\$1,750.00
Traveling Sales Staff	\$10,000.00 <i>allocated across 3 months prior</i>
Introductory Direct Mail Program	\$3,000.00 <i>allocated across 3 months prior</i>
Placement Consultant	4.0 <i>Includes one Officer traveling for sales</i>
Placement Program Fees	\$25,000.00
Promotional Items	\$500.00 <i>per Month per Title</i>
Commissions on Magazines	\$45,000.00 <i>paid Jan on # Titles end of year</i>
Commissions on Website	\$3,000.00 <i>per year / per Title</i>
	12.0%
	10.0%

## Marketing & Sales

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Release Dates													
First Issues of New Titles	0	0	0	0	0	0	0	1	0	0	0	0	1
Cum Total Titles	1	1	1	1	1	1	1	2	2	2	2	2	2
Media Kits	0.00	1,750						3,500					7,000
Travel	1,000.00	5,000	5,000	5,000	1,750	10,000	10,000	10,000	10,000	10,000	10,000	10,000	75,000
Direct Mail Subscription Campaigns	0.00												0
Placement Consultant	500.00	500	500	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	1,000	11,000
Newstand Marketing Programs		45,000											45,000
Promotional Items		3,000											3,000
(25) Total Marketing & Sales Cost	2,250	50,500	9,000	6,000	2,750	11,000	11,000	11,000	4,500	11,000	11,000	11,000	138,000

## Salespeople Draw & Commissions

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
Traveling Sales Staff														
Monthly Draw														
Benefits & Taxes for Commissions														
Total Monthly Draw														
Release Dates														
New Titles Released	0.00	0	0	0	0	0	0	0	1	0	0	0	1	
New Salespeople	0.00	0	0	0	0	0	0	0	0	0	0	0	2	
Total Number of Salespeople	2	2	2	2	2	4	4	4	4	4	4	4	4	
Commissions / Time Adjusted	2,693	63,534	3,927	8,628	37,485	55,268	2,083	6,736	56,540	8,060	62,531	4,085	311,570	
Benefits & Taxes	808	19,060	1,178	2,588	11,245	16,580	625	2,021	16,962	2,418	18,759	1,226	93,471	
Total Commissions Due	3,393	35,000	82,594	5,106	11,217	48,730	71,849	2,709	8,57	73,501	10,478	81,290	5,311	405,041
Cumulative Commissions	380,478	383,979	466,573	471,678	482,895	531,625	603,474	606,182	614,939	688,441	698,918	780,209	785,519	785,519
Salespeople Draw														
Draw	0.00	6,500	6,500	6,500	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	130,000	
Cumulative Draw	113,750	120,250	126,750	133,250	139,750	152,750	165,750	178,750	191,750	204,750	217,750	230,750	243,750	
Salesperson Distribution														
Salesperson Distribution Adjustments														
Salesperson Distribution Calcs	0.333433	0.666767	1,000100	0.333433	0.666767	1,000100	0.333433	0.666767	1,000100	0.333433	0.666767	1,000100	0.333433	
Schedule of Salesperson Distribution	0.00	0	0	1	0	0	1	0	1	0	0	1	4	
Commissions Account	(3,000)	73,094	71,700	4,717	40,447	99,295	(10,291)	(14,534)	45,967	(2,522)	65,768	58,078	58,078	
Commission Paid Out	35,444	0	0	71,700	0	0	99,295	0	0	45,967	0	58,078	275,041	
(26) Total Commissions - Paid Out	6,500	6,500	78,200	6,500	13,000	112,295	13,000	13,000	58,967	13,000	13,000	71,078	405,041	
Distributor Fees % of Retail Price														
Distributor Fees														
Percent Sell Through at Newsstand														
% of Retail as Distributor Fees	\$0.63													
Price Per Issue	\$3.75													
Percent Sell Through	56.0%	0												
Newsstand Distribution Fees														
Release Dates														
Total Print Run	70,000	0	0	70,000	0	0	0	105,000	0	0	0	0	245,000	
Shipped to Newsstands	60,200	0	0	60,200	0	0	0	90,300	0	0	0	0	210,700	
Magazines Sold at Newsstands	33,712	0	0	33,712	0	0	0	50,568	0	0	0	0	117,992	
Distribution Fees on Newsstand Sales	\$126,369	\$0	\$0	\$126,369	\$0	\$0	\$0	\$189,554	\$0	\$0	\$0	\$0	\$442,293	
Newstand Balance Due (6 mo. After subsequent Mag)	0.00							0					0	
(27) Distribution Fees - Time Adjusted	0							0				126,369	126,369	
Fulfillment														
Fee for New Subscription Setup														
Renewal Fee														
New Subscription Renewal														
\$13.00 <i>per Subscription / per Year</i>														
\$2.25 <i>per Month</i>														
Fulfillment Costs														
(28) Fulfillment Costs	\$998	\$247	\$256	\$265	\$275	\$285	\$295	\$305	\$316	\$327	\$327	\$327	\$4,800	

## Marketing & Sales Costs

Total Marketing & Sales Cost	\$5,500.00	2,250	50,500	9,000	6,000	2,750	11,000	11,000	11,000	4,500	11,000	11,000	11,000	141,000
Total Commissions - Paid Out	\$11,913.68	6,500	6,500	78,200	6,500	13,000	112,295	13,000	13,000	58,967	13,000	13,000	71,078	405,041
Distribution Fees - Time Adjusted	0.00	0	0	0	0	0	0	0	0	0	0	0	0	126,369
Fulfillment Costs	\$701.18	998	247	256	265	275	285	295	305	316	327	605	627	4,800
(29) Total Marketing & Sales Costs	\$9,748	\$57,247	\$87,455	\$12,765	\$16,025	\$123,580	\$24,295	\$24,305	\$63,783	\$24,327	\$150,974	\$82,705	\$677,210	

### Website Costs

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Release Dates													
Website Opened (1st Issue)	0	0	0	0	0	0	0	1	0	0	0	0	1
Cum Total Websites Open	1	1	1	1	1	1	1	2	2	2	2	2	2
20.0%													
Web Development Cost													
Website Maintenance													
Web Master & Growth													
Website Hosting													
Membership Mail Campaign													
Search Positioning Program													
Website Costs													
Web Development	0.00	0	0	0	0	5,000	5,000	0	0	0	0	0	15,000
Website Maintenance	250.00	250	250	250	250	250	250	500	500	500	500	500	4,250
Webmaster	6,500.00	6,500	6,500	6,500	6,500	6,500	6,500	13,000	13,000	13,000	13,000	13,000	110,500
Website Hosting	40.00	40	40	40	40	40	40	80	80	80	80	80	680
Membership Mail Campaign	0.00	0	0	3,500	0	0	0	3,500	0	0	0	0	7,000
Search Positioning Program	750.00	900	900	900	900	900	900	1,800	1,800	1,800	1,800	1,800	15,300
(30) Total Website Costs		7,690	7,690	11,190	7,690	12,690	12,690	12,690	18,880	15,380	15,380	15,380	152,730

### Bad Debt

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Bad Debt													
Bad Debt Allocation	\$638	\$14,680	\$802	\$1,743	\$6,488	\$13,466	\$436	\$1,368	\$9,710	\$1,634	\$14,741	\$855	\$66,562

add \$\$ add %

### ASSET ADJUSTMENTS

#### Investments Received

	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Investment Amount Received													
Investment													
Cum Investment	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
(33) Equity Placement Fees		0	0	0	0	0	0	0	0	0	0	0	0

add \$\$ add %

#### Employee Overhead Calculations

	Assumptions:	Assumptions:	High Speed Home Internet	Gas Price	Price / Month - High Speed Internet Access & Phone Lines
Assumptions:	Work Days / Month	22			
	Monthly Time (min) / Employee	7,583	( Work Days/Month * 7 hrs * 50 min )		
	FICA & Benefits	30%			
	Pager/Month	\$25			
	Cell Phone/Month	\$100			
	E1 Employee Setup	\$6,000	Setup for Major Computer, Office, & Mobile Office		
	E2 Employee Setup	\$5,000	Setup for Midlevel Computer, Office & Mobile Office		
	E3 Employee Setup	\$4,000	Setup for Level 3 Computer, Office, & Software		
	E4 Employee Setup	4,000	Setup for Level 4 Computer, Office, & Software		
	Health Insurance	500	Family Rate / Month		
	Recruiting Expense	0	% of Annual Salary		
	Ave Miles / Gallon	18	Average Gas Mileage for Company Car		
	Car Allowance	500	Car Allowance		
	Miles/Day	75			
	Mileage Reimbursement Rate	\$0.32	Rate at which mileage is reimbursed		
	Auto Expense @ 100% Travel	\$520	Days * Miles/Day @ Reimbursement Rate		With Annual escalation
	Per Diem	\$150.00			With Annual escalation
	Ave Entertainment/Day	\$50.00			With Annual escalation
	Conference Expense	\$1,500.00	Additional Per Person to Cover Conference Overhead		With Annual escalation
	Flight Average	500	Average Cost of Plane Fare / Flight		

	calculated in divisions below	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total
Employee Count Totals		0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	0.0	0.0	0.0	0.0	1.0
	Total G&A Staff	4.0	4.0	4.0	4.0	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	5.0
	New Salespeople	0.0	0.0	0.0	0.0	2.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0
	Total Salespeople	2.0	2.0	2.0	2.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0
(32) Total Employees		6.0	6.0	6.0	6.0	8.0	8.0	8.0	9.0	9.0	9.0	9.0	9.0	9.0

## FUNCTIONAL DIVISIONS - DETAILS

GENERAL & ADMINISTRATIVE																		
		Other Expense		Capital	Monthly Expenses					Travel Expenses					Billable			
G&A Staff Exp Calc	Functional Title	Annual Salary	Bonus%	Recruit Adjust	Setup Adjust	Cell Usage	Pager	HighSp	Club	Car?	% Car Travel	% Out of Town	Flights Month	Confern per Year	% Billable			
	GA1 Founders	\$ 94,500	15.0%	\$ -	\$ 4,000	H	0	Y	0	Y	30.0%	40.0%	2	6	0.0%			
	GA2 Managers	\$ 61,740	10.0%	\$ -	\$ -	H	0	Y	0	0	30.0%	30.0%	1	6	0.0%			
	GA3 Assistant	\$ 52,920	10.0%	\$ -	\$ -	H	0	Y	0	0	20.0%	20.0%	1	1	0.0%			
	GA4 Clerical	\$ 33,075	10.0%	\$ -	\$ -	0	0	0	0	0	0.0%	0.0%	0	1	0.0%			
	GA1 Founders	\$7,875	\$2,363	\$10,238	\$150	\$50	\$10,438	\$50	\$14,725	\$14,175	\$ -	\$ -	\$ 10,000	\$ -	\$ -			
	GA2 Managers	\$5,145	\$1,544	\$6,689	\$150	\$50	\$6,889	\$50	\$3,087	\$6,174	\$ -	\$ -	\$ 5,000	\$ -	\$ -			
	GA3 Assistant	\$4,410	\$1,323	\$5,733	\$150	\$50	\$5,933	\$50	\$2,646	\$5,292	\$ -	\$ -	\$ 4,000	\$ -	\$ -			
	GA4 Clerical	\$2,756	\$827	\$3,583	\$150	\$50	\$3,583	\$50	\$1,654	\$3,308	\$ -	\$ -	\$ 4,000	\$ -	\$ -			
	GA1 Founders	Car Allow	Gas Reimb	Mile Reimb	Per Diem Exp	Entertain Expense	Flight Exp	Confer. Expense	Club Expense	Mnth Travel Conf. & Ent	\$4,024	\$ -	\$ -	\$ -	\$ -	\$ -		
	GA2 Managers	\$500	\$41	\$156	\$1,300	\$433	\$1,000	\$750	\$750	\$2,706	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
	GA3 Assistant	\$104	\$104	\$650	\$975	\$325	\$500	\$750	\$125	\$1,596	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
	GA4 Clerical	\$0	\$0	\$0	\$0	\$217	\$500	\$125	\$125	\$125	\$ -	\$ -	\$ -	\$ -	\$ -	\$ -		
	Release Dates	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	Growth of Titles	New Titles Released	0	0	0	0	0	0	1	0	0	0	0	0	1			
	Cum Total Titles	1	1	1	1	1	1	1	2	2	2	2	2	2	2			
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	G&A Staff Assumptions	Managers Assistant Clerical	Title Managers Title Assistants Clients / Clerical	1.0 per magazine - after first 1.0 per magazine - after first 1.0 per magazine - after first														
	New G&A Staff	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	GA1 New Founders	0	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0	0	0.00	0.00	
	GA2 New Managers	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	0.00	0.00	
	GA3 New Assistant	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.00	0.00	
	GA4 New Clerical	0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.00	0.00	
	NEW G&A Staff	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	
	Total G&A Staff	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	GA1 Founders	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.0	2.00	2.00	
	GA2 Managers	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.00	1.00
	GA3 Assistant	1.0	0.0	0.0	0.0	0.0	0.0	0.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.00	1.00
	GA4 Clerical	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.0	1.00	1.00
	(34) G&A Staff	4.0	4.0	4.0	4.0	4.0	4.0	4.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.00	5.00
	G&A Payroll & Benefits	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	GA1 Founders	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	20,875	250,500	250,500	
	GA2 Managers	0	0	0	0	0	0	0	0	6,889	6,889	6,889	6,889	6,889	6,889	6,889	34,443	34,443
	GA3 Assistant	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	5,933	71,196	71,196
	GA4 Clerical	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	3,583	42,998	42,998
	(35) G&A Payroll & Benefits	30,391	30,391	30,391	30,391	30,391	30,391	30,391	30,391	37,280	37,280	37,280	37,280	37,280	37,280	37,280	399,137	399,137
	G&A Travel, Conf, Entertainment	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	GA1 Founders	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	8,048	96,575	96,575	
	GA2 Managers	0	0	0	0	0	0	0	0	2,706	2,706	2,706	2,706	2,706	2,706	2,706	13,530	13,530
	GA3 Assistant	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	1,596	19,148	19,148	
	GA4 Clerical	125	125	125	125	125	125	125	125	125	125	125	125	125	125	125	1,500	1,500
	(36) G&A Travel, Conf, & Enter	9,769	9,769	9,769	9,769	9,769	9,769	9,769	9,769	12,475	12,475	12,475	12,475	12,475	12,475	12,475	130,758	130,758
	Bonus Payments	Bonus Payments Schedule		New Bonus Payments per year						1.0 How often are bonuses paid per year								
	Growth of Bonus Payments	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	Bonus Payments Calcs	0.083433	0.166767	0.250100	0.333433	0.416767	0.500100	0.583433	0.666767	0.750100	0.833433	0.916767	1.000100					
	Schedule of Bonus Payments	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1	
	G&A Recruiting & Bonus	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total				
	GA1 Founders	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	28,350	28,350
	GA2 Managers	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	6,174	9,261
	GA3 Assistant	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	5,292	5,292
	GA4 Clerical	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	3,308	3,308
	(37) G&A Recruit & Bonus	0	0	0	0	0	0	0	0	3,087	0	0	0	0	0	0	43,124	46,211

	<b>G&amp;A Billable Adjustment</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
3	GA1 Founders	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	GA2 Managers	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	GA3 Assistant	0	0	0	0	0	0	0	0	0	0	0	0	0	
3	GA4 Clerical	0	0	0	0	0	0	0	0	0	0	0	0	0	
	G&A Billable Adjustment	0	0	0	0	0	0	0	0	0	0	0	0	0	
	<b>Total G&amp;A Staff Expenses</b>	<b>40,160</b>	<b>40,160</b>	<b>40,160</b>	<b>40,160</b>	<b>40,160</b>	<b>40,160</b>	<b>40,160</b>	<b>52,842</b>	<b>49,755</b>	<b>49,755</b>	<b>49,755</b>	<b>92,879</b>	<b>576,106</b>	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Synogy Profit Percent</b>	Percent of Gross Margin												47,073	
	<b>Synogy BP Interest in Gross Margin</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
3	Gross Margin	0	(106,652)	645,239	(75,981)	(57,272)	287,689	509,773	(45,573)	(162,155)	393,646	40,358	541,514	(87,650)	1,882,937
3	Quarterly Total - Prior 3 Months	0	303,100	462,606	740,190	185,919	1,691,815								
3	Business Plan Development	0	7,577	11,565	18,505	4,648	42,295								
3	(38) Synogy BP Interest in Gross Margin	7,577	0	0	0	0	0	18,505	0	0	4,648	0	0	42,295	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>G&amp;A Misc. Expenses</b>	Percent of Gross Margin													
	<b>Personnel Support</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
3	Total G&A Staff per employ	4	4	4	4	4	4	4	5	5	5	5	5	5	
3	Accrued Reimbursement													0	
3	Training & Education	\$50.00	200	200	200	200	200	200	250	250	250	250	250	2,650	
3	Employee Orientation	\$1,000.00	0	0	0	0	0	0	1,000	0	0	0	0	1,000	
3	Dues Subscriptions	\$5.00	20	20	20	20	20	20	25	25	25	25	25	265	
3	(39) Personnel Support	220	220	220	220	220	220	220	275	275	275	275	275	3,915	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Office Resources</b>	monthly													
3	Office Supplies	\$35.00	140	140	140	140	140	140	175	175	175	175	175	1,855	
3	Equipment Leases	\$300.00	300	300	300	300	300	300	300	300	300	300	300	3,600	
3	Copy & Printing	\$60.00	60	60	60	60	60	60	120	120	120	120	120	1,020	
3	(40) Office Resources	500	500	500	500	500	500	500	595	595	595	595	595	6,475	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Professional Services</b>	monthly													
3	Legal Fees	\$100.00	100	100	100	100	100	100	100	100	100	100	100	1,200	
3	Accounting Fees	\$150.00	150	150	150	150	150	150	150	150	150	150	150	1,800	
3	Business Consultants	\$2,000.00	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	
3	(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Misc. Overhead</b>	monthly													
3	Postage & Freight	\$165.00	990	990	990	990	1,320	1,320	1,320	1,485	1,485	1,485	1,485	15,345	
3	Corp Insurance (Liab, E&O, D&O)	\$1,000.00	1,000											1,000	
3	Bank Fees	\$0.18	92	11	20	75	33	34	13	87	34	35	43	504	
3	(42) Misc. Overhead	2,082	1,001	1,010	1,065	1,353	1,354	1,333	1,572	1,519	1,520	1,528	1,511	16,849	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Charitable Contributions</b>	monthly													
3	(43) Contributions	\$15,000	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000	
3	<b>Total G&amp;A Misc. Expenses</b>		<b>6,302</b>	<b>5,221</b>	<b>5,230</b>	<b>5,285</b>	<b>5,573</b>	<b>5,574</b>	<b>5,553</b>	<b>6,942</b>	<b>5,889</b>	<b>5,890</b>	<b>5,898</b>	<b>5,881</b>	<b>69,239</b>
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Technical Expenses</b>														
	<b>Technical Expenses</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
3	(44) Computer Software & Upgrades	\$66.15	265	265	265	265	265	265	331	331	331	331	331	3,506	
3	(45) Internal Connection Fee	\$82.69	83	83	83	83	83	83	83	83	83	83	83	992	
3	(46) Total Technical Expenses	347	347	347	347	347	347	347	413	413	413	413	413	4,498	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Marketing &amp; Sales Expenses</b>														
		Monthly Budget for Image & Materials Design		Amount budgeted / month for Design											
				\$275.00											
		Advertising / Print Budget		Monthly Budget for Print											
				\$6,000.00											
		Direct Mail Budget		Monthly Budget for Direct Mail											
				\$650.00											
		Publicity Contract		Monthly Budget for Publicity Contract											
				\$2,500.00											
	<b>Image, Marketing Materials &amp; Manuals</b>	Mar-2006	Apr-2006	May-2006	Jun-2006	Jul-2006	Aug-2006	Sep-2006	Oct-2006	Nov-2006	Dec-2006	Jan-2007	Feb-2007	Year 3 Total	
3	Image & Materials Design	275	275	275	275	275	275	275	275	275	275	275	275	3,300	
3	(47) Total Image & Materials	275	275	275	275	275	275	275	275	275	275	275	275	3,300	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	
	<b>Advertising &amp; Publicity</b>														
3	Marketing Materials	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	6,000	72,000	
3	Direct Mail	650	650	650	650	650	650	650	650	650	650	650	650	7,800	
3	Publicity Contract	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	2,500	30,000	
3	(48) Total Advertising & Publicity	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	9,150	109,800	
3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	



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# **YEAR 4 FINANCIAL PROJECTIONS**

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# PREMIER PUBLISHING

## Financial Projections

### 5 Year Projections

#### GROWTH PROJECTIONS

## Year 4

prepared by  
**SYNOGY**

3/1/2004  
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	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
<b>Magazines</b>													
(1) New Titles Released	0	0	0	0	0	0	0	0	0	0	0	0	0
(2) Cum Total Titles	2	2	2	2	2	2	2	2	2	2	2	2	2
<b>Magazine Growth Statistics</b>													
(3) Total Page Count	340	0	0	360	0	0	0	360	0	0	0	0	1,060
(4) Total Print Run	120,000	0	0	140,000	0	0	0	140,000	0	0	0	0	400,000
(5) Printing Price / Unit (Max)	\$1.51	\$0.00	\$0.00	\$1.49	\$0.00	\$0.00	\$0.00	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$1.51
(6) Total New Subscriptions from Magazines	175	30	31	32	33	34	35	36	37	38	39	41	563
(7) Cumulative New Subscriptions From Campaign	150	150	150	150	150	150	150	150	150	150	167	183	
(8) Magazine Subscription Renewals	220	36	37	39	40	42	44	45	47	49	80	84	762
(9) Cumulative Magazine Subscriptions	605	624	642	662	681	701	722	743	765	786	816	846	846
<b>Website Growth Statistics</b>													
(10) Total New Memberships	35	4	71	204	137	138	4	4	4	4	4	4	614
(11) Total Cumulative Memberships	1,105	1,106	1,161	1,321	1,425	1,530	1,530	1,510	1,483	1,455	1,426	1,423	1,423
4 4 4 4 4 4 4 4 4 4 4 4 4 4													
<b>REVENUES</b>													
<b>Magazine Revenues</b>													
(12) Gross Page Revenue - Time Adjusted	0	948,000	0	0	504,000	504,000	0	0	504,000	0	648,000	0	3,108,000
(13) Gross Cover Revenue - Time Adjusted	0	18,818	0	0	9,650	9,650	0	0	9,650	0	13,510	0	61,278
(14) Gross Newsstand Revenue - Time Adjusted	0	200,586	0	0	300,880	0	0	0	0	0	343,862	0	845,328
(15) Gross Subscription Revenue	9,963	1,635	1,690	1,746	1,805	1,865	1,927	1,990	2,055	2,123	2,964	3,083	32,845
(16) Gross Magazine Revenue	9,963	1,169,039	1,690	1,746	515,455	816,394	1,927	1,990	515,705	2,123	1,008,337	3,083	4,047,451
<b>Website Revenues</b>													
(17) Gross Website Broker Membership Revenue	23,281	5,030	46,948	135,553	94,180	94,499	6,511	30,624	39,946	40,579	41,278	10,800	569,229
(18) Gross Website Ad Revenue	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	414,720
(19) Gross Website Revenue	57,841	39,590	81,508	170,113	128,740	129,059	41,071	65,184	74,506	75,139	75,838	45,360	983,949
(20) Gross Revenue	\$67,803	\$1,208,629	\$83,198	\$171,859	\$644,195	\$945,454	\$42,998	\$67,174	\$590,212	\$77,261	\$1,084,174	\$48,443	\$5,031,400
4 4 4 4 4 4 4 4 4 4 4 4 4 4													
<b>COST OF GOODS</b>													
<b>Magazine Production</b>													
(21) Total Magazine Development Cost	3,500	18,300	33,300	3,500	3,000	15,300	33,300	5,250	3,000	0	21,420	46,620	186,490
(22) Total Paper & Printing Cost	180,631	0	0	208,935	0	0	0	208,935	0	0	0	0	598,500
(23) Total Magazine Shipping Cost	34,240	0	0	38,480	0	0	0	38,480	0	0	0	0	111,200
(24) Total Magazine Production Costs	218,371	18,300	33,300	250,915	3,000	15,300	33,300	252,665	3,000	0	21,420	46,620	896,190
<b>Marketing &amp; Sales</b>													
(25) Total Marketing & Sales Cost	4,500	56,000	17,000	11,000	4,500	11,000	11,000	11,000	5,000	38,833	38,833	38,833	241,500
(26) Total Commissions - Paid Out	13,000	13,000	148,086	13,000	13,000	189,887	13,000	13,000	77,628	19,500	19,500	89,719	622,321
(27) Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	216,633	0	216,633
(28) Fulfillment Costs	2,992	474	489	505	521	537	554	571	589	607	907	935	9,681
(29) Total Marketing & Sales Costs	20,492	69,474	165,575	24,505	18,021	201,424	24,554	24,571	83,217	58,940	275,874	129,488	1,096,135
<b>Website Costs</b>													
(30) Total Website Costs	19,240	15,740	22,740	15,740	15,740	15,740	15,740	15,740	15,740	20,740	20,740	20,740	214,380
<b>Cost of Sales</b>	\$258,103	\$103,514	\$221,615	\$291,160	\$36,761	\$232,464	\$73,594	\$292,976	\$101,957	\$79,680	\$318,034	\$196,848	\$2,206,705
<b>Bad Debt Allocation</b>	\$1,356	\$24,173	\$1,664	\$3,437	\$12,884	\$18,909	\$860	\$1,343	\$11,804	\$1,545	\$21,683	\$969	\$100,628
4 4 4 4 4 4 4 4 4 4 4 4 4 4													
<b>GROSS MARGIN</b>													
<b>Gross Margin</b>	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
Gross Margin	(\$191,656)	\$1,080,942	(\$140,081)	(\$122,738)	\$594,550	\$694,080	(\$31,456)	(\$227,145)	\$476,450	(\$3,964)	\$744,457	(\$149,374)	\$2,724,067
4 4 4 4 4 4 4 4 4 4 4 4 4 4													

**EXPENSES**

	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total		
	4	4	4	4	4	4	4	4	4	6	6	6	6		
(31) Total Salespeople	9	9	9	9	9	9	9	9	9	11	11	11	11		
(32) Total Employees	0	0	0	0	0	0	0	0	0	0	0	0	0		
(33) Equity Placement Fees													0		
<b>General &amp; Administrative</b>													5		
(34) Total G&A Staff	5	5	5	5	5	5	5	5	5	5	5	5	5		
(35) G&A Payroll & Benefits	39,104	39,104	39,104	39,104	39,104	39,104	39,104	39,104	39,104	39,104	39,104	39,104	469,248		
(36) G&A Travel, Conf. & Enter	12,475	12,475	12,475	12,475	12,475	12,475	12,475	12,475	12,475	12,475	12,475	12,475	149,700		
(37) G&A Recruit & Bonus	0	0	0	0	0	0	0	0	0	0	0	0	45,280		
<b>Total G&amp;A Staff Expenses</b>	51,579	51,579	51,579	51,579	51,579	51,579	51,579	51,579	51,579	51,579	51,579	51,579	664,228		
(38) Synegy BP Interest In Gross Margin	12,356	0	0	18,730	0	0	29,147	0	0	5,446	0	0	65,679		
(39) Personnel Support	275	275	275	275	275	275	275	275	275	275	275	275	3,300		
(40) Office Resources	679	679	679	679	679	679	679	679	679	679	679	679	8,148		
(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000		
(42) Misc. Overhead	2,830	1,655	1,677	1,794	1,702	1,703	1,659	1,744	1,678	2,042	2,052	2,038	22,574		
(43) Contributions	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000		
<b>Total G&amp;A Misc. Expenses</b>	7,284	6,109	6,131	6,248	6,156	6,157	6,113	6,198	6,132	6,496	6,506	6,492	76,022		
(44) Computer Software & Upgrades	347	347	347	347	347	347	347	347	347	347	347	347	4,167		
(45) Internet Connection Fee	97	87	87	87	87	87	87	87	87	87	87	87	1,042		
<b>Total Technical Expenses</b>	434	434	434	434	434	434	434	434	434	434	434	434	5,209		
(47) Total Image & Materials	303	303	303	303	303	303	303	303	303	303	303	303	3,630		
(48) Total Advertising & Publicity	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	147,600		
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	30,000	0	0	0	0	0	30,000		
<b>Total Marketing &amp; Sales Expenses</b>	12,603	12,603	12,603	12,603	12,603	12,603	42,603	12,603	12,603	12,603	12,603	12,603	181,230		
(51) Office Rental / Payments	2,363	2,363	2,363	2,363	2,363	2,363	2,363	2,363	2,363	2,363	2,363	2,363	28,350		
(52) Utilities & Maint	2,084	2,084	2,084	2,084	2,084	2,084	2,084	2,084	2,084	2,547	2,547	2,547	26,394		
<b>Total Facilities Expense</b>	4,447	4,447	4,447	4,447	4,447	4,447	4,447	4,447	4,447	4,910	4,910	4,910	54,744		
<b>Total G&amp;A Expenses</b>	76,100	62,569	62,591	81,438	62,616	62,617	121,721	62,658	62,592	68,865	63,429	108,695	895,882		
<b>TOTAL EXPENSES</b>															
Earnings Before Interest & Taxes		(267,756)	1,018,373	(202,672)	(204,176)	531,934	631,463	(153,177)	(289,803)	413,858	(72,829)	681,028	(258,069)	1,828,176	
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0		
<b>Earnings (Loss) Before Taxes</b>		(267,756)	1,018,373	(202,672)	(204,176)	531,934	631,463	(153,177)	(289,803)	413,858	(72,829)	681,028	(258,069)	1,828,176	
Accumulated Losses		(458,702)	0	(202,672)	(406,848)	0	0	(153,177)	(442,980)	(29,122)	(101,951)	0	(258,069)	0	
Taxes	35.0%	0	356,431	0	0	186,177	221,012	0	0	0	0	238,360	0	1,001,980	
Total Expenses + Taxes		76,100	419,000	62,591	81,438	248,793	283,629	121,721	62,658	62,592	68,865	301,789	108,695	1,897,862	
<b>NET INCOME (LOSS)</b>		(1,018,346)	(267,756)	661,943	(202,672)	(204,176)	345,757	410,451	(153,177)	(289,803)	413,858	(72,829)	442,668	(258,069)	826,196

## CAPITAL EXPENDITURES

	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
(55) G&A Employee Setup	0	0	0	0	0	0	0	0	0	0	0	0	0
(56) Total Furnishings & Equipment	225	225	225	225	225	225	225	225	225	275	275	275	2,850
(57) Total G&A Capital Expenses	225	225	225	225	225	225	225	225	225	275	275	275	2,850

## M&S Capital Expenses

	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
(58) M&S Employee Setup	0	0	0	0	0	0	0	0	0	5,000	0	0	5,000
(59) Total M&S Capital Expenses	0	0	0	0	0	0	0	0	0	5,000	0	0	5,000

## Total Capital Expenditures

225	225	225	225	225	225	225	225	225	225	5,275	275	275	7,850
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## Cumulative Capital Expenditures

56,100	56,325	56,550	56,775	57,000	57,225	57,450	57,675	57,900	63,175	63,450	63,725	63,725
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4	4	4	4	4	4	4	4	4	4	4	4	4
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## SOURCES & USES OF CASH

SOURCES OF CASH	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
Net Income (Loss)	(267,756)	661,943	(202,672)	(204,176)	345,757	410,451	(153,177)	(289,803)	413,858	(72,829)	442,668	(258,069)	826,196
Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(267,756)</b>	<b>661,943</b>	<b>(202,672)</b>	<b>(204,176)</b>	<b>345,757</b>	<b>410,451</b>	<b>(153,177)</b>	<b>(289,803)</b>	<b>413,858</b>	<b>(72,829)</b>	<b>442,668</b>	<b>(258,069)</b>	<b>826,196</b>

## USES OF CASH

USES OF CASH	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Total Capital Expenditures	225	225	225	225	225	225	225	225	225	5,275	275	275	7,850	
Investment In Inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>CASH USED In Operations</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>225</b>	<b>5,275</b>	<b>275</b>	<b>275</b>	<b>7,850</b>	
<b>Cash (Required) Available</b>	<b>(19,171)</b>	<b>(267,981)</b>	<b>661,718</b>	<b>(202,897)</b>	<b>(204,401)</b>	<b>345,532</b>	<b>410,226</b>	<b>(153,402)</b>	<b>(290,028)</b>	<b>413,633</b>	<b>(78,104)</b>	<b>442,393</b>	<b>(258,344)</b>	<b>818,346</b>
<b>Cummulative Cash (Required) Available</b>	<b>276,659</b>	<b>938,376</b>	<b>735,479</b>	<b>531,078</b>	<b>876,611</b>	<b>1,286,837</b>	<b>1,133,435</b>	<b>843,406</b>	<b>1,257,040</b>	<b>1,178,936</b>	<b>1,621,329</b>	<b>1,362,986</b>		
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>332,759</b>	<b>994,701</b>	<b>792,029</b>	<b>587,853</b>	<b>933,611</b>	<b>1,344,062</b>	<b>1,190,885</b>	<b>901,081</b>	<b>1,314,940</b>	<b>1,242,111</b>	<b>1,684,779</b>	<b>1,426,711</b>		<b>1,426,711</b>

Year 4 DETAILS REPORT																
GROWTH PROJECTIONS DETAILS																
<b>Financial Projections</b>																
<b>Year 4</b>																
<b>5 Year Projections</b>																
add \$\$ add %																
<b>Magazines</b>																
<b>Titles</b>																
<b>Growth of Titles</b>																
(1) New Titles Released																
(2) Cum Total Titles																
Release Dates																
<b>Related Dates</b>																
Advertising Deadline (2 mo. Prior)																
Advertising Balance Due (1 mo. After)																
Newsstand Balance Due (6 mo. After subsequent Mag)																
<b>Revenues</b>																
<b>Advertising - Pages</b>																
<b>Growth of Issues</b>																
Release Dates																
First Issues																
Second Issues																
No. Standard Issues																
<b>Pages</b>																
First Issue Pages																
Second Issue Pages																
Standard Pages																
(3) Total Page Count																
<b>Page Revenues</b>																
<b>Page Revenue</b>																
First Issue Pages																
Second Issue Pages																
Standard Pages																
Gross Page Revenue																
<b>Page Revenue - Time Adjusted</b>																
First Issue Pages																
Second Issue Pages																
Standard Pages																
(12) Gross Page Revenue - Time Adjusted																

Advertising - Covers																	
Standard Cover Price	Ave cost of a Cover Page										\$9,650	20.0%	10.0%				
1st Issue Discount																	
2nd Issue Discount																	
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008					
<b>Cover Revenues</b>																	
First Issue Cover	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Second Issue Cover	8,685	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	8,685
Standard Cover	9,650	0	0	19,300	0	0	0	0	19,300	0	0	0	0	0	0	0	48,250
<b>Gross Cover Revenue</b>																	<b>\$56,935</b>
Deposit Percentage																	
	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008					
<b>Cover Revenues - Time Adjusted</b>																	<b>Year 4 Total</b>
First Issue Covers	0	0	0	0	0	0	0	0	0	0	3,860	0	0	0	0	0	3,860
Second Issue Covers	0	4,343	0	0	0	0	0	0	0	0	0	0	0	0	0	0	4,343
Standard Covers	0	14,475	0	0	9,650	9,650	0	0	9,650	0	9,650	0	9,650	0	0	0	53,075
<b>(13) Gross Cover Revenue - Time Adjusted</b>																	<b>\$61,278</b>
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4																	
Newsstand																	
1st Issue Print Run	1st Issue Print Run										35,000	35,000					
2nd Issue Print Run											50,000	50,000					
Standard Issue Print Run											70,000	70,000					
<b>Print Run</b>																	<b>Year 4 Total</b>
1st Issue	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2nd Issue	50,000	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	50,000
Standard Issue	70,000	0	0	140,000	0	0	0	0	140,000	0	0	0	0	0	0	0	350,000
<b>(4) Total Print Run</b>																	<b>400,000</b>
Newsstand Price																	
Percent to Newsstand	Newsstand Retail Price										\$5.95	<i>show Cost of Goods that brings this down to 37% of cover price = \$2.20</i>					
Percent Sell Through											86.0%						
Units to Newsstands											0	120,400	0	0	0	0	120,400
<b>Newsstand Revenues</b>																	<b>Year 4 Total</b>
Gross Newsstand Revenue	\$343,862	\$0	\$0	\$401,173	\$0	\$0	\$0	\$0	\$401,173	\$0	\$0	\$0	\$0	\$0	\$0	\$0	<b>\$1,146,208</b>
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4																	
Release Dates	Newspaper Balance Due (6 mo. After subsequent Mag)																
<b>(14) Gross Newsstand Revenue - Time Adjusted</b>																	<b>845,328</b>
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4																	
Magazine Subscriptions																	
Starting Subscriptions	Subscriptions starting with 2nd issue										151.0						
Growth per period											5.0%						
<b>Growth of Magazine Subscriptions</b>																	<b>Year 4 Total</b>
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008					
New Subscriptions Start Period (2nd issue)	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
New Subscriptions - Start	151	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	151
New Subscriptions - Growth	24	30	31	32	33	34	35	36	37	38	39	41	42	43	44	45	
<b>(6) Total New Subscriptions from Magazines</b>																	<b>563</b>
Subscriptions from Mail Campaign																	
Sent	Direct Mail Pieces Sent										5,000.0						
Months for Return											3.0						
Total Percentage Return											1.0%						
Total Subscriptions from Campaign											50.0						
Per Month Return											16.7						
<b>Growth of Subscriptions from Mail Campaign</b>																	<b>Year 4 Total</b>
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008					
New Title Release	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2nd Issue	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
Annual Campaign / Title				2													2
Mail Campaign Sent for Subscriptions																	1
New Subscriptions from Campaign	17	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	50
<b>Total New Subscriptions from Campaign</b>																	<b>50</b>
<b>(7) Cumulative New Subscriptions From Campaign</b>																	<b>183</b>
Total New Subscriptions	150	150	150	150	150	150	150	150	150	150	150	150	150	150	167	183	<b>183</b>
Non-Renewals (minus)	73	12	13	13	14	15	15	16	16	17	17	17	17	17	17	17	<b>254</b>
<b>Cumulative Magazine Subscriptions</b>																	<b>846</b>
Renewal Rate																	
	% of subscriptions that renew										75.0%						
<b>(8) Magazine Subscription Renewals</b>																	<b>762</b>
Total New & Renew	588	96	100	103	106	110	114	117	121	125	125	125	125	125	125	125	<b>1,938</b>
Subscription Price																	
	Subscription Price										\$16.95						
<b>Subscription Revenues</b>																	<b>Year 4 Total</b>
<b>(15) Gross Subscription Revenue</b>																	<b>\$32,845</b>
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4 4																	

GROSS MAGAZINE REVENUES														
Gross Page Revenue - Time Adjusted	0.00	0	948,000	0	0	504,000	504,000	0	0	504,000	0	648,000	0	3,108,000
Gross Cover Revenue - Time Adjusted	0.00	0	18,818	0	0	9,650	9,650	0	0	9,650	0	13,510	0	61,278
Gross Newsstand Revenue - Time Adjusted	0.00	0	200,586	0	0	0	300,880	0	0	0	0	343,862	0	845,328
Gross Subscription Revenue	9,963	1,635	1,690	1,746	1,805	1,865	1,927	1,990	2,055	2,123	2,964	3,083	32,845	
(16) Gross Magazine Revenue	1,000,000	\$9,963	\$1,169,039	\$1,690	\$1,746	\$515,455	\$816,394	\$1,927	\$1,990	\$515,705	\$2,123	\$1,008,337	\$3,083	\$4,047,451
4 4 4 4 4 4 4 4 4 4 4 4 4 4 4														
Website														
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Website Opened (1st Issue)	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cum Total Websites Open	2	2	2	2	2	2	2	2	2	2	2	2	2	2
BROKER Memberships														
Starting Memberships														
2nd Issue Memberships														
Growth per period														
4 Growth of Broker Memberships from Publications	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
1st Issues	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2nd Issues	0	1	0	0	0	0	0	0	0	0	0	0	0	1
New Memberships - 1st Issue	0	0	0	0	0	0	0	0	0	0	0	0	0	0
New Memberships - 2nd Issue	0	31	0	0	0	0	0	0	0	0	0	0	0	31
New Memberships - from Growth %	4	4	4	4	4	4	4	4	4	4	4	4	4	50
Total New Memberships from Publications	35	4	4	4	4	4	4	4	4	4	4	4	4	81
Cumulative New Memberships from Publications	448	452	456	460	464	468	472	477	481	485	490	494	494	
Broker Memberships from Mail Campaign														
Sent Months for Return														
Total Percentage Return														
Total Memberships from Campaign														
Per Month Return														
4 Growth of Broker Subs from Mail Campaign	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
New Title Release	0	0	0	0	0	0	0	0	0	0	0	0	0	0
2nd Issue	0	1	0	0	0	0	0	0	0	0	0	0	0	1
Annual Campaign / Title	0	0	0	2	0	0	0	0	0	0	0	0	0	2
Mail Campaign Sent for Website Memberships	0	1	0	2	0	0	0	0	0	0	0	0	0	3
New Memberships from Campaign	0	0	0	67	200	133	133	0	0	0	0	0	0	533
Total New Memberships from Campaign	0	0	0	67	200	133	133	0	0	0	0	0	0	533
Cumulative New Memberships From Campaign	933	933	1,000	1,200	1,333	1,467	1,467	1,467	1,467	1,467	1,467	1,467	1,467	
(10) Total New Memberships	35	4	71	204	137	138	4	4	4	4	4	4	4	614
(11) Non-Renewals (minus)	8	3	16	45	33	33	4	24	32	32	33	8	270	
Total Cumulative Memberships	1,105	1,106	1,161	1,321	1,425	1,530	1,530	1,510	1,483	1,455	1,426	1,423	1,423	
Renew Rate														
Membership Renewals (Previous Year)	23	9	47	135	98	99	12	72	96	97	99	23	809	
Total New & Renew	58	13	117	339	235	236	16	77	100	101	103	27	1,423	
Broker Memberships Annual Fee														
Annual Broker Website Membership														
Website Broker Membership Revenues	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
(17) Gross Website Broker Membership Revenue	\$23,281	\$5,030	\$46,948	\$135,553	\$94,180	\$94,499	\$6,511	\$30,624	\$39,946	\$40,579	\$41,278	\$10,800	\$569,229	
WEB ADVERTISEMENTS														
20.0% Page Revenue														
Home Page Advertising Slots														
Price per Ad Slot - Home Page														
No. Regional Pages														
Regional Page Advertising Slots														
Price per Ad Slot - Regional Page														
20.0% Page Revenue	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Release Dates	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Home Page Ad Revenue	11,520	11,520	11,520	11,520	11,520	11,520	11,520	11,520	11,520	11,520	11,520	11,520	138,240	
Regional Page Ad Revenue	23,040	23,040	23,040	23,040	23,040	23,040	23,040	23,040	23,040	23,040	23,040	23,040	276,480	
(18) Gross Website Ad Revenue	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$34,560	\$414,720	
TOTAL WEBSITE REVENUES														
Gross Website Broker Membership Revenue	23,281	5,030	46,948	135,553	94,180	94,499	6,511	30,624	39,946	40,579	41,278	10,800	569,229	
Gross Website Ad Revenue	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	34,560	414,720	
(19) Gross Website Revenue	\$57,841	\$39,590	\$81,508	\$170,113	\$128,740	\$129,059	\$41,071	\$65,184	\$74,506	\$75,139	\$75,838	\$45,360	\$983,949	

Gross Revenues																			
Gross Magazine Revenue		9,963	1,169,039	1,690	1,746	515,455	816,394	1,927	1,990	515,705	2,123	1,008,337	3,083	4,047,451					
Gross Website Revenue		57,841	39,590	81,508	170,113	128,740	129,059	41,071	65,184	74,506	75,139	75,828	45,260	982,949					
(20) Gross Revenue		\$67,803	\$1,208,629	\$83,198	\$171,859	\$644,195	\$945,454	\$42,998	\$67,174	\$590,212	\$77,261	\$1,084,174	\$48,443	\$5,031,400					
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4					
add \$	add %																		
COST OF GOODS														4					
Magazine Production														4					
Design	Editing	Scanning	Color Correction	Total Per Page Cost		Design Cost / Per Page	\$65.00 <i>allocated across prior 2 months</i>							4					
						Editing / Per Page	\$20.00 <i>allocated across prior 2 months</i>							4					
						Scanning / Per Page	\$80.00 <i>month before</i>							4					
						Color Correction / Per Page	\$20.00 <i>month before</i>							4					
						Total Per Page Cost	\$185.00	0						4					
Editorial Content						Editorial Content / Per Issue	\$1,500.00 <i>paid month after</i>							4					
Deadline Reminder Cards	Number of Cards Sent					Deadline Reminder Cards	\$0.35 <i>4 months before release</i>							4					
						Number of Deadline Reminder Cards	\$5,000.00 <i>4 months before release</i>							4					
Magazine Development														4					
Release Dates						Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
First Issues of New Titles						0			0			0						0	0
Cumulative Titles						0			2			2							6
Total Pages						340			360			360							1,060
Advertising Deadline (2 mo. Prior)																			0
Release Dates																			0
Design							11,700	11,700		11,700	11,700	11,700	11,700			16,380	16,380	79,560	
Editing							3,600	3,600		3,600	3,600	3,600	3,600			5,040	5,040	24,480	
Scanning							14,400									20,160	20,160	48,960	
Color Corrections							3,600									5,040	5,040	12,240	
Editorial Content							3,000											9,000	
Deadline Reminder Cards							3,500											12,250	
(21) Total Magazine Development Cost						3,500	18,300	33,300	3,500	3,000	15,300	33,300	5,250	3,000	0	21,420	46,620	186,490	
5.0%																			
5.0%																			
5.0%																			
Paper & Printing														4					
Paper & Printing						Base Pages	Price / Base Run	\$54,573.75											
						Base Units	Pages in Base	144.0											
						Page Overage	Units in Base Run	35,000.0											
						Units Overage	Per Additional Page	\$361.76 <i>Based on \$45,000 / 35,000 / 144</i>											
							Additional / 1,000 Magazines	\$1,053.44											
Paper & Printing						Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Release Dates						2	2	2	2	2	2	2	2	2	2	2	2	24	
Total Titles						0	0	0	0	0	0	0	0	0	0	0	0	0	
Total Page Count						340	0	0	360	0	0	0	360	0	0	0	0	1,060	
Total Print Run						120,000	0	0	140,000	0	0	0	140,000	0	0	0	0	400,000	
Pages Over Base						52			72				72					196	
Units Over Base						50,000			70,000				70,000					190,000	
Base Printing Cost						109,148			109,148				109,148					327,443	
Page Overage Cost						18,811			26,047				26,047					70,905	
Unit Overage Cost						52,672			73,741				73,741					200,153	
(22) Total Paper & Printing Cost						180,631	0	0	208,935	0	0	0	208,935	0	0	0	0	598,500	
(5) Price Per Unit						\$1.51	\$0.00	\$0.00	\$1.49	\$0.00	\$0.00	\$0.00	\$1.49	\$0.00	\$0.00	\$0.00	\$0.00	\$1.51	
Max Page Rate for Printing						\$531.27	\$0.00	\$0.00	\$580.37	\$0.00	\$0.00	\$0.00	\$580.37	\$0.00	\$0.00	\$0.00	\$0.00	\$580.37	
Magazine Distribution														4					
Postage & Shipping to Newsstand						Advertiser Copies	% to Newsstand	80.0%											
							Postage & Shipping / 1000 Units	\$200.00											
							Per page	\$40.00 <i>each advertiser gets 25 copies for each ad page</i>											
Magazine Distribution						Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
Release Dates						103,200	0	0	120,400	0	0	0	120,400	0	0	0	0	344,000	
Units Shipped to Newsstand						0	340	0	360	0	0	0	360	0	0	0	0	1,060	
Total Page Count						20,640	0	0	24,080	0	0	0	24,080	0	0	0	0	68,800	
Shipping Cost						13,600	0	0	14,400	0	0	0	14,400	0	0	0	0	42,400	
(23) Total Magazine Shipping Cost						34,240	0	0	38,480	0	0	0	38,480	0	0	0	0	111,200	
Magazine Production Costs														4					
Total Magazine Development Cost						3,500	18,300	33,300	3,500	3,000	15,300	33,300	5,250	3,000	0	21,420	46,620	186,490	
Total Paper & Printing Cost						180,631	0	0	208,935	0	0	0	208,935	0	0	0	0	598,500	
Total Magazine Shipping Cost						34,240	0	0	38,480	0	0	0	38,480	0	0	0	0	111,200	
(24) Total Magazine Production Costs						\$218,371	\$18,300	\$33,300	\$250,915	\$3,000	\$15,300	\$33,300	\$252,665	\$3,000	\$0	\$21,420	\$46,620	\$896,190	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	

Marketing & Sales	Media Kits Travel Costs Traveling Sales Staff Introductory Direct Mail Program Placement Consultant Placement Program Fees Promotional Items Commissions on Magazines Commissions on Website	Initial Cost with 1st Issue Media Kits allocation / Issue Per Sales Person / Per 1st Issue Per Sales Person / Per Standard Issues Traveling Sales Persons / Issue Per Piece Cost of Direct Mail Program Placement Consultant Fees for Placement Programs Promotional Items Magazine Commissions Website Commissions	\$5,500.00 \$1,750.00 \$10,000.00 <i>allocated across 3 months prior</i> \$3,000.00 <i>allocated across 3 months prior</i> 4.0 <i>Includes one Officer traveling for sales</i> \$25,000.00 \$500.00 <i>per Month per Title</i> \$45,000.00 <i>paid Jan on # Titles end of year</i> \$3,000.00 <i>per year / per Title</i> 12.0% 10.0%	Marketing & Sales												
				Mar-2007 Apr-2007 May-2007 Jun-2007 Jul-2007 Aug-2007 Sep-2007 Oct-2007 Nov-2007 Dec-2007 Jan-2008 Feb-2008 Year 4 Total												
				Release Dates												
				First Issues of New Titles												
				0 Cum Total Titles												
				Media Kits												
				Travel												
				Direct Mail Subscription Campaigns												
				Placement Consultant												
				Newstand Marketing Programs												
				(25) Total Marketing & Sales Cost												
Salespeople Draw & Commissions	Traveling Sales Staff Monthly Draw Benefits & Taxes for Commissions Total Monthly Draw	Mar-2007 Traveling Sales Staff Apr-2007 Monthly Draw May-2007 Benefits & Taxes Jun-2007 Total Monthly Draw	\$2,500.00 30.0% \$3,250.00	Mar-2007 Apr-2007 May-2007 Jun-2007 Jul-2007 Aug-2007 Sep-2007 Oct-2007 Nov-2007 Dec-2007 Jan-2008 Feb-2008 Year 4 Total												
				Release Dates												
				New Titles Released												
				New Salespeople												
				Total Number of Salespeople												
				Commissions / Time Adjusted												
				Benefits & Taxes												
				Total Commissions Due												
				Cumulative Commissions												
				Salespeople Draw												
Salesperson Distribution	Salesperson Distribution Schedule	Mar-2007 Salesperson Distribution Calc Apr-2007 Schedule of Salesperson Distribution May-2007 Commissions Account Jun-2007 Commission Paid Out	\$0.333433 0.666767 1.000100 0.333433 0.666767 1.000100 0.333433 0.666767 1.000100	Mar-2007 Apr-2007 May-2007 Jun-2007 Jul-2007 Aug-2007 Sep-2007 Oct-2007 Nov-2007 Dec-2007 Jan-2008 Feb-2008 Year 4 Total												
				New Salesperson Distribution per year												
				4.0 <i>How often are commissions paid per year</i>												
				Salesperson Distribution Adjustments												
				Salesperson Distribution Cals												
				Schedule of Salesperson Distribution												
				Commissions Account												
				Commission Paid Out												
				(26) Total Commissions - Paid Out												
Newsstand Distribution Fees	Distributor Fees % of Retail Price Distributor Fees Percent Sell Through at Newsstand	% of Retail as Distributor Fees Price Per Issue Percent Sell Through	\$0.63 \$3.75 56.0% 0	Mar-2007 Apr-2007 May-2007 Jun-2007 Jul-2007 Aug-2007 Sep-2007 Oct-2007 Nov-2007 Dec-2007 Jan-2008 Feb-2008 Year 4 Total												
				Release Dates												
				Total Print Run												
				Shipped to Newsstands												
				Magazines Sold at Newsstands												
				Distribution Fees on Newsstand Sales												
				Newsstand Balance Due (6 mo. After subsequent Mag)												
				(27) Distribution Fees - Time Adjusted												
				Fee for New Subscription Setup Renewal Fee												
Fulfillment	New Subscription Renewal	\$13.00 <i>per Subscription / per Year</i> \$2.25 <i>per Month</i>	New Subscription Renewal	Mar-2007 Apr-2007 May-2007 Jun-2007 Jul-2007 Aug-2007 Sep-2007 Oct-2007 Nov-2007 Dec-2007 Jan-2008 Feb-2008 Year 4 Total												
				Fulfillment Costs												
				(28) Fulfillment Costs												
				\$2,992 \$474 \$489 \$505 \$521 \$537 \$554 \$571 \$589 \$607 \$607 \$907 \$935 \$9,681												
				Marketing & Sales Costs												
				Total Marketing & Sales Cost												
				Total Commissions - Paid Out												
				Distribution Fees - Time Adjusted												
				Fulfillment Costs												
				(29) Total Marketing & Sales Costs												

Website Costs																Year 4 Total
Release Dates		Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008			
Website Opened (1st Issue)		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Cum Total Websites Open		2	2	2	2	2	2	2	2	2	2	2	2	2	2	2
20.0%																
Web Development Cost																
Website Maintenance																
Web Master & Growth																
Website Hosting																
Membership Mail Campaign																
Search Positioning Program																
20.0%																
Website Costs		Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008			Year 4 Total
Web Development		0.00	0	0	0	0	0	0	0	0	5,000	5,000	5,000	5,000	15,000	
Website Maintenance		500.00	500	500	500	500	500	500	500	500	500	500	500	500	6,000	
Webmaster		15,000.00	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	13,000	156,000	
Website Hosting		80.00	80	80	80	80	80	80	80	80	80	80	80	80	960	
Membership Mail Campaign		0.00	3,500	0	7,000	0	0	0	0	0	0	0	0	0	10,500	
Search Positioning Program		1,000.00	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	2,160	25,920	
(30) Total Website Costs		19,240	15,740	22,740	15,740	15,740	15,740	15,740	15,740	15,740	20,740	20,740	20,740	20,740	214,380	
Bad Debt																
Bad Debt		Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008			Year 4 Total
Bad Debt Allocation		\$1,356	\$24,173	\$1,664	\$3,437	\$12,884	\$18,909	\$860	\$1,343	\$11,804	\$1,545	\$21,683	\$969		\$100,628	
add \$\$ add %		4	4	4	4	4	4	4	4	4	4	4	4	4	4	
ASSET ADJUSTMENTS																
Investments Received																
Show Investment in Summary?																
"Y" to Show Investment in Summary																
Equity Placement Commission																
Investment Amount Received		Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008			Year 4 Total
Investment																0
Cum Investment		500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000	500,000
(33) Equity Placement Fees		0	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Employee Overhead Calculations		Assumptions:														
Assumptions:	Work Days / Month	22														
	Monthly Time (min) / Employee	7,583	(Work Days/Month * 7 hrs * 50 min)													
0.0%	FICA & Benefits	30%														
0.0%	Pager/Month	\$25														
0.0%	Cell Phone/Month	\$100														
0.0%	E1 Employee Setup	\$6,000	Setup for Major Computer, Office, & Mobile Office													
0.0%	E2 Employee Setup	\$5,000	Setup for Midlevel Computer, Office & Mobile Office													
0.0%	E3 Employee Setup	\$4,000	Setup for Level 3 Computer, Office, & Software													
0.0%	E4 Employee Setup	4,000	Setup for Level 4 Computer, Office, & Software													
0.0%	Health Insurance	500	Family Rate / Month													
0.0%	Recruiting Expense	0	% of Annual Salary													
High Speed Home Internet		50														
Gas Price		2	Price / Month - High Speed Internet Access & Phone Lines													
Ave Miles / Gallon		18	Price / Gallon of Gas													
Car Allowance		500	Average Gas Mileage for Company Car													
Miles/Day		75	Car Allowance													
Mileage Reimbursement Rate		\$0.32														
Auto Expense @ 100% Travel		\$520	Rate at which mileage is reimbursed													With Annual escalation
Per Diem		\$150.00	Days * Miles/Day @ Reimbursement Rate													
Ave Entertainment/Day		\$50.00														
Conference Expense		\$1,500.00	Additional Per Person to Cover Conference Overhead													
Flight Average		500	Average Cost of Plane Fare / Flight													
Employee Count Totals		calculated in divisions below	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008		Year 4 Total
NEW G&A Staff		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0
Total G&A Staff		5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0	5.0
New Salespeople		0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	0.0	2.0	0.0	0.0	0.0	2.0
Total Salespeople		4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	4.0	6.0	6.0	6.0	6.0
(32) Total Employees		9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	9.0	11.0	11.0	11.0	11.0	11.0

## **FUNCTIONAL DIVISIONS - DETAILS**

#### **GENERAL & ADMINISTRATIVE**

## 4 General & Administrative

4 G&A Staff Exp Calc

Other Expense				Capital	Monthly Expenses				Travel Expenses					Billable
Functional Title	Annual Salary	Bonus%	Recruit Adjust	Setup Adjust	Cell Usage	Pager	HighSp	Club	Car?	% Car Travel	% Out of Town	Flights Month	Confern per Year	% Billable
Founders	\$ 99,225	15.0%	\$ -	\$ 4,000	H	0	Y	0	Y	30.0%	40.0%	2	6	0.0%
Managers	\$ 64,827	10.0%	\$ -	\$ -	H	0	Y	0	0	30.0%	30.0%	1	6	0.0%
Assistant	\$ 55,566	10.0%	\$ -	\$ -	H	0	Y	0	0	20.0%	20.0%	1	1	0.0%
Clerical	\$ 34,729	10.0%	\$ -	\$ -	0	0	0	0	0	0.0%	0.0%	0	1	0.0%

Monthly	FICA & Ben	Mon&Benefits	Cell	Pager	High Speed	Tot Month	Recruiting Expense	Annual Bonus
\$8,269	\$2,481	\$10,749	\$150		\$50	\$10,949	\$ 4,961	\$ 14,881
\$5,402	\$1,621	\$7,023	\$150		\$50	\$7,223	\$ 3,241	\$ 6,483
\$4,631	\$1,389	\$6,020	\$150		\$50	\$6,220	\$ 2,778	\$ 5,555
\$2,894	\$868	\$3,762				\$3,762	\$ 1,736	\$ 3,473
				Entertain		Confer.	Club	Mnth Travel

Capital Setup	
\$	10,000
\$	5,000
\$	4,000
\$	4,000

GA1 Founde

4 GA2 Manag

#### **G&A Staff Assumptions**

<b>Managers</b>	Title Managers	1.0	<i>per magazine - after fir</i>
<b>Assistant</b>	Title Assistants	1.0	<i>per magazine - after fir</i>
<b>Clerical</b>	Clients / Clerical	1.0	<i>per magazine - after fir</i>

#### **New G&A Staff**

Total C&A Staff

22.1.B 11.2.B - 11

4 G&A Travel, Conf, Entertainment

### **Bonus Payments**

## Bonus Payments Sch

#### 4 GA1 Founders

	<b>G&amp;A Billable Adjustment</b>	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
4	GA1 Founders	0	0	0	0	0	0	0	0	0	0	0	0	0	
4	GA2 Managers	0	0	0	0	0	0	0	0	0	0	0	0	0	
4	GA3 Assistant	0	0	0	0	0	0	0	0	0	0	0	0	0	
4	GA4 Clerical	0	0	0	0	0	0	0	0	0	0	0	0	0	
	G&A Billable Adjustment	0	0	0	0	0	0	0	0	0	0	0	0	0	
	<b>Total G&amp;A Staff Expenses</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>51,579</b>	<b>96,859</b>	<b>664,228</b>	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Synogy Profit Percent</b>														
		Percent of Gross Margin		Percent of Gross Margin for Business Plan		2.5%								68,102	
	<b>Synogy BP Interest in Gross Margin</b>	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
4	Gross Margin	0	(191,656)	1,080,942	(140,081)	(122,738)	594,550	694,080	(31,456)	(227,145)	476,450	(3,964)	744,457	(149,374)	2,724,067
4	Quarterly Total - Prior 3 Months	0	494,222		749,205			1,165,893		217,849		2,627,169		65,679	
4	Business Plan Development	0	12,356		18,730			29,147		5,446		5,446			
	(38) Synogy BP Interest in Gross Margin	12,356	0	0	18,730	0	0	29,147	0	0	5,446	0	0	65,679	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>G&amp;A Misc. Expenses</b>														
	<b>Personnel Support</b>	per employ	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
4	Total G&A Staff		5	5	5	5	5	5	5	5	5	5	5	5	
4	Accrued Reimbursement													0	
4	Training & Education	\$50.00		250	250	250	250	250	250	250	250	250	250	3,000	
4	Employee Orientation	\$1,000.00		0	0	0	0	0	0	0	0	0	0	0	
4	Dues Subscriptions	\$5.00		25	25	25	25	25	25	25	25	25	25	300	
	(39) Personnel Support	275	275	275	275	275	275	275	275	275	275	275	275	3,300	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Office Resources</b>	monthly													
20.0%	Office Supplies	\$35.00		175	175	175	175	175	175	175	175	175	175	2,100	
20.0%	Equipment Leases	\$360.00		360	360	360	360	360	360	360	360	360	360	4,320	
	Copy & Printing	\$72.00		144	144	144	144	144	144	144	144	144	144	1,728	
	(40) Office Resources	679	679	679	679	679	679	679	679	679	679	679	679	8,148	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Professional Services</b>	monthly													
4	Legal Fees	\$100.00		100	100	100	100	100	100	100	100	100	100	1,200	
4	Accounting Fees	\$150.00		150	150	150	150	150	150	150	150	150	150	1,800	
4	Business Consultants	\$2,000.00		2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	2,000	24,000	
	(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Misc. Overhead</b>	monthly													
10.0%	Postage & Freight	\$181.50		1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	1,634	20,691	
	Corp Insurance (Liab, E&O, D&O)	\$1,000.00		1,000										1,000	
10.0%	Bank Fees	\$0.20		197	22	43	160	68	69	26	111	44	45	42	
	(42) Misc. Overhead	2,830	1,655	1,677	1,794	1,702	1,703	1,659	1,744	1,678	2,042	2,052	2,038	22,574	
0.0	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Charitable Contributions</b>	monthly													
0.0	(43) Contributions	\$15,000		1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000	
	<b>Total G&amp;A Misc. Expenses</b>		<b>7,284</b>	<b>6,109</b>	<b>6,131</b>	<b>6,248</b>	<b>6,156</b>	<b>6,157</b>	<b>6,113</b>	<b>6,198</b>	<b>6,132</b>	<b>6,496</b>	<b>6,506</b>	<b>6,492</b>	<b>76,022</b>
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Technical Expenses</b>														
5.0%	<b>Technical Expenses</b>		Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total
5.0%	(44) Computer Software & Upgrades	\$69.46	347	347	347	347	347	347	347	347	347	347	347	4,167	
	(45) Internet Connection Fee	\$86.82	87	87	87	87	87	87	87	87	87	87	87	1,042	
	(46) Total Technical Expenses	434	434	434	434	434	434	434	434	434	434	434	434	5,209	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Marketing &amp; Sales Expenses</b>														
10.0%		Monthly Budget for Image & Materials Design													
2,000		Advertising / Print Budget													
150		Direct Mail Budget													
1,000		Publicity Contract													
		Amount budgeted / month for Design													
		\$302.50													
		Monthly Budget for Print													
		\$8,000.00													
		Monthly Budget for Direct Mail													
		\$800.00													
		Monthly Budget for Publicity Contract													
		\$3,500.00													
	<b>Image, Marketing Materials &amp; Manuals</b>	Mar-2007	Apr-2007	May-2007	Jun-2007	Jul-2007	Aug-2007	Sep-2007	Oct-2007	Nov-2007	Dec-2007	Jan-2008	Feb-2008	Year 4 Total	
	Image & Materials Design	303	303	303	303	303	303	303	303	303	303	303	303	3,630	
	(47) Total Image & Materials	303	303	303	303	303	303	303	303	303	303	303	303	3,630	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	
	<b>Advertising &amp; Publicity</b>														
	Marketing Materials	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	8,000	96,000	
	Direct Mail	800	800	800	800	800	800	800	800	800	800	800	800	9,600	
	Publicity Contract	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	3,500	42,000	
	(48) Total Advertising & Publicity	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	12,300	147,600	
4	4	4	4	4	4	4	4	4	4	4	4	4	4	4	



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# **YEAR 5 FINANCIAL PROJECTIONS**

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**PREMIER PUBLISHING**  
**Financial Projections**

**Year 5**

prepared by  
SYNOGY  
3/1/2004  
10:42 AM

**5 Year Projections**  
**GROWTH PROJECTIONS**

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
<b>Magazines</b>													
(1) New Titles Released	1	0	0	0	0	0	0	0	0	0	0	0	1
(2) Cum Total Titles	3	3	3	3	3	3	3	3	3	3	3	3	3

**Magazine Growth Statistics**

(3) Total Page Count	504	0	0	520	0	0	0	540	0	0	0	0	1,564
(4) Total Print Run	175,000	0	0	190,000	0	0	0	210,000	0	0	0	0	575,000
(5) Printing Price / Unit (Max)	\$1.58	\$0.00	\$0.00	\$1.58	\$0.00	\$0.00	\$0.00	\$1.57	\$0.00	\$0.00	\$0.00	\$0.00	\$1.58
(6) Total New Subscriptions from Magazines	42	38	39	190	47	49	50	51	52	53	54	55	719
(7) Cumulative New Subscriptions From Campaign	200	200	200	200	200	200	200	200	200	200	217	233	233
(8) Magazine Subscription Renewals	441	72	75	77	80	83	85	88	91	94	131	136	1,453
(9) Cumulative Magazine Subscriptions	758	771	785	949	970	991	1,012	1,034	1,055	1,077	1,103	1,130	1,130

**Website Growth Statistics**

(10) Total New Memberships	55	5	72	303	272	272	72	6	6	6	6	6	1,079
(11) Total Cumulative Memberships	1,464	1,466	1,508	1,726	1,939	2,152	2,220	2,207	2,187	2,167	2,147	2,146	2,146

5	5	5	5	5	5	5	5	5	5	5	5	5	5
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**REVENUES**

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
<b>Magazine Revenues</b>													
(12) Gross Page Revenue - Time Adjusted	0	1,344,000	0	0	696,000	756,000	0	0	756,000	0	0	0	3,552,000
(13) Gross Cover Revenue - Time Adjusted	0	27,503	0	0	13,993	14,475	0	0	14,475	0	0	0	70,445
(14) Gross Newsstand Revenue - Time Adjusted	0	401,173	0	0	0	401,173	0	0	0	0	501,466	0	1,303,812
(15) Gross Subscription Revenue	9,188	2,510	2,575	7,759	2,963	3,043	3,125	3,209	3,294	3,380	4,330	4,465	49,841
(16) Gross Magazine Revenue	9,188	1,775,185	2,575	7,759	712,955	1,174,691	3,125	3,209	773,769	3,380	505,796	4,465	4,976,098
<b>Website Revenues</b>													
(17) Gross Website Broker Membership Revenue	39,639	5,751	63,873	222,745	179,445	179,704	33,733	25,170	32,182	32,676	33,220	10,383	858,521
(18) Gross Website Ad Revenue	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	746,496
(19) Gross Website Revenue	101,847	67,959	126,081	284,953	241,653	241,912	95,941	87,378	94,390	94,884	95,428	72,591	1,605,017
(20) Gross Revenue	\$111,035	\$1,843,144	\$128,656	\$292,712	\$954,609	\$1,416,603	\$99,066	\$90,587	\$868,158	\$98,264	\$601,225	\$77,055	\$6,581,114

**COST OF GOODS**

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
<b>Magazine Production</b>													
(21) Total Magazine Development Cost	5,250	26,600	48,100	5,250	4,500	22,950	49,950	0	4,500	0	0	0	167,100
(22) Total Paper & Printing Cost	276,684	0	0	299,353	0	0	0	329,072	0	0	0	0	905,109
(23) Total Magazine Shipping Cost	50,260	0	0	53,480	0	0	0	57,720	0	0	0	0	161,460
(24) Total Magazine Production Costs	332,194	26,600	48,100	358,083	4,500	22,950	49,950	386,792	4,500	0	0	0	1,233,669

**Marketing & Sales**

(25) Total Marketing & Sales Cost	10,500	67,500	31,500	22,500	6,750	22,500	22,500	22,500	5,250	0	0	0	202,500
(26) Total Commissions - Paid Out	19,500	19,500	213,420	19,500	19,500	291,860	19,500	19,500	117,296	19,500	19,500	19,500	798,076
(27) Distribution Fees - Time Adjusted	0	0	0	0	0	0	0	0	0	0	315,924	0	315,924
(28) Fulfillment Costs	1,758	655	670	2,647	797	816	836	856	877	897	1,212	1,241	13,261
(29) Total Marketing & Sales Costs	31,758	87,655	245,589	44,647	27,047	315,177	42,836	42,856	123,423	20,397	336,635	20,741	1,338,761

**Website Costs**

(30) Total Website Costs	27,758	24,258	34,758	27,758	24,258	24,258	24,258	24,258	24,258	24,258	24,258	24,258	308,596
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<b>Cost of Sales</b>	\$391,710	\$138,513	\$328,447	\$430,488	\$55,805	\$362,385	\$117,044	\$453,906	\$152,181	\$44,655	\$360,893	\$44,999	\$2,881,027
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<b>Bad Debt Allocation</b>	\$2,221	\$36,863	\$2,573	\$5,854	\$19,092	\$28,332	\$1,981	\$1,812	\$17,363	\$1,965	\$12,024	\$1,541	\$131,622
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**GROSS MARGIN**

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
<b>Gross Margin</b>													
	(\$282,896)	\$1,667,768	(\$202,364)	(\$143,630)	\$879,712	\$1,025,886	(\$19,960)	(\$365,132)	\$698,614	\$51,644	\$228,307	\$30,515	\$3,568,465

## EXPENSES

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
(31) Total Salespeople	6	6	6	6	6	6	6	6	6	6	6	6	6
(32) Total Employees	13	13	13	13	13	13	13	13	13	13	13	13	13
(33) Equity Placement Fees	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>General &amp; Administrative</b>													
(34) Total G&A Staff	7	7	7	7	7	7	7	7	7	7	7	7	7
(35) G&A Payroll & Benefits	51,490	51,490	51,490	51,490	51,490	51,490	51,490	51,490	51,490	51,490	51,490	51,490	617,880
(36) G&A Travel, Conf. & Enter	14,195	14,195	14,195	14,195	14,195	14,195	14,195	14,195	14,195	14,195	14,195	14,195	170,340
(37) G&A Recruit & Bonus	4,740	0	0	0	0	0	0	0	0	0	0	0	61,765
Total G&A Staff Expenses	70,425	65,685	65,685	65,685	65,685	65,685	65,685	65,685	65,685	65,685	65,685	65,685	849,985
(38) Synogy BP Interest in Gross Margin	14,778	0	0	29,563	0	0	44,049	0	0	7,838	0	0	96,228
(39) Personnel Support	2,385	385	385	385	385	385	385	385	385	385	385	385	6,620
(40) Office Resources	936	936	936	936	936	936	936	936	936	936	936	936	11,234
(41) Professional Services	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	2,250	27,000
(42) Misc. Overhead	3,847	2,631	2,664	2,932	2,732	2,734	2,654	2,769	2,656	2,657	2,670	2,659	33,606
(43) Contributions	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	1,250	15,000
Total G&A Misc. Expenses	10,668	7,452	7,485	7,753	7,553	7,555	7,475	7,590	7,477	7,478	7,491	7,480	93,460
(44) Computer Software & Upgrades	511	511	511	511	511	511	511	511	511	511	511	511	6,126
(45) Internet Connection Fee	91	91	91	91	91	91	91	91	91	91	91	91	1,094
(46) Total Technical Expenses	602	602	602	602	602	602	602	602	602	602	602	602	7,220
(47) Total Image & Materials	333	333	333	333	333	333	333	333	333	333	333	333	3,993
(48) Total Advertising & Publicity	15,450	15,450	15,450	15,450	15,450	15,450	15,450	15,450	15,450	15,450	15,450	15,450	185,400
(49) Total Special Event & Sponsorship Expenses	0	0	0	0	0	0	30,000	0	0	0	0	0	30,000
(50) Total Marketing & Sales Expenses	15,783	15,783	15,783	15,783	15,783	15,783	45,783	15,783	15,783	15,783	15,783	15,783	219,393
(51) Office Rental / Payments	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	2,588	31,050
(52) Utilities & Maint	3,160	3,160	3,160	3,160	3,160	3,160	3,160	3,160	3,160	3,160	3,160	3,160	37,924
(53) Total Facilities Expense	5,748	5,748	5,748	5,748	5,748	5,748	5,748	5,748	5,748	5,748	5,748	5,748	68,974
(54) Total G&A Expenses	102,221	79,487	79,520	109,351	79,588	79,589	153,559	79,625	79,511	87,351	79,525	136,540	1,145,867
<b>TOTAL EXPENSES</b>	102,221	79,487	79,520	109,351	79,588	79,589	153,559	79,625	79,511	87,351	79,525	136,540	1,145,867
Earnings Before Interest & Taxes	(385,117)	1,588,281	(281,884)	(252,981)	800,124	946,297	(173,519)	(44,757)	619,103	(35,707)	148,782	(106,025)	2,422,598
Interest	0	0	0	0	0	0	0	0	0	0	0	0	0
Earnings (Loss) Before Taxes	(385,117)	1,588,281	(281,884)	(252,981)	800,124	946,297	(173,519)	(44,757)	619,103	(35,707)	148,782	(106,025)	2,422,598
Accumulated Losses	(643,186)	0	(281,884)	(534,865)	0	0	(173,519)	(618,275)	0	(35,707)	0	(106,025)	0
Taxes	35.0%	0	555,898	0	280,043	331,204	0	0	216,686	0	52,074	0	1,435,906
Total Expenses + Taxes	102,221	635,385	79,520	109,351	359,631	410,793	153,559	79,625	296,197	87,351	131,599	136,540	2,581,773
NET INCOME (LOSS)	(385,117)	1,032,383	(281,884)	(252,981)	520,081	615,093	(173,519)	(44,757)	402,417	(35,707)	96,708	(106,025)	986,693

## CAPITAL EXPENDITURES

G&A Capital Expenses	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
(55) G&A Employee Setup	8,000	0	0	0	0	0	0	0	0	0	0	0	8,000
(56) Total Furnishings & Equipment	325	325	325	325	325	325	325	325	325	325	325	325	3,900
<b>(57) Total G&amp;A Capital Expenses</b>	<b>8,325</b>	<b>325</b>	<b>11,900</b>										

## M&S Capital Expenses

M&S Capital Expenses	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
(58) M&S Employee Setup	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>(59) Total M&amp;S Capital Expenses</b>	<b>0</b>												

## Total Capital Expenditures

<b>Total Capital Expenditures</b>	<b>8,325</b>	<b>325</b>	<b>11,900</b>										
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## Cumulative Capital Expenditures

<b>Cumulative Capital Expenditures</b>	<b>72,050</b>	<b>72,375</b>	<b>72,700</b>	<b>73,025</b>	<b>73,350</b>	<b>73,675</b>	<b>74,000</b>	<b>74,325</b>	<b>74,650</b>	<b>74,975</b>	<b>75,300</b>	<b>75,625</b>	<b>75,625</b>
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5	5	5	5	5	5	5	5	5	5	5	5	5	5
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## SOURCES & USES OF CASH

SOURCES OF CASH	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
Net Income (Loss)	(385,117)	1,032,383	(281,884)	(252,981)	520,081	615,093	(173,519)	(444,757)	402,417	(35,707)	96,708	(106,025)	986,693
Investment	0	0	0	0	0	0	0	0	0	0	0	0	0
Increase (Decrease) in Liabilities	0	0	0	0	0	0	0	0	0	0	0	0	0
Add Non-Cash Items: Depreciation	0	0	0	0	0	0	0	0	0	0	0	0	0
<b>Total Sources of Funds</b>	<b>(385,117)</b>	<b>1,032,383</b>	<b>(281,884)</b>	<b>(252,981)</b>	<b>520,081</b>	<b>615,093</b>	<b>(173,519)</b>	<b>(444,757)</b>	<b>402,417</b>	<b>(35,707)</b>	<b>96,708</b>	<b>(106,025)</b>	<b>986,693</b>

## USES OF CASH

USES OF CASH	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total	
Total Capital Expenditures	8,325	325	325	325	325	325	325	325	325	325	325	325	11,900	
Investment in Inventory	0	0	0	0	0	0	0	0	0	0	0	0	0	
<b>CASH USED In Operations</b>	<b>8,325</b>	<b>325</b>	<b>11,900</b>											
<b>Cash (Required) Available</b>	<b>(285,411)</b>	<b>(393,442)</b>	<b>1,032,058</b>	<b>(282,209)</b>	<b>(253,306)</b>	<b>519,756</b>	<b>614,768</b>	<b>(173,844)</b>	<b>(445,082)</b>	<b>402,092</b>	<b>(36,032)</b>	<b>96,383</b>	<b>(106,350)</b>	<b>974,793</b>
<b>Cummulative Cash (Required) Available</b>	<b>969,544</b>	<b>2,001,602</b>	<b>1,719,392</b>	<b>1,466,086</b>	<b>1,985,842</b>	<b>2,600,610</b>	<b>2,426,766</b>	<b>1,981,685</b>	<b>2,383,777</b>	<b>2,347,745</b>	<b>2,444,128</b>	<b>2,337,778</b>	<b>2,337,778</b>	
<b>Value (Cum Cash + Cum Capital Exp)</b>	<b>1,041,594</b>	<b>2,073,977</b>	<b>1,792,092</b>	<b>1,539,111</b>	<b>2,059,192</b>	<b>2,674,285</b>	<b>2,500,766</b>	<b>2,056,010</b>	<b>2,458,427</b>	<b>2,422,720</b>	<b>2,519,428</b>	<b>2,413,403</b>	<b>2,413,403</b>	

## Financial Projections

Year 5

5 Year Projections

# Year 5 DETAILS REPORT

prepared by  
**SYN***G***Y**

3/1/2004  
10:45 AM

## GROWTH PROJECTIONS DETAILS

### Magazines

#### Titles

##### Growth of Titles

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
(1) New Titles Released	0	1	0	0	0	0	0	0	0	0	0	0	1
(2) Cum Total Titles	0	3	3	3	3	3	3	3	3	3	3	3	3

##### Release Dates

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
Advertising Deadline (2 mo. Prior)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Advertising Balance Due (1 mo. After)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0
Newstand Balance Due (6 mo. After subsequent Mag)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0

### Revenues

#### Advertising - Pages

	1st Issue Page Count	2nd Issue Page Count	Average Pages / Magazine	Projected 1st Issue Page Count	Projected 2nd Issue Page Count	Ave pages per Magazine	
(1) Release Dates				144.0	160.0	180.0	144
First Issues	0.00	1	0	0	0	0	0
Second Issues	0.00	0	0	0	0	0	0
No. Standard Issues	0.00	2	2	0	0	0	7

#### Pages

	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total
First Issue Pages	0.00	144	0	0	0	0	0	0	0	0	0	0	144
Second Issue Pages	0.00	0	0	0	160	0	0	0	0	0	0	0	160
(3) Total Page Count	504	0	0	520	0	0	0	0	540	0	0	0	1,564

#### Page Revenues

	First Issue Page Rate	Second Issue Page Rate	Standard Page Rate	1st Issue Page Rate	2nd Issue Page Rate	Standard Page Rate
(1) Release Dates				\$2,000	2,000	
Page Revenue				\$2,400	2,200	
First Issue Pages	0.00	288,000	0	0	0	0
Second Issue Pages	0.00	0	0	0	0	0
Standard Pages	1,008,000	0	0	1,008,000	0	0
Gross Page Revenue	\$1,296,000	\$0	\$0	\$1,392,000	\$0	\$0

#### Deposit Percentage

	Percent Deposit	50.0%
Page Revenue - Time Adjusted		
First Issue Pages	0	144,000
Second Issue Pages	0	192,000
Standard Pages	0	1,008,000
(12) Gross Page Revenue - Time Adjusted	\$0	\$1,344,000

#### Deposit Percentage

	Percent Deposit	50.0%
Page Revenue - Time Adjusted		
First Issue Pages	0	0
Second Issue Pages	0	0
Standard Pages	0	756,000
(12) Gross Page Revenue - Time Adjusted	\$0	\$756,000

Advertising - Covers																			
	Standard Cover Price			Ave cost of a Cover Page															
	1st Issue Discount			2nd Issue Discount			1st Issue Discount			20.0%			10.0%						
Release Dates																			
Cover Revenues	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
First Issue Cover	0.00	7,720	0	0	0	0	0	0	0	0	0	0	7,720						
Second Issue Cover	0.00	0	0	0	8,685	0	0	0	0	0	0	0	8,685						
Standard Cover	0.00	19,300	0	0	19,300	0	0	0	29,950	0	0	0	67,550						
Gross Cover Revenue	\$27,020	\$0	\$0	\$0	\$27,985	\$0	\$0	\$0	\$28,950	\$0	\$0	\$0	\$83,955						
Deposit Percentage																			
Cover Revenues - Time Adjusted	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
First Issue Covers	0.00	0	3,860	0	0	0	0	0	0	0	0	0	3,860						
Second Issue Covers	0.00	0	4,343	0	0	4,343	0	0	0	0	0	0	8,685						
Standard Covers	0.00	0	19,300	0	0	9,650	14,475	0	0	14,475	0	0	57,900						
(13) Gross Cover Revenue - Time Adjusted	\$0	\$27,503	\$0	\$0	\$13,993	\$14,475	\$0	\$0	\$14,475	\$0	\$0	\$0	\$70,445						
Newsstand																			
	1st Issue Print Run			1st Issue Print Run			2nd Issue Print Run			2nd Issue Print Run			Standard Issue Print Run						
Print Run	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
1st Issue	0.00	35,000	0	0	0	0	0	0	0	0	0	0	35,000						
2nd Issue	0.00	0	0	0	50,000	0	0	0	0	0	0	0	50,000						
Standard Issue	0.00	140,000	0	0	140,000	0	0	0	210,000	0	0	0	490,000						
(4) Total Print Run	175,000	0	0	190,000	0	0	0	210,000	0	0	0	0	575,000						
Newsstand Price																			
	Percent to Newsstand			Newsstand Retail Price			% Print Run to Newsstand			\$5.95 show Cost of Goods that brings this down to 37% of cover price = \$2.20									
	Percent Sell Through			Percent Sell Through			86.0%												
Units to Newsstands	150,500	0	0	163,400	0	0	0	0	0	180,600	0	0	0	0	0	0	0	180,600	
Newsstand Revenues	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
Gross Newsstand Revenue	\$501,466	\$0	\$0	\$544,449	\$0	\$0	\$0	\$601,759	\$0	\$0	\$0	\$0	\$1,647,674						
Release Dates																			
Newsstand Balance Due (6 mo. After subsequent Mag)	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0	
(14) Gross Newsstand Revenue - Time Adjusted	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	401,173	1,303,812	
Magazine Subscriptions																			
	Starting Subscriptions			Subscriptions starting with 2nd issue			151.0												
	Growth per period			% growth per month			5.0%												
Growth of Magazine Subscriptions	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
Release Dates																			
New Subscriptions Start Period (2nd issue)	0.00	0	0	0	1	0	0	0	0	0	0	0	1						
New Subscriptions - Start	0.00	0	0	0	151	0	0	0	0	0	0	0	151						
New Subscriptions - Growth	0.00	42	38	39	39	47	49	50	51	52	53	54	568						
(6) Total New Subscriptions from Magazines	42	38	39	190	47	49	50	51	52	53	54	55	719						
Subscriptions from Mail Campaign																			
	Sent Months for Return			Direct Mail Pieces Sent			5,000.0												
	Total Percentage Return			Months over which returns are split			3.0												
Total Subscriptions from Campaign				Total % of Subscriptions from Campaign			1.0%												
Per Month Return				Total New Subscriptions			50.0												
				New Subscriptions per Month of Return			16.7												
Growth of Subscriptions from Mail Campaign	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
Release Dates																			
New Title Release	0.00	1	0	0	0	0	0	0	0	0	0	0	1						
2nd Issue	0.00	0	0	0	1	0	0	0	0	0	0	0	1						
Annual Campaign / Title	0.00	3	0	0	0	0	0	0	0	0	0	0	3						
Mail Campaign Sent for Subscriptions	0.00	0	0	0	0	0	0	0	0	0	0	0	1						
New Subscriptions from Campaign	17	0	0	0	0	0	0	0	0	0	0	0	50						
Total New Subscriptions from Campaign	17	0	0	0	0	0	0	0	0	0	0	0	17						
(7) Cumulative New Subscriptions From Campaign	200	200	200	200	200	200	200	200	200	200	200	200	233						
Total New Subscriptions	59	38	39	190	47	49	50	51	52	53	54	55	769						
Non-Renewals (minus)	147	24	25	26	27	28	28	29	30	31	44	45	484						
Cumulative Magazine Subscriptions	855.54	758	771	785	949	970	991	1,012	1,034	1,055	1,077	1,103	1,130						
Renewal Rate																			
	% of subscriptions that renew			75.0%															
(8) Magazine Subscription Renewals	441	72	75	77	80	83	85	88	91	94	131	136	1,453						
Total New & Renew	542	148	152	458	175	180	184	189	194	199	255	263	2,940						
Subscription Price																			
	Subscription Price			\$16.95															
Subscription Revenues	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total						
(15) Gross Subscription Revenue	\$9,188	\$2,510	\$2,575	\$7,759	\$2,963	\$3,043	\$3,125	\$3,209	\$3,294	\$3,380	\$4,330	\$4,465	\$49,841						

GROSS MAGAZINE REVENUES																	
Gross Page Revenue - Time Adjusted	0.00	0	1,344,000	0	0	696,000	756,000	0	0	756,000	0	0	0	0	0	0	3,552,000
Gross Cover Revenue - Time Adjusted	0.00	0	27,503	0	0	13,993	14,475	0	0	14,475	0	0	0	0	0	0	70,445
Gross Newsstand Revenue - Time Adjusted	0.00	0	401,173	0	0	0	401,173	0	0	0	0	0	0	0	0	0	1,303,812
Gross Subscription Revenue	1,082,77	9,188	2,510	2,575	7,759	2,963	3,043	3,125	3,209	3,294	3,380	4,330	4,465	49,841	4,465	4,465	\$4,976,098
(16) Gross Magazine Revenue		\$9,188	\$1,775,185	\$2,575	\$7,759	\$712,955	\$1,174,691	\$3,125	\$3,209	\$773,769	\$3,380	\$505,796	\$4,465				
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5																	
Website																	
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009					Year 5 Total
Website Opened (1st Issue)	0.00	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
Cum Total Websites Open	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3	3
BROKER Memberships																	
Starting Memberships																	
2nd Issue Memberships																	
Growth per period																	
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009					Year 5 Total
1st Issues	0.00	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
2nd Issues	0.00	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
New Memberships - 1st Issue	0.00	51	0	0	0	0	0	0	0	0	0	0	0	0	0	0	51
New Memberships - 2nd Issue	0.00	0	0	0	31	0	0	0	0	0	0	0	0	0	0	0	31
New Memberships - from Growth %	0.00	4	5	5	5	5	5	5	6	6	6	6	6	6	6	6	64
Total New Memberships from Publications	441	55	5	5	36	5	5	5	6	6	6	6	6	6	6	6	146
Cumulative New Memberships from Publications	549	554	559	595	601	606	612	617	623	628	634	640	640	640	640	640	
Broker Memberships from Mail Campaign																	
Sent																	
Months for Return																	
Total Percentage Return																	
Total Memberships from Campaign																	
Per Month Return																	
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009					Year 5 Total
New Title Release	0.00	1	0	0	0	0	0	0	0	0	0	0	0	0	0	0	1
2nd Issue	0.00	0	0	0	1	0	0	0	0	0	0	0	0	0	0	0	1
Annual Campaign / Title	0.00	0	0	3	0	0	0	0	0	0	0	0	0	0	0	0	3
Mail Campaign Sent for Website Memberships	0.00	1	0	3	1	0	0	0	0	0	0	0	0	0	0	0	5
New Memberships from Campaign	0.00	0	0	67	267	267	267	67	0	0	0	0	0	0	0	0	93
Total New Memberships from Campaign	0	0	67	267	267	267	67	0	0	0	0	0	0	0	0	0	93
Cumulative New Memberships From Campaign	1,467	1,467	1,533	1,800	2,067	2,333	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	2,400	
(10) Total New Memberships		55	5	72	303	272	272	72	6	6	6	6	6	6	6	6	1,079
Non-Renewals (minus)	73	15	3	29	85	59	59	4	19	25	25	26	7	356			
(11) Total Cumulative Memberships	1,464	1,466	1,508	1,726	1,939	2,152	2,220	2,207	2,187	2,167	2,147	2,146	2,146				
Renew Rate																	
Membership Renewals (Previous Year)	44	9	88	254	177	177	12	57	75	76	77	20	1,067				
Total New & Renew	99	14	160	557	449	449	84	63	80	82	83	26	2,146				
Broker Memberships Annual Fee																	
Annual Broker Website Membership																	
Website Broker Membership Revenues	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009					Year 5 Total
(17) Gross Website Broker Membership Revenue	\$39,639	\$5,751	\$63,873	\$222,745	\$179,445	\$179,704	\$33,733	\$25,170	\$32,182	\$32,676	\$33,220	\$10,383	\$858,521				
WEB ADVERTISEMENTS																	
Page Revenue																	
Home Page Advertising Slots																	
Price per Ad Slot - Home Page																	
No. Regional Pages																	
Regional Page Advertising Slots																	
Price per Ad Slot - Regional Page																	
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009					Year 5 Total
Home Page Ad Revenue	1,550,00	20,736	20,736	20,736	20,736	20,736	20,736	20,736	20,736	20,736	20,736	20,736	248,832				
Regional Page Ad Revenue	41,472	41,472	41,472	41,472	41,472	41,472	41,472	41,472	41,472	41,472	41,472	41,472	497,664				
(18) Gross Website Ad Revenue	\$1,550,00	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$62,208	\$746,496				
TOTAL WEBSITE REVENUES																	
Gross Website Broker Membership Revenue	10,800,30	39,639	5,751	63,873	222,745	179,445	179,704	33,733	25,170	32,182	32,676	33,220	10,383	858,521			
Gross Website Ad Revenue	1,550,00	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	62,208	746,496				
(19) Gross Website Revenue	\$101,847	\$67,959	\$126,081	\$284,953	\$241,653	\$241,912	\$95,941	\$87,378	\$94,390	\$94,884	\$95,428	\$72,591	\$1,605,017				
5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5 5																	

Gross Revenues																	
Gross Magazine Revenue		9,188	1,775,185	2,575	7,759	712,955	1,174,691	3,125	3,209	773,769	3,380	505,796	4,465	4,976,098			
Gross Website Revenue		101,847	67,959	126,081	284,953	241,653	241,912	95,941	87,378	94,390	94,884	95,428	72,591	1,605,017			
(20) Gross Revenue		\$111,035	\$1,843,144	\$128,656	\$292,712	\$954,609	\$1,416,603	\$99,066	\$90,587	\$868,158	\$98,264	\$601,225	\$77,055	\$6,581,114			
5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	
add \$%	add %																
COST OF GOODS																	
Magazine Production																	
Design	Editing	Scanning	Color Correction	Total Per Page Cost	Design Cost / Per Page	\$65.00	allocated across prior 2 months										
Scanning	Color Correction	Total Per Page Cost	Design Cost / Per Page	Editing / Per Page	\$20.00	allocated across prior 2 months											
Color Correction	Total Per Page Cost	Editing / Per Page	Scanning / Per Page	Scanning / Per Page	\$80.00	month before											
Total Per Page Cost	Scanning / Per Page	Color Correction / Per Page	Color Correction / Per Page	Color Correction / Per Page	\$20.00	month before											
Editorial Content	Deadline Reminder Cards	Total Per Page Cost	Color Correction / Per Page	Total Per Page Cost	\$185.00	0											
Deadline Reminder Cards	Editorial Content	Total Per Page Cost	Deadline Reminder Cards	Deadline Reminder Cards	\$1,500.00	paid month after											
Number of Cards Sent	Deadline Reminder Cards	Deadline Reminder Cards	Deadline Reminder Cards	Number of Deadline Reminder Cards	\$0.35	4 months before release											
Magazine Development																	
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009				Year 5 Total	
First Issues of New Titles																1	
Cumulative Titles																9	
Total Pages	0.00	3	504	520	520	520	520	520	540	540	540	540	540	540	540	1,564	
Advertising Deadline (2 mo. Prior)																0	
Release Dates																	
Design	16,900	16,900	16,900	16,900	17,550	17,550	17,550	17,550	0	0	0	0	0	0	0	68,900	
Editing	5,200	5,200	5,200	5,200	5,400	5,400	5,400	5,400	21,600	21,600	21,600	21,600	21,600	21,600	21,600	21,200	
Scanning	20,800	20,800	20,800	20,800	5,400	5,400	5,400	5,400	10,600	10,600	10,600	10,600	10,600	10,600	10,600	42,400	
Color Corrections	5,200	5,200	5,200	5,200	4,500	4,500	4,500	4,500	13,500	13,500	13,500	13,500	13,500	13,500	13,500	10,500	
Editorial Content	5,250	5,250	5,250	5,250	5,250	5,250	5,250	5,250	0	0	0	0	0	0	0	13,500	
Deadline Reminder Cards	5,250	5,250	5,250	5,250	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	4,500	10,500	
(21) Total Magazine Development Cost	5,250	26,600	48,100	5,250	4,500	22,950	49,950	0	4,500	0	0	0	0	0	0	167,100	
5.0%																	
5.0%																	
5.0%																	
Paper & Printing																	
Paper & Printing	Base Pages	Base Units	Page Overage	Units Overage	Price / Base Run	\$57,302.44											
Release Dates					Pages in Base	144.0											
Total Titles	3	3	3	3	Units in Base Run	35,000.0											
Total Page Count	504	0	0	520	Per Additional Page	\$379.85	Based on \$45,000 / 35,000 / 144										
Total Print Run	175,000	0	0	190,000	Additional / 1,000 Magazines	\$1,106.11											
Pages Over Base	72	88	88	108												268	
Units Over Base	70,000	85,000	85,000	105,000												260,000	
Base Printing Cost	171,907	171,907	171,907	171,907												515,722	
Page Overage Cost	27,349	33,426	33,426	41,023												101,799	
Unit Overage Cost	77,428	94,019	94,019	116,142												287,589	
(22) Total Paper & Printing Cost	276,684	0	0	299,353	0	0	0	329,072	0	0	0	0	0	0	0	905,109	
(5) Price Per Unit	\$1.58	\$0.00	\$0.00	\$1.58	\$0.00	\$0.00	\$0.00	\$1.57	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$1.58	
Max Page Rate for Printing	\$548.98	\$0.00	\$0.00	\$575.68	\$0.00	\$0.00	\$0.00	\$609.39	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$0.00	\$609.39	
Magazine Distribution																	
Postage & Shipping to Newsstand	% of Run to Newsstand				Postage & Shipping / 1000 Units	80.0%											
Advertiser Copies					Per page	\$200.00											
					\$40.00	each advertiser gets 25 copies for each ad page											
Release Dates	Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009				Year 5 Total	
Units Shipped to Newsstand	150,500	0	0	163,400	0	0	0	180,600	0	0	0	0	0	0	0	494,500	
Total Page Count	504	0	0	520	0	0	0	540	0	0	0	0	0	0	0	1,564	
Shipping Cost	30,100	0	0	32,680	0	0	0	36,120	0	0	0	0	0	0	0	98,900	
Advertiser Copies	20,160	0	0	20,800	0	0	0	21,600	0	0	0	0	0	0	0	62,560	
(23) Total Magazine Shipping Cost	50,260	0	0	53,480	0	0	0	57,720	0	0	0	0	0	0	0	161,460	
Magazine Production Costs																	
Total Magazine Development Cost	-46,620.00	5,250	26,600	48,100	5,250	4,500	22,950	49,950	0	4,500	0	0	0	0	0	167,100	
Total Paper & Printing Cost	0.00	276,684	0	0	299,353	0	0	0	329,072	0	0	0	0	0	0	905,109	
Total Magazine Shipping Cost	0.00	50,260	0	0	53,480	0	0	0	57,720	0	0	0	0	0	0	161,460	
(24) Total Magazine Production Costs	\$332,194	\$26,600	\$48,100	\$358,083	\$4,500	\$22,950	\$49,950	\$386,792	\$4,500	\$0	\$0	\$0	\$0	\$0	\$0	\$1,233,669	
5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	5	

Marketing & Sales																
Media Kits Travel Costs Traveling Sales Staff Introductory Direct Mail Program Placement Consultant Placement Program Fees Promotional Items Commissions on Magazines Commissions on Website	Media Kits	Initial Cost with 1st Issue	\$5,500.00	Media Kits allocation / Issue	\$1,750.00	Per Sales Person / Per 1st Issue	\$10,000.00	allocated across 3 months prior	Per Sales Person / Per Standard Issues	\$3,000.00	allocated across 3 months prior	Traveling Sales Persons / Issue	4.0	Includes one Officer traveling for sales		
	Travel Costs	Per Piece Cost of Direct Mail Program	\$25,000.00	Placement Consultant	\$500.00	Fees for Placement Programs	\$45,000.00	per Month per Title paid Jan on # Titles end of year	Promotional Items	\$3,000.00	per year / per Title	Magazine Commissions				
	Traveling Sales Staff	Placement Program Fees		Commissions on Magazines		Website Commissions										
	Introductory Direct Mail Program			Commissions on Website												
	Placement Consultant															
	Placement Program Fees															
	Promotional Items															
	Commissions on Magazines															
	Commissions on Website															
Marketing & Sales		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
Release Dates																
First Issues of New Titles		1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
0	Cum Total Titles	2,00	3	3	3	3	3	3	3	3	3	3	3	3	3	3
Media Kits		0.00	9,000					5,250								19,500
Travel		37,333.33	21,000	21,000	21,000			21,000	21,000	21,000			0	0	0	126,000
Direct Mail Subscription Campaigns		0.00														0
Placement Consultant		1,500	1,500	1,500	1,500			1,500	1,500	1,500			0	0	0	12,000
Newstand Marketing Programs			45,000													45,000
Promotional Items			9,000													9,000
(25) Total Marketing & Sales Cost		10,500	67,500	31,500	22,500	6,750	22,500	22,500	22,500	5,250	0	0	0	0	0	202,500
Salespeople Draw & Commissions		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
Release Dates																
New Titles Released		1	0	0	0	0	0	0	0	0	0	0	0	0	0	1
New Salespeople		0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0
Total Number of Salespeople		6	6	6	6	6	6	6	6	6	6	6	6	6	6	6
Commissions / Time Adjusted		10,185	171,376	12,608	28,495	109,364	116,648	9,594	8,738	101,896	9,488	9,543	7,259	595,195		
Benefits & Taxes		3,055	51,413	3,782	8,549	32,809	34,994	2,878	2,621	30,569	2,847	2,863	2,178	178,559		
Total Commissions Due		5,897	13,240	222,789	16,391	37,044	142,174	151,643	12,472	11,359	132,465	12,335	12,406	9,437	773,754	
Cumulative Commissions		1,407,840	1,421,080	1,643,869	1,660,260	1,697,303	1,839,477	1,991,120	2,003,592	2,014,951	2,147,416	2,159,751	2,172,157	2,181,593	2,181,593	
Salespeople Draw		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
Draw		19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	19,500	234,000	
Cumulative Draw		419,250	438,750	458,250	477,750	497,250	516,750	536,250	555,750	575,250	594,750	614,250	633,750	653,250	653,250	
Salesperson Distribution		Salesperson Distribution Schedule														
Salesperson Distribution Adjustments		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
Salesperson Distribution Cals		0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100	0.333433	0.666767	1.000100
Schedule of Salesperson Distribution		0	0	1	0	0	1	0	0	1	0	0	1	0	1	4
Commissions Account	(6,260)	197,029	193,920	17,544	140,218	272,360	(7,028)	(15,169)	97,796	(7,165)	(14,259)	(24,323)	(24,323)			
Commission Paid Out	70,219	0	0	193,920	0	0	272,360	0	0	97,796	0	0	0	564,076		
(26) Total Commissions - Paid Out		19,500	19,500	213,420	19,500	19,500	291,860	19,500	19,500	117,296	19,500	19,500	19,500	19,500	19,500	798,076
Distributor Fees		Distributor Fees % of Retail Price		% of Retail as Distributor Fees	\$0.63	Distributor Fees	\$3.75	Percent Sell Through	56.0%							
Percent Sell Through at Newsstand				Price Per Issue	0											
Newsstand Distribution Fees		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
Release Dates																
Total Print Run		175,000	0	0	190,000	0	0	0	210,000	0	0	0	0	0	575,000	
Shipped to Newsstands		150,500	0	0	163,400	0	0	0	180,600	0	0	0	0	0	494,500	
Magazines Sold at Newsstands		84,280	0	0	91,504	0	0	0	101,136	0	0	0	0	0	276,920	
Distribution Fees on Newsstand Sales		\$315,924	\$0	\$0	\$343,003	\$0	\$0	\$0	\$379,108	\$0	\$0	\$0	\$0	\$0	\$1,038,035	
Newstand Balance Due (6 mo. After subsequent Mag)	0.00														0	
(27) Distribution Fees - Time Adjusted		0						0						315,924		315,924
Fulfillment		Fee for New Subscription Setup		New Subscription Renewal	\$13.00	per Subscription / per Year										
Fulfillment Costs		Mar-2008	Apr-2008	May-2008	Jun-2008	Jul-2008	Aug-2008	Sep-2008	Oct-2008	Nov-2008	Dec-2008	Jan-2009	Feb-2009	Year 5 Total		
(28) Fulfillment Costs		\$1,758	\$655	\$670	\$2,647	\$797	\$816	\$836	\$856	\$877	\$897	\$1,212	\$1,241	\$1,241	\$13,261	
Marketing & Sales Costs																
Total Marketing & Sales Cost	31,758	87,655	\$245,589	\$44,647	\$27,047	\$315,177	\$42,836	\$42,856	\$123,423	\$20,397	\$336,635	\$20,741	\$20,741	\$20,741	\$1,338,761	
Total Commissions - Paid Out	0.00	19,500	19,500	0	0	0	0	0	0	0	19,500	19,500	19,500	19,500	19,500	798,076
Distribution Fees - Time Adjusted	0.00	0	0	0	0	0	0	0	0	0	0	0	0	0	0	315,924
Fulfillment Costs	0.00	1,758	655	670	2,647	797	816	836	856	877	897	1,212	1,241	1,241	1,241	13,261
(29) Total Marketing & Sales Costs		\$31,758	\$87,655	\$245,589	\$44,647	\$27,047	\$315,177	\$42,836	\$42,856	\$123,423	\$20,397	\$336,635	\$20,741	\$20,741	\$20,741	\$1,338,761







Sales & Advisory Board Special Events																		
10,000																		
Event Expenses																		
Event Expenses \$60,000.00																		
Special Events & Sponsorships																		
Month of Event																		
(49) Total Special Event & Sponsorship Expenses																		
(50) Total Marketing & Sales Expenses																		
15,783 15,783 15,783 15,783 15,783 15,783 15,783 45,783 15,783 15,783 15,783 15,783 15,783 15,783 15,783 15,783 15,783 15,783 219,393																		
add \$\$ add %																		
G&A Office Rental Expenses																		
Office Space Assumptions																		
Employees at end of year 13.0																		
Employees planning space for 13.0																		
Common Area 1,500.00																		
Sq Ft per Employee 150.00																		
Office Size Sq Ft 3,450																		
Rent / Sq Ft / Year \$9.00																		
Monthly Rent \$2,587.50																		
Employees per phone line 2.00																		
Sq Ft per Cleaning Rate 3,000.00																		
Sq Ft per Repair Rate 1,000.00																		
20.0%																		
Office Space Expenses																		
monthly																		
Office Rent \$2,588																		
(51) Office Rental / Payments																		
2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 2,588 31,050																		
Utilities & Maint																		
monthly																		
Elect. Water \$0.00																		
Telephone Service Fees \$243.10																		
Telephone & Long Distance \$121.55																		
Cleaning \$0.00																		
Repairs & Maintenance \$0.00																		
(52) Utilities & Maint																		
3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 3,160 37,924																		
(53) Total Facilities Expense																		
5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 5,748 68,974																		
(54) Total G&A Expenses																		
102,221 79,487 79,520 109,351 79,588 79,589 153,559 79,625 79,511 87,351 79,525 136,540 1,145,867																		
G&A Capital Expenses																		
G&A Employee Setup																		
Mar-2008 Apr-2008 May-2008 Jun-2008 Jul-2008 Aug-2008 Sep-2008 Oct-2008 Nov-2008 Dec-2008 Jan-2009 Feb-2009 Year 5 Total																		
GA1 Founders 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		
GA2 Managers 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		
GA3 Assistant 4,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 4,000																		
GA4 Clerical 4,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 4,000																		
(55) Total G&A Employee Setup																		
8,000 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0																		
G&A Equipment Expenses																		
Computer Replacement Allocation for Replacement of Computers / Employee \$25.00																		
Furnishings & Equipment																		
Mar-2008 Apr-20																		



# ACKNOWLEDGEMENT

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Synogy provides business analysis, strategic and financial planning, and systems & process development.

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